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 - Turn on your computer's speakers, or
 - Use the call-in instructions in your confirmation email.
- All participants are on mute.
- Submit questions at any time using the "Questions" box.



Meet Our Team



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Agenda

- Overview
- Program Updates
- Submitting the FCC Form 466
 - Competitive Bidding Exemptions
 - Uploading a Contract for Evergreen Designation
 - Urban/Rural Rate Updates
- Best Practices and Resources

By the end of the webinar you will be able to...

- Understand what a funding request is, who must submit, and when to submit
- Preview updates to My Portal
 - Changes based on waiver of the requirement to use of the rates database
- Complete and submit an FCC Form 466 in My Portal
 - Avoid common errors
 - Upload a contract for evergreen designation
 - Submit your funding request before the deadline
- Respond to Information Requests
- Locate important resources on the USAC website

Glossary

Acronym	Definition
FCC	Federal Communications Commission
FY	Funding Year
НСР	Health Care Provider (your site)
HCP Number	Number associated with your site
PAH	Primary Account Holder
FRN	Funding Request Number
ACSD	Allowable Contract Selection Date
SPIN/498 ID	Service Provider Identification Number

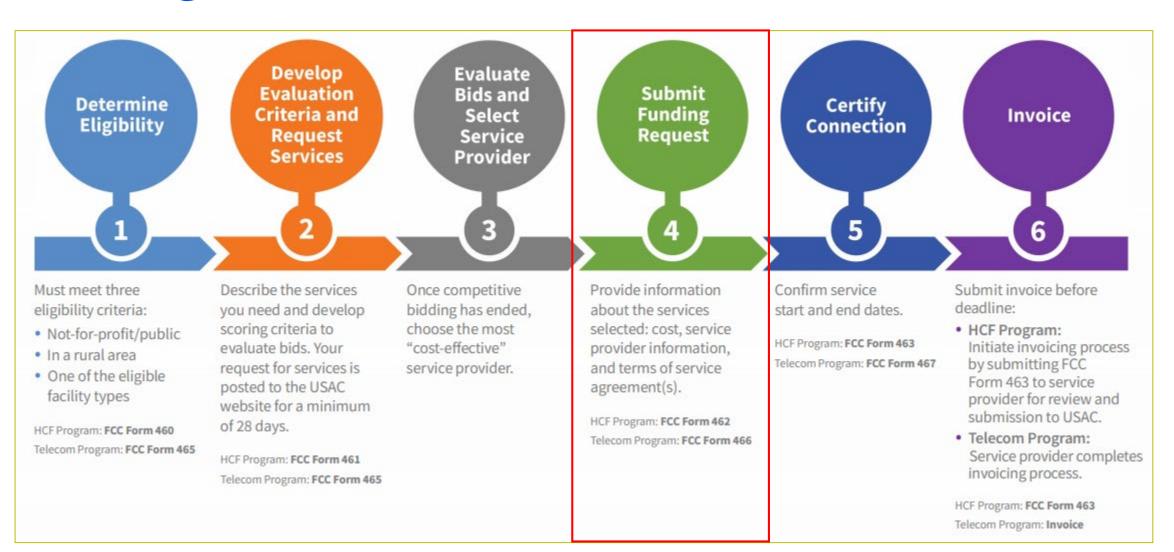
Funding Request Overview

Best Practices for FY2023

Differences Between RHC Programs

- Different services funded: Telecom Program funds telecommunications services and HCF Program funds advanced telecommunications and information services for broadband connectivity.
 - The Telecom Program does not provide support for equipment, network buildout, and non-common carrier services, e.g., information and private carriage services.
- Different method of calculating discount: Telecom Program funds the difference between the urban and rural rates; HCF Program funds a flat 65 percent.

RHC Program Application Process



FY2023 Calendar

Rural Health Care Program: Funding Year 2023



What is a Funding Request?

- Once a service provider is selected, the next step is to submit a **funding request** to USAC to provide information about the services selected and certify that those services are the most cost-effective option of the offers received.
- Specifies the type of service(s) ordered, cost, name of service provider(s), and terms of the service agreement(s).
- Applicants submit their Telecom Program funding request using an FCC Form 466 (Funding Request Form).
- Download a blank <u>FCC Form 466</u>.

Who Must Submit a Funding Request

 All applicants requesting funding through the Telecom Program must file a separate FCC Form 466 for each circuit for which funding is requested.

When to Submit a Funding Request

- Funding Year (FY) 2023 Filing Window:
 - December 1, 2022 April 3, 2023 11:59 p.m. ET.
- Applicants are unable to submit funding request forms outside of a filing window period.
 - Draft FCC Forms 466 may be created in My Portal **beginning November 1** but cannot be submitted before the filing window opens.
- USAC suggests that applicants submit the funding requests as early as possible during the filing window.
- The FCC Form 466 must be submitted by the close of a filing window period to be considered for funding.

Information Requests

- Forms with missing or incomplete information or documentation cannot be processed.
- If USAC requires information that cannot be located on the submitted supporting documentation, this will result in an Information Request.
- All account holders will receive all Information Requests.
- Applicants are given 14 calendar days to provide a response to the Information Request.
 - 11:59 p.m. ET on the 14th day would be the last time to respond to the Information Request.
- Information Requests not responded to within 14 calendar days will result in a denial of that form.

Submission Checklist

- Document(s) confirming the monthly cost for your services (e.g., a copy of your bill dated within the requested funding period) or the most currently available bill as the filing window closes before the funding year opens.
- Rural and Urban rate documentation.
- A copy of all bids that were received for your request for service including the winning bid, all bids that were rejected and any bids that were disqualified and why.
- A list of the bid evaluation criteria and copy of the bidding evaluation matrix.
- ☐ A list of people who evaluated bids including title, role, and their relationship to the applicant.
- ☐ Internal documents related to the selection of the service provider (if applicable).
- Copies of any correspondence with service providers prior to and during the competitive bidding process (if applicable).
- A copy of any new contract signed for your services.
- Contact information for the service provider and all responsible account holders.
- The start and end location of your services.

^{*} Any information that cannot be located on the submitted supporting documentation will result in an Information Request.

Evergreen Contracts

- An **evergreen contract** is a multi-year contract between an HCP and a service provider that has been reviewed by USAC and designated as evergreen, which allows an applicant to bypass competitive bidding for the life of the contract for the same terms.
- For the Telecom Program, HCPs with evergreen contracts must submit the FCC Form 466 annually for every funding year in which funding is requested under the terms of the contract.
- Applicants may exercise voluntary extensions of the evergreen contract under the following conditions:
 - Voluntary extensions must be memorialized in the contract;
 - The decision to extend the contract must have been made before a funding request is filed; and
 - Voluntary extensions cannot exceed five years in aggregate.

Evergreen Contracts (continued)

- Applicants will be notified of an evergreen determination on their Funding Commitment Letter (FCL).
- To be considered evergreen, the multi-year contract must meet the following criteria:
 - Both parties are identified,
 - Contract is signed and dated by the HCP or consortium leader,
 - Contract specifies the bandwidth, type, quantity, and terms of service,
 - Contract has a specific duration,
 - Contract specifies the cost of services to be provided,
 - Contract includes the physical addresses or other identifying information of the HCP sites purchasing from the contract, and
 - Contract must be entered into as a result of competitive bidding.

Submission Tips

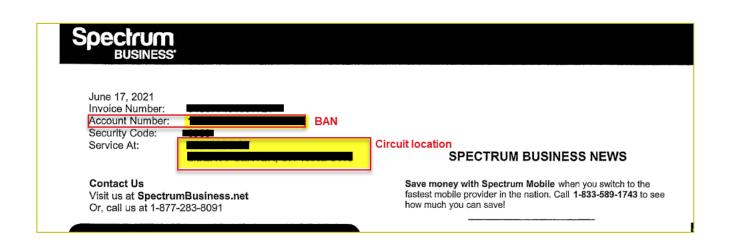
- Use the information on the original documentation (bill, contract, or service order) to enter the data into the FCC Form 466 and upload that document into My Portal with your submission.
- Remember you must also submit:
 - Copies of all bids received including winning, losing and disqualified,
 - List of the people who evaluated the bids with their names and titles,
 - **Evaluation documents** including the scores received by bidders based on the weighted criteria posted in the FCC Form 465; and
 - Award letter to the winning vendor.
- Per program rules, you must have all supporting documents on hand at the time of submission and they must be uploaded when you submit your forms.

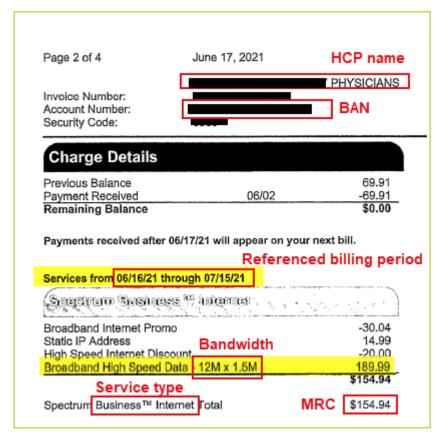
Submission Tips (continued)

- It is helpful to submit a cover letter that includes a summary of your submission.
- Recommended things to include in your cover letter:
 - Where to find information about your circuit in the supporting documentation (i.e., Ethernet 20M \$XX.XX Page 5 of Invoice).
 - Highlight/label any documentation that is submitted.
- Information that isn't clearly identified via supporting documentation must be confirmed by the service provider.
 - It is the HCP's responsibility to reach out to the service provider to get any missing information.
 - USAC cannot reach out to the service provider on an HCP's behalf.

Identifying Applicable Charges on a Bill/Invoice - Example

 Annotated invoice clearly reflects HCP, Billing Account Number (BAN) Circuit Location(s), Bandwidth, Service Type, and Monthly Recurring Charge (MRC)





Questions?

Program Updates

Best Practices for FY2023

Reminder: FCC Report and Order 19-78

- FCC Report and Order 19-78
 webpage summarizes the Report and Order's major changes and includes the following resources:
 - FCC Report and Order 19-78 <u>Tip</u>
 <u>Sheet</u>
 - Webinar <u>recording and slides</u>



FCC Report and Order 19-78

On August 20, 2019, the Federal Communications
Commission (FCC) released a Report and Order reforming
the Rural Health Care (RHC) Program to promote
transparency and predictability, and to further the
efficient allocation of limited program resources while
guarding against waste, fraud, and abuse. The Report and
Order was published in the Federal Register on October
11, 2019 and effective on November 12, 2019. Read the
Report and Order here

While the Report and Order includes a number of changes to the RHC Program, the overall structure of the Program

will remain the same. As before, the RHC Program will still have two sub-programs: the Healthcare Connect Fund (HCF) Program and the Telecom Program. Further, applicants will still be required to seek eligibility, submit requests for funding, requests for services, and invoicing forms.

Additional Resources

FCC Report and Order

Report and Order 19-78 Tip Sheet

Summary Webinar

Webinar Slides 🖻

Public Notice DA 19-1253

Reminder: FCC Report and Order 19-78 (continued)

- **Consultant Registration** USAC will issue a unique registration number to the consultant or outside expert and that number will be linked to the HCP's organization.
- **Telecom Competitive Bidding Exemptions** Telecom Program applicants can use every competitive bidding exemption applicable to the HCF Program, except the \$10k or less exemption.
- **Bid Evaluation** HCPs must include details about minimum service needs and disqualification factors with their request for services.
- **Declaration of Assistance** Service providers must include a declaration of assistance when approving invoices and describe the nature of the relationship they have with a consultant, vendor, or outside expert who aids them in the preparation of their application.
- **Service Substitutions** Telecom Program applicants will be allowed to submit service substitution requests.

Reminder: FCC Report and Order 19-78 (continued)

- **SPIN CHANGES** SPIN changes must be requested by the service delivery deadline.
 - A corrective SPIN change is made when the SPIN associated with a Funding Request Number (FRN) is not correct. This occurs when:
 - The applicant or USAC made a data entry error,
 - SPIN has changed due to the merger of companies or the acquisition of one company by another;
 or
 - The applicant has not initiated the change (e.g., where the service provider declares bankruptcy).
 - An operational SPIN change is a request to change the actual service provider associated with an FRN.
 - The change in service providers is the result of a deliberate decision by the applicant.
 - The applicant has a legitimate reason to change providers (e.g., breach of contract or the service provider is unable to perform).
- Site and Service Substitutions HCPs in both the HCF and Telecom program are required to submit site and service substitutions by the service delivery deadline.

Reminder: FCC Report and Order 19-78 (continued)

What about rurality tiers and prioritization of support?

- All eligible HCPs are assigned a rurality tier for the purposes of prioritization.
- In the case where demand exceeds available funding, USAC will prioritize funding based on the assigned rurality tiers and those areas in a Medically Underserved Area/Population (MUA/P).
- The RHC program will assign your rurality tier you do not have to do anything!
 - Look up your priority tier in My Portal or use the <u>Rurality Tier Search Tool</u>.

FCC Order 22-580 - FY2023 Rates Database Waiver Order

- On May 25, 2022, the FCC released <u>Order DA 22-580</u>, waiving the requirement that HCPs and service providers participating in the Telecom Program use the Rates Database to calculate urban and rural rates for funding year 2023.
- Applicants should apply the requirements used in FY2021 and FY2022 per <u>FCC Order DA</u> 21-394 when calculating urban and rural rates for FY2023.
- Please use the <u>Urban and Rural Rate Information FY2023</u> tip sheet as a resource.

FCC Order 22-1063 - Hurricane Ian Relief Order

- On October 4, 2022, the FCC issued Order <u>DA 22-1063</u> waiving certain RHC rules and deadlines to assist participants and providers located in the areas affected by Hurricane Ian. This Order applies to HCPs and service providers located in the state of Florida, North Carolina and South Carolina. This Order takes the following actions
 - Grants a 60-day extension to the deadline for appeals and request for waiver for all requests from September 18, 2022 through March 3, 2023;
 - Waives the 14-day Information Request response deadline for Information Requests related to funding requests, appeals and waivers, invoices, audits and other documentation and applies to all funding years for all Information Requests issued on or after September 4, 2022 (affected health care providers and service providers have until March 3, 2023 to respond);
 - Waives the invoicing deadline for FY2021 funding requests and grants an automatic 120-day extension; and

Supply Chain Order

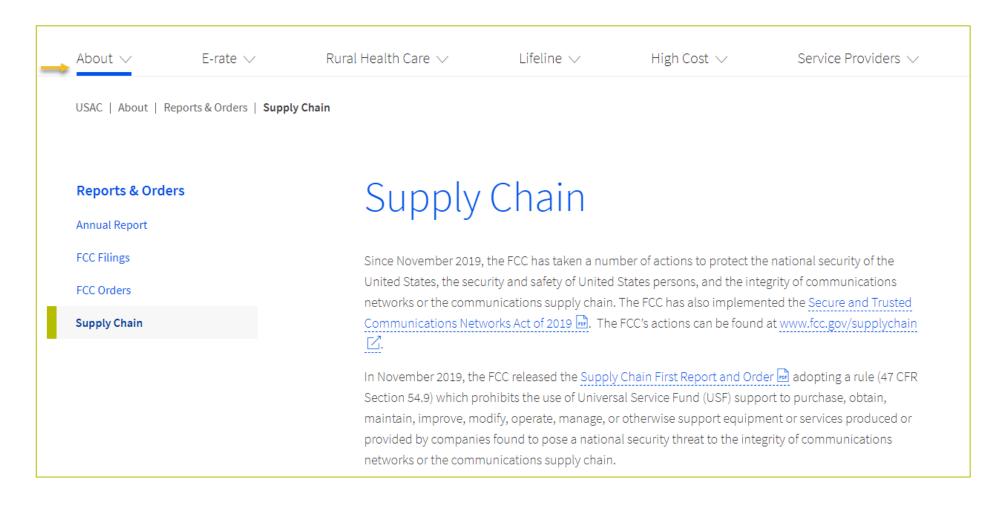
As a reminder, when service providers login to My Portal and RHC Connect they will see two new supply chain certifications included in the FCC Form 463 and Telecom program invoice.

The first certification affirms compliance with the <u>Section 54.9 prohibition</u> on USF support to purchase, obtain, maintain, improve, modify, operate, manage, or otherwise support equipment or services produced or provided by the covered companies deemed to pose a national security threat to the integrity of the communications network or communications supply chain. The second certification affirms compliance with <u>Section 54.10</u>, which prohibits the use of any Federal subsidies on any communications equipment and services on the <u>Covered List</u>, which includes those offered by Huawei Technologies Company, ZTE Corporation, Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, Dahua Technology Company, AO Kaspersky Lab, China Mobile International USA Inc., China Telecom (Americas) Corp., Pacific Network Corp. and its wholly-owned subsidiary ComNet (USA) LLC, China Unicom (Americas) Operations Limited, and their affiliates and subsidiaries.

- **FY2022 Applicants**: If you requested services or equipment provided or that contain components of products produced by any of the listed covered companies or any of their parents, affiliates and subsidiaries in FY2022, you cannot invoice for these funds. Instead, you should immediately request a <u>service substitution</u> prior to invoicing in order to ensure complete program compliance.
- **FY2023 Applicants:** As you proceed with competitive bidding, please ensure you are not requesting funding for services or equipment from listed covered companies or any of their parents, affiliates and subsidiaries.

Supply Chain Web Page

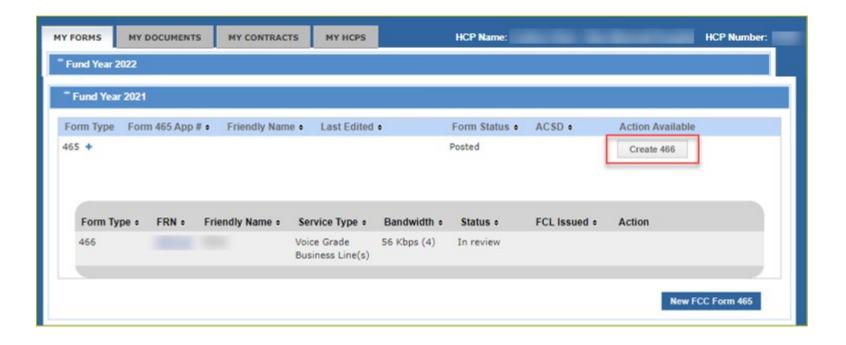
Supply Chain webpage



Submitting the FCC Form 466

Best Practices for FY2023

Create FCC Form 466

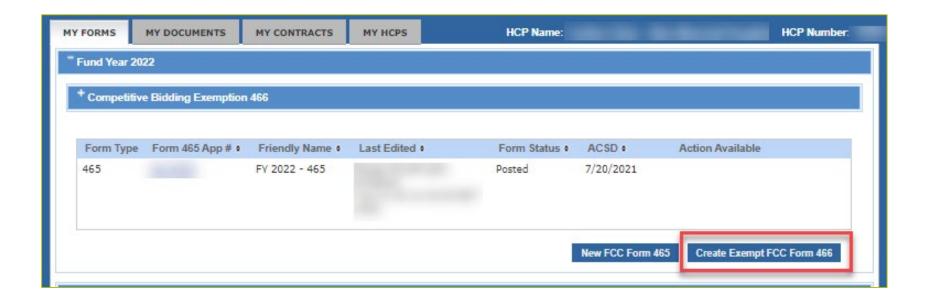


Competitive Bidding Exemptions

- Purchasing services from a government **master service agreement (MSA)** negotiated by a federal, state, Tribal, or local governmental entity which was awarded pursuant to applicable competitive bidding requirements;
- Requesting support using contracts previously approved by USAC (MSA under the RHC Pilot Program or the HCF Program);
- Using an active multi-year contract designated as "evergreen" for the RHC program (exemption applies for the life of the contract); or is
- Using a contract approved under the E-rate program.

Competitive Bidding Exemptions (continued)

• Applicants can select "Create Exempt FCC Form 466" if the HCP meets the requirements for a competitive bidding exemption.

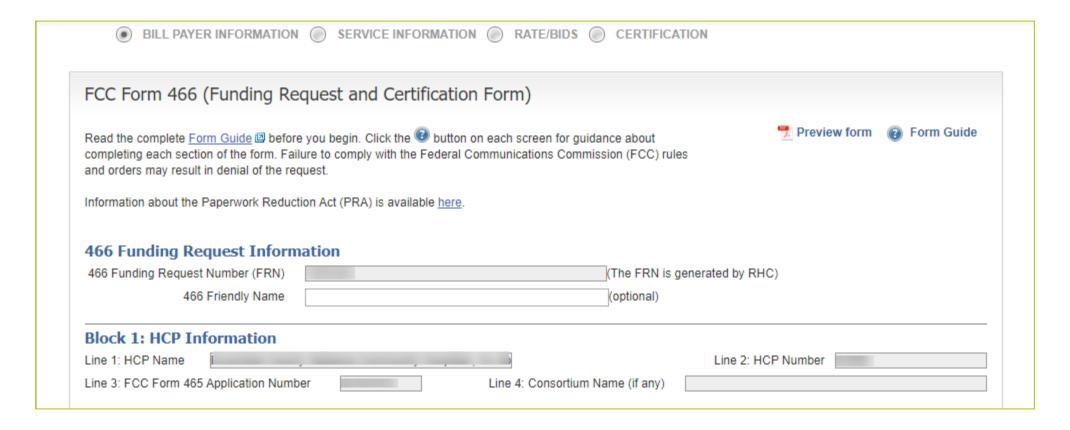


Competitive Bidding Exemptions (continued)

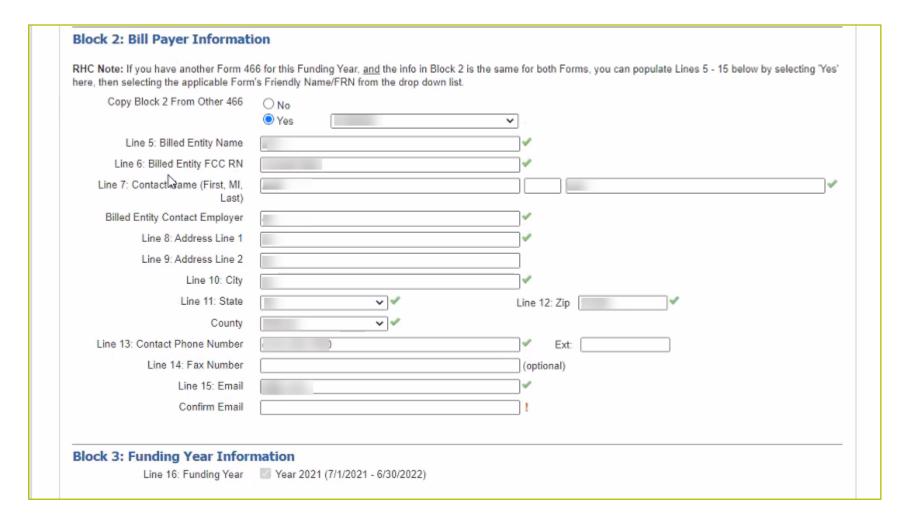
 Within the FCC Form 466, applicants using a competitive bidding exemption will be prompted to select which type of exemption they are applying for and upload the supporting contract.



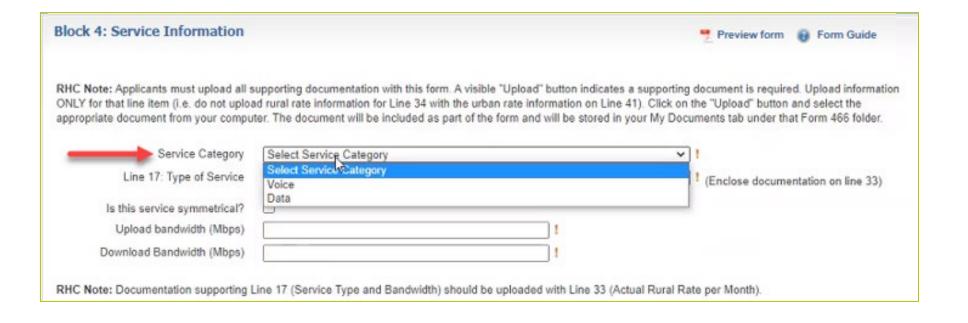
Review Funding Request and HCP Information



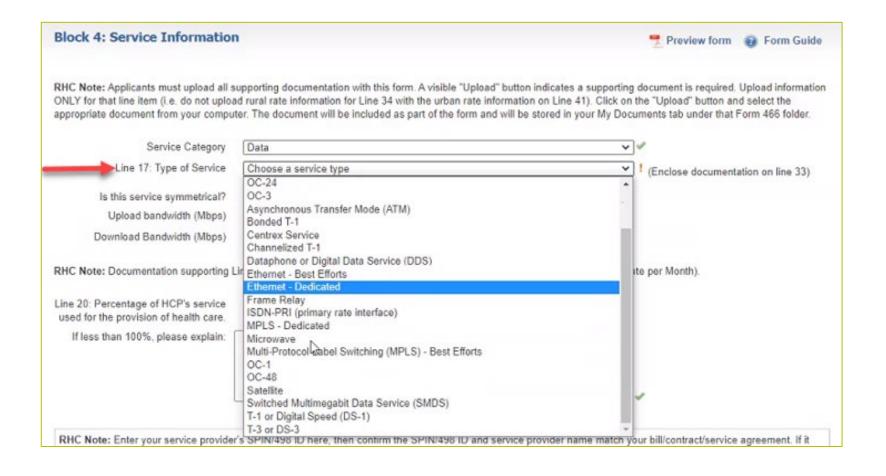
Enter Bill Payer Information and Select Funding Year



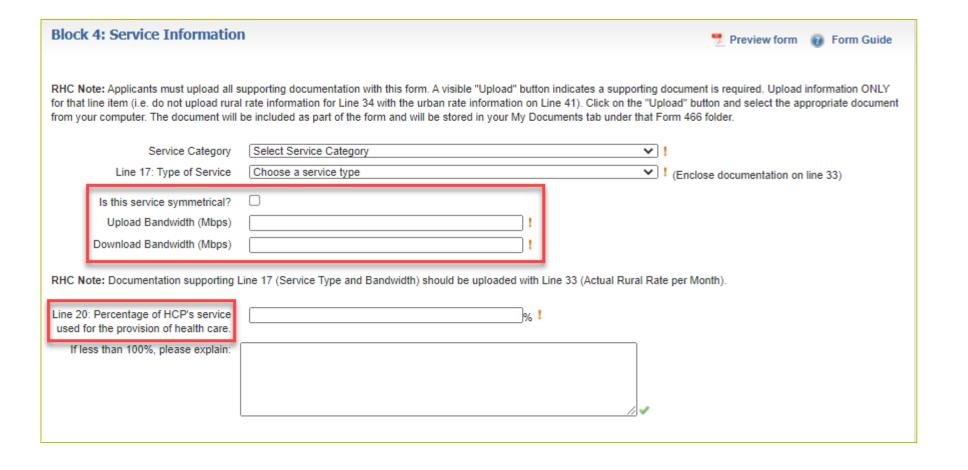
Select Type of Service



Select Type of Service (continued)



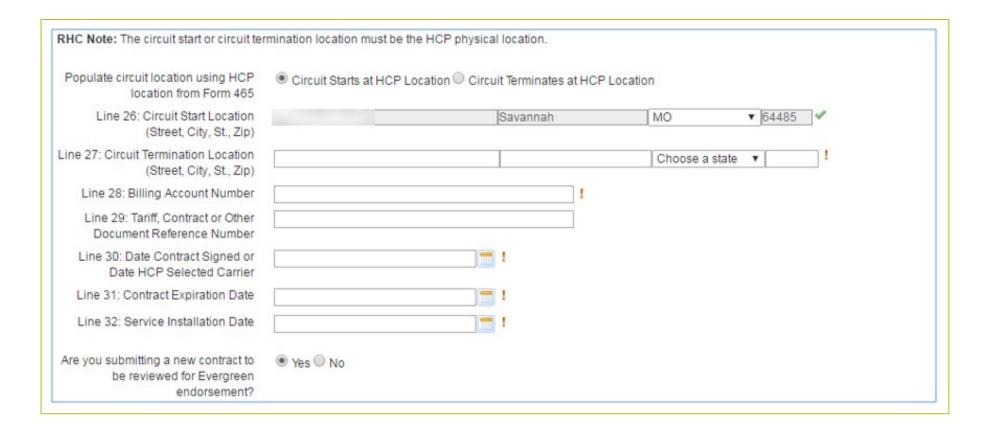
Select Type of Service (continued)



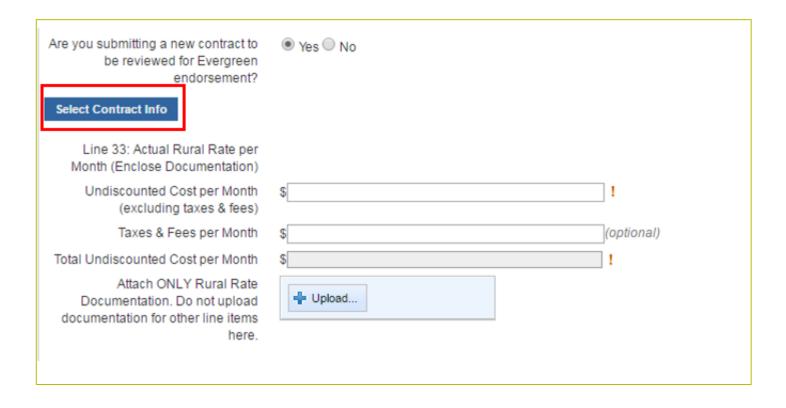
Select Service Provider Identification Number (498 ID/SPIN) and Enter Contact Information

RHC Note: Enter your service provider's SPIN/498 ID here, then confirm the SPIN/498 ID and service provider name match your bill/contract/service agreement. If it does not match or you are not sure of the SPIN/498 ID, contact your service provider prior to completing this section. If you have more than one service provider to complete this circuit, fill out the information for the first carrier here, then click on "Add Another Carrier" below to provide information on the next carrier.				
Connection Information	Carrier A			
Line 21: Service Provider Name				
Line 22: Service Provider Identification Number (SPIN/498 ID)	Choose a SPIN/498 ID !			
Line 23: Service Provider Contact Person Name	<u> </u>			
Line 24: Service Provider Contact Person's Phone Number	Ext:			
Line 25: Service Provider Contact Person Email	!			

Enter Connection Information



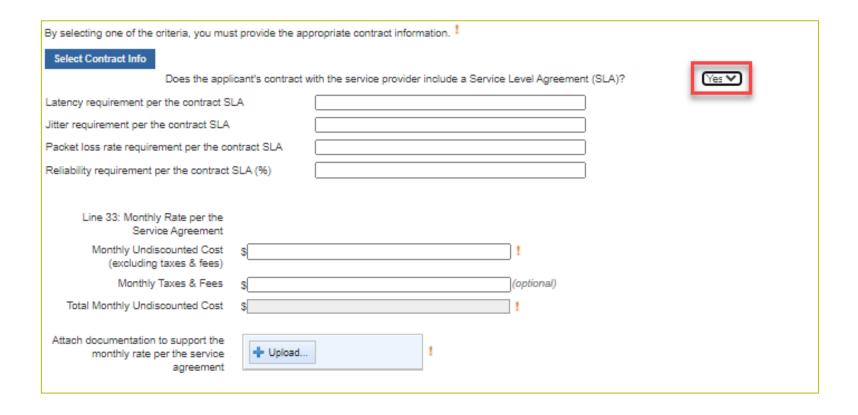
Enter Contract Information



Enter Rural Rate and Upload Documentation



Enter Service Level Agreement Information



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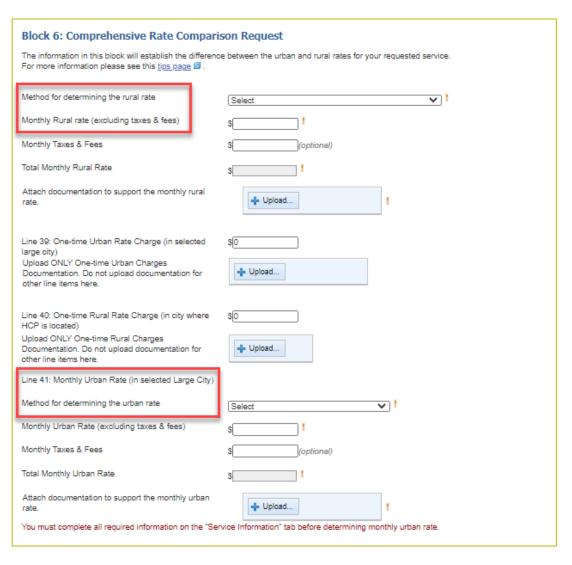
Calculating Rural Rates

- On May 25, 2022, the FCC released <u>Order DA 22-580</u>, waiving the requirement that HCPs and service providers participating in the Telecom Program use the Rates Database to calculate urban and rural rates for FY2023.
- Instead of using the Rates Database, HCPs and their service providers can:
 - use rates approved under <u>Method 1, 2, or 3</u> to calculate rural rates, or
 - use the most recently-approved rural rate within the past five funding years for the same service to the same facility or, if there is no approved rate, an approved rural rate for the same or similar services to a facility with the same or similar geographic characteristics.
 - <u>NOTE:</u> For all previously approved urban and rural rates, applicants **must** provide USAC with the previous FRN associated with that approved rate and submit **all** documentation associated with that rate.
- HCPs will enter this rural rate on Line 33 (rural rate per month per service agreement) of the FCC Form 466
 and upload supporting documentation, for example, a Funding Commitment Letter or rates approval
 letter for the previously approved rate.
- Documentation provided must show that the rural rate provided is in compliance with the rural rate rule (47 CFR 54.607 (2018)).

Calculating Urban Rates

- As with rural rates, Order DA 22-580 allows the use of the most recently-approved urban rate within the past five funding years for the same service at the same facility.
 - If there is no approved rate for a particular facility/service combination, the HCP and its carrier may use urban rates approved for the same or similar services to the facility with the same or similar geographic characteristics. You and/or your service provider must show that the urban rates were previously approved.
 - If there are no previously-approved rates available, the urban rate generated by the Rates Database should be used to avoid a denial of the funding request.
 - NOTE: For all previously approved urban and rural rates, you must provide USAC with the previous FRN associated with that approved rate and submit all supporting documentation associated with that rate.

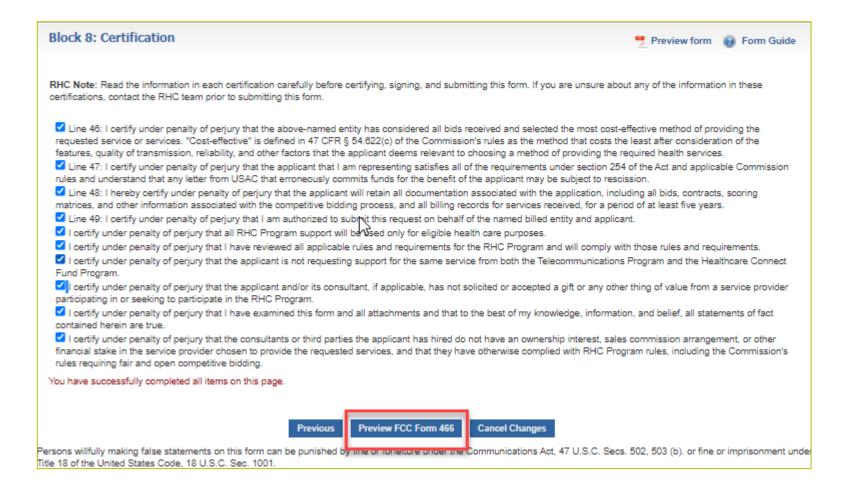
Entering Rural Rate and Urban Rates



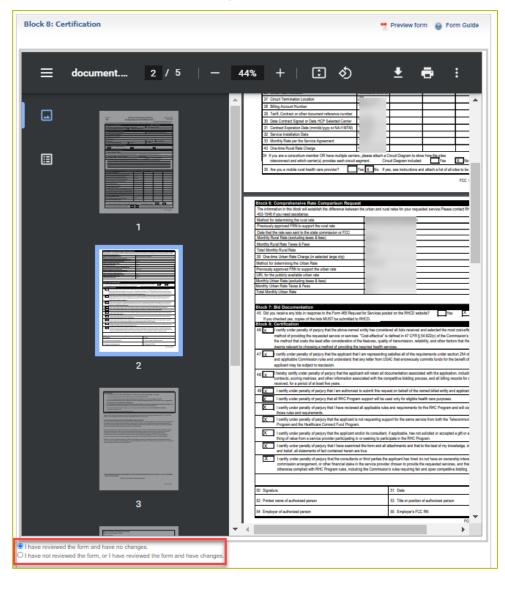
Upload Bid Documentation



Certify, Preview, and Sign Form



Certify, Preview, and Sign Form (continued)



Certify, Preview, and Sign Form (continued)

ou are reminded that your electronic signature is the sa Certify & Submit* button, you have electronically signed nd Conditions link below.						
fou must select "Accept" to sign, certify, and submit the ab.	iorm. Selecting *Re	eject" will return	you to your My Port	al where the form v	vill be saved in draft st	atus under the My Forms
		Accept	Reject	_		
Line 50: Signature			Certify & Subm	t		
Line 51: Date	Oct-27-21					
Line 52: Printed name of authorized person						
Line 53: Title or position of authorized person						
Line 54: Employer of authorized person						
Line 55: Employer's FCC RN						
	P	revious Ca	noel Changes			

After Submitting

- You will receive an email letting you know that your form has been received.
 - If you do not receive an email, please go back into My Portal and be sure that you actually signed and submitted the form.
- The reviewer will reach out if additional information is needed.
- No funding decisions will be issued until after the close of the filing window period.
- Once your funding request has been approved, you will receive a Funding Commitment Letter (FCL) that will include all corresponding information to your funding request.

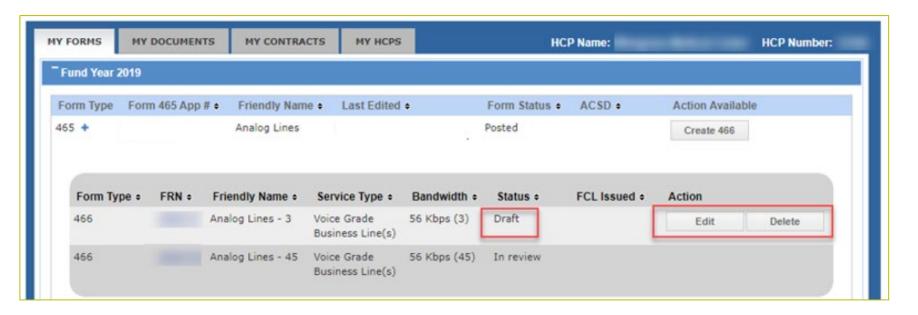
After Submitting – Editing the FCC Form 466

- During the filing window, applicants can make edits to their FCC Form 466 by using the "Recall" feature **before** the form is in review.
 - The "Recall" feature will not be available once the form is in review and after the filing window closes.



After Submitting – Editing the FCC Form 466 (continued)

- Once an applicant selects "Recall," the FCC Form 466 draft can be edited and then resubmitted, or deleted.
- Please be sure to actually resubmit the form prior to the close of the filing window.



Questions?

Best Practices and Resources

Best Practices for FY2023

Best Practices: Communicating with Your Service Provider

- Ensure your service provider is aware of all the necessary documentation needed for future steps in the application process.
- Include your service provider when you reply to Information Requests via email.
- HCPs and service providers are required to retain documentation for a period of at least five years.

Milestones to Apply for Funding for FY2023

Telecom Program Form	Last Day to Submit for Telecom Program				
FCC Form 465 – Eligibility	January 10, 2023 Recommended Date				
FCC Form 465 – Request for Services	February 12, 2023 Recommended Date				
FCC Form 466 – Funding Request	April 3, 2023 Deadline to Submit*				

^{*}Please note that these dates (with the exception of the FCC Form 466 filing window deadline of April 31) are not mandatory deadlines, but rather recommended milestones to meet the close of the filing window.

Online Resources

- RHC Learn
- Step 4: Submit Funding Requests
- <u>Urban and Rural Rate Information FY2023</u>
- Competitive Bidding Exemptions
- Blank <u>FCC Form 466</u>

RHC Program Customer Service Center



Email: RHC-Assist@usac.org

- Include in your email
 - HCP Number
 - FRN Number



- Phone: **(800) 453-1546**
 - Hours are 8 a.m. 8 p.m. ET
 - Monday- Friday

RHC Customer Service Center

The RHC Customer Service Center CAN	The RHC Customer Service Center CANNOT			
Answer general questions regarding both programs	Determine eligibility of a specific site or service before an official form submission			
Provide account holder information for an HCP	Review a form or document for accuracy before an official submission			
Provide clarity regarding FCC Report and Order 19-78	Contact a service provider or other account holder on someone else's behalf			
Provide helpful resources and best practices for forms	Provide documents that are not already accessible in My Portal and RHC Connect			
Assist with My Portal and RHC Connect	Transfer a call to a specific form reviewer			

Questions?

Thank You!

