# **RHC Service Provider Training**

Best Practices for Funding Year(FY) 2024

March 27, 2024



#### **DISCLAIMER:**

To accommodate all attendees, real-time closed captions will be present during this presentation. We apologize in advance for any transcription errors or distractions. Thank you for your support.

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  - Turn on your computer's speakers, or
  - Use the call-in instructions in your confirmation email
- All participants are on mute
- Submit questions at any time using the "Questions" box
- Slides attached to GoToWebinar Panel and will be posted with the recording to the <u>Webinars</u> webpage



#### **Meet Our Team**



#### **Simone Andrews**

Senior Communications Specialist | RHC Outreach



#### **Blythe Albert**

Advisor of Program Management | RHC Outreach

## Agenda

- RHC Program Basics
- Program Updates
- Competitive Bidding
- Funding Requests
- Invoicing and Disbursement Process
- Resources

### By the end of this webinar you will be able to...

- Understand the application process for RHC programs from eligibility through invoicing
- Understand the difference between the two RHC programs
- Learn about RHC program updates for FY2024
- Understand competitive bidding requirements
- Understand invoicing and disbursement processes
- Understand best practices for service providers

## **Program Glossary**

Acronym	Meaning
FCC	Federal Communications Commission
НСР	Health Care Provider (the site receiving services)
SP	Telco company providing services (you)
HCF program	Healthcare Connect Fund program
Telecom program	Telecommunications program
SPIN/498 ID	Service Provider Identification Number
ACSD	Allowable Contract Selection Date
FRN	Funding Request Number
FY	Funding Year

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#### **Program Basics**

#### Service Provider Best Practices for FY2024

### **Differences Between RHC Programs**

- Services funded:
  - Telecom program funds telecommunications services
    - The Telecom program **does not** provide support for equipment, network buildout, and noncommon carrier services, e.g., information and private carriage services.
  - HCF program funds advanced telecommunications and information services for broadband connectivity.
    - The HCF program **does** provide support for equipment, network buildout, and non-common carrier services, e.g., information and private carriage services.
- Method of calculating discount:
  - **Telecom program** funds the difference between the urban and rural rates.
  - **HCF program** funds a flat 65%.

## **Key Differences for Service Providers**

HCF Program	Telecom Program
Funds advanced telecommunications and information services for broadband connectivity. Provides support for equipment, network buildout, and non-common carrier services, e.g., information and private carriage services.	Funds telecommunications services related to the use of telemedicine and telehealth.
Can be a multi-year request (up to three years). Funds telecommunications services related to the use of telemedicine and telehealth.	Single year funding requests for recurring telecommunications services.
Provides a flat 65% discount for eligible products and services.	Funds up to the difference between the urban and rural rates for the requested service.
Requires that service providers validate and certify all data entered by the HCP on the FCC Form 463 (Invoicing).	Requires that service providers submit invoices to USAC to request reimbursement for the difference between the urban and rural rates. HCPs are required to pay the service provider the urban rate for the requested service.

#### **RHC Program Application Process**

HCF Program: FCC Form 461

Telecom Program: FCC Form 465



Telecom Program: FCC Form 466

HCF Program: FCC Form 460 Telecom Program: FCC Form 465

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Telecom Program:

invoicing process.

HCF Program: FCC Form 463 Telecom Program: Invoice

Service provider completes

#### **Telecom Program – FCC Forms**

- FCC Form 465 (Description of Services Requested and Certification Form):
  - Submit bids for services included on the posted Request for Services forms.
- FCC Form 466 (Funding Request and Certification Form):
  - Provide supporting documentation or necessary information (e.g., bills, invoices, a contract) to the HCP during the application (Funding Request) process.
- Telecom Invoice:
  - Complete invoicing process after completion of the FCC Form 467 (Connection Certification Form) by the HCP and review of the HCP Support Schedule (HSS).
  - Submit invoice certifying to: service & billing start and end dates, and total cost for billing periods selected.

#### **HCF Program – FCC Forms**

- FCC Form 460 (Eligibility):
  - Determine-eligibility of HCP Submitted by HCP.
- FCC Form 461 (Request for Services):
  - Submit bids for services included on the posted Request for Services forms.
- FCC Form 462 (Request for Funding):
  - Provide information and supporting documentation to the HCP during the application process.
- FCC Form 463 (Invoice):
  - HCP submits invoice once they have paid their 35% contribution.
  - Service provider validates the FCC Form 463 and certifies that the information is correct.

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# **Questions?**

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#### **RHC Program Updates**

#### Service Providers Best Practices for FY2024

#### **FCC Order DA 24-214**

- On March 7, 2024, the FCC released <u>Order DA 24-214</u> extending the deadline for the FY2024 application filing window to May 1, 2024.
- This means all funding requests (FCC Forms 462 or 466) must be submitted no later than 11:59 p.m. ET on May 1, 2024.

#### FCC 23-110 Third Report and Order

- On December 14, 2023, the FCC released Order FCC 23-110. This order improves RHC Program administration and facilitates
  participation in the program by allowing health care providers that expect to become eligible during a funding year to complete the
  processes required to request funding, aligns program deadlines, simplifies rules for calculating urban rates, streamlines administrative
  processes, and frees up unused funding for other purposes. Changes to RHC Program rules are as follows:
  - Permits health care providers to be granted conditional eligibility, thus allowing them to initiate competitive bidding and request funding while awaiting a final eligibility determination (Prior to July 1, 2024, for purposes of competitive bidding FY2025).
  - Provides health care providers more time to complete Service Provider Identification Number (SPIN) changes by moving the SPIN change deadline to align with the invoice filing deadline (Beginning in FY2023).
  - Simplifies urban rate calculations by eliminating the seldom-used "standard urban distance" component of the rule for determining urban rates in the Telecommunications (Telecom) Program (Beginning in FY2025).
  - Allows health care providers to request changes to the dates covered by an evergreen contract post-commitment (Beginning in FY2024).
  - Adopts the FCC Form 460 for eligibility determinations in the Telecom Program, which will eliminate the need for Telecom Program participants to seek an eligibility determine every time they engage in competitive bidding.
  - Establishes a deadline of July 1, 2024, for health care providers to claim undisbursed funding commitments that do not currently have an applicable invoice filing deadline from FY2019 and prior years.

#### FCC Order DA 23-6

- On January 26, 2023, the FCC released Order DA 23-6, waiving the requirement that HCPs and service
  providers participating in the Telecom Program use the Rates Database to calculate urban and rural rates
  for FY2024 and FY2025.
- For FY2024 and FY2025, rules requiring rural rates to be calculated using Methods 1 through 3 and the pre-Rates Database calculation method for urban rates will be reinstated with the following minor changes:
  - For FY2024 and FY2025, applicants and service providers using Methods 1 and 2 to calculate rural rates are not permitted to use previously approved rates.
  - For FY2024 and 2025, service providers will be permitted to use previously approved rates for rural rates that would otherwise be calculated under Method 3.
  - If there are no comparable rural and urban rates within 30 percent of the speed of the requested service, service providers may use the rate for a higher bandwidth service that is otherwise similar to the requested service to justify a rural or urban rate.
- Please use the <u>Urban and Rural Rate Information FY2024-2025</u> tip sheet as a resource.

#### **Reminder: FCC Report and Order 19-78**

- <u>FCC Report and Order 19-78</u> webpage\_summarizes the Report and Order's major changes and includes the following resources:
  - FCC Report and Order 19-78
  - Public Notice DA 19-1253
  - <u>FCC Report and Order 19-78</u>
     <u>Tip Sheet</u>
  - Webinar <u>recording</u> and <u>slides</u>

Additional Program Guidance	FCC Report and Ord	er 19-78				
COVID-19 Response						
FCC Report and Order 19-78	On August 20, 2019, the Federal Communications Commission (FCC) released a Report and Order reforming	Additional Resources				
Funding Year Overview	the Rural Health Care (RHC) Program to promote	FCC Report and Order 🖻				
Authorizations $\checkmark$	transparency and predictability, and to further the efficient allocation of limited program resources while	Report and Order 19-78 Tip Sheet				
Competitive Bidding Exemptions $ \searrow $	guarding against waste, fraud, and abuse. The Report and	Summary Webinar				
Site and Service Substitutions	Order was published in the Federal Register on October 11, 2019 and effective on November 12, 2019. Read the	Webinar Slides 🖻				
Document Retention	Report and Order here 🖻.	Public Notice DA 19-1253 🖬				
FCC Orders and Resources	While the Report and Order includes a number of changes					
	to the RHC Program, the overall structure of the Program					
	will remain the same. As before, the RHC Program will still ha	ve two sub-programs: the Healthca				

### FCC Report and Order 19-78 (continued)

- **Consultant Registration** USAC will issue a unique registration number to the consultant or outside expert and that number will be linked to the HCP's organization.
- Telecom Competitive Bidding Exemptions Telecom Program applicants can use every competitive bidding exemption applicable to the HCF Program, except the \$10k or less exemption.
- Service Substitutions Telecom Program applicants will be allowed to submit service substitution requests.
  - HCPs in both the HCF and Telecom program are required to submit site and service substitutions by the service delivery deadline.

## **Reminder: FCC Report and Order 19-78 (continued)**

#### • SPIN CHANGES

- A corrective SPIN change is made when the SPIN associated with a Funding Request Number (FRN) is not correct. This occurs when:
  - The applicant or USAC made a data entry error,
  - SPIN has changed due to the merger of companies or the acquisition of one company by another; or
  - The applicant has not initiated the change (e.g., where the service provider declares bankruptcy).
- An operational SPIN change is a request to change the actual service provider associated with an FRN.
  - The change in service providers is the result of a deliberate decision by the applicant.
  - The applicant has a legitimate reason to change providers (e.g., breach of contract or the service provider is unable to perform).
- **Site and Service Substitutions** HCPs in both the HCF and Telecom program are required to submit site and service substitutions by the service delivery deadline.
  - This date can be found on the Funding Commitment Letter (FCL) for the FRN (FCC Form 466 Application)

#### **Calculating Urban and Rural Rates – Telecom Program**

- For FY2024 and FY2025, rules requiring rural rates to be calculated using Methods 1 through 3 and the pre-Rates Database calculation method for urban rates will be reinstated with the following minor changes:
  - For FY2024 and FY2025, applicants and service providers using Methods 1 and 2 to calculate rural rates are not permitted to use previously approved rates.
  - For FY2024 and 2025, service providers will be permitted to use previously approved rates for rural rates that would otherwise be calculated under Method 3.
  - If there are no comparable rural and urban rates within 30 percent of the speed of the requested service, service providers may use the rate for a higher bandwidth service that is otherwise similar to the requested service to justify a rural or urban rate.

## **Supply Chain Order**

- As a reminder, when service providers login to <u>My Portal</u> they will see two new supply chain certifications included in the FCC Form 463 and Telecom program invoice.
- The first certification affirms compliance with the <u>Section 54.9</u> prohibition on USF for specified transactions with companies deemed to pose a national security threat. The second certification affirms compliance with <u>Section 54.10</u>, which prohibits the use of any Federal subsidies on any communications equipment and services on the <u>Covered List</u>.
- **FY2023 Applicants**: If you requested services or equipment provided or that contain components of products produced by any of the listed covered companies or any of their parents, affiliates and subsidiaries in FY2023, you cannot invoice for these funds. Instead, you should immediately request a <u>service substitution</u>.
- **FY2024 Applicants:** As you proceed with competitive bidding, please ensure you are not requesting funding for services or equipment from listed covered companies or any of their parents, affiliates and subsidiaries.

## **Supply Chain Web Page**

#### Supply Chain webpage

About 🗸	E-rate $\lor$	Rural Health Care $\smallsetminus$	Lifeline 🗸	High Cost 🗸	Service Providers $\lor$
USAC   About   F	Reports & Orders   Supp	ly Chain			
<b>Reports &amp; Ord</b> Annual Report	ers	Supply	Chain		
FCC Filings FCC Orders		United States, the secu	irity and safety of United	nber of actions to protect th States persons, and the inte The FCC has also impleme	· · · · · · · · · · · · · · · · · · ·
Supply Chain		Communications Netv	vorks Act of 2019 🖻. The	PCC's actions can be found	at <u>www.fcc.gov/supplychain</u>
		Section 54.9) which pr maintain, improve, mo provided by companie	ohibits the use of Universidity, operate, manage, o	sal Service Fund (USF) supp r otherwise support equipm al security threat to the inte	nent or services produced or

#### **Key Takeaways for Service Providers**

- Telecom program Use of the Rates database to calculate discounts is waived for FY2024 and 2025.
  - Method for determining rates is described in <u>FCC Order 23-6</u>.
- Please use the <u>Urban and Rural Rate Information FY2024-2025</u> tip sheet as a resource.
- Applicants and service providers must ensure they are not requesting funding for services or equipment from any company identified on the FCC-issued <u>Covered List</u>.

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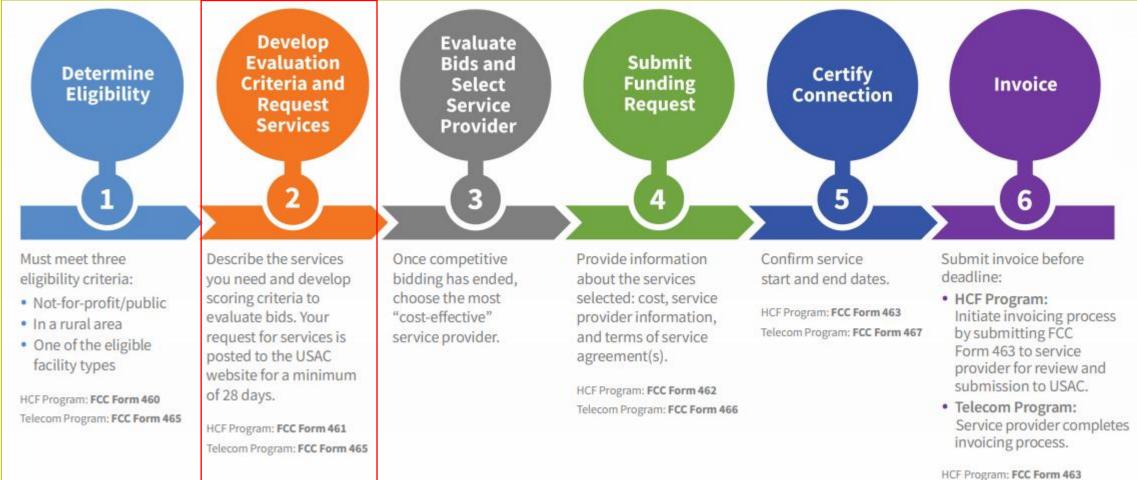
# **Questions?**

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#### **Competitive Bidding**

#### Service Providers Best Practices for FY2024

## **Competitive Bidding**



Telecom Program: Invoice

#### What is a Request for Services?

- The Request for Services form is used by HCPs to let service providers know what services they are seeking and it starts the competitive bidding process.
  - FCC Form 461 HCF program
  - FCC Form 465 Telecom program (the FCC Form 465 also determines an HCPs eligibility)
- Service providers use the information on the form to create a responsive bid to provide the requested services.

# **Competitive Bidding**

- RHC program rules and FCC Orders require that the competitive bidding process be "fair and open."
  - The process must allow all service providers an equal opportunity to understand the HCP's service requirements and offer the most cost-effective solution to address those needs.
  - All potential bidders and service providers must have access to the same information about the HCP's service needs and must be treated in the same manner.
- Service providers who plan to bid cannot also simultaneously help the HCP choose a winning bidder or participate in the vendor selection process in any way.
- All applicants and service providers must comply with FCC rules and any applicable state or local competitive bidding requirements.

### **Search Posted Services Tool**

- An enhanced <u>Search Posted Services</u> tool is now available.
- This tool, and the underlying <u>data set</u>, have replaced the HCF <u>Search Posted</u> <u>Services tool</u> for Funding Year (FY) 2023 and forward.
- The <u>data set</u> contains data from the FCC Forms 461 and 465, i.e., services requested for current and past funding years.

#### **Search Posted Services**

• Click on "Tools" on the mega menu for Rural Health Care

About 🗸	E-Rate 🗸	Rural Health Care 🗸	Lifeline 🗸	High Cost 🗸	Service Providers $\smallsetminus$
RHC Home		Telecommunications Program	Connected Program	Care Pilot	Learn
Get Started		Determine Eligibility of Your	Additional F	Program	Videos
Commitment In	fo	Site	Guidance		Webinars
		Prepare For Competitive Bidding & Request Services	COVID-19 Res	ponse	Newsletter
Service Provide	rs	Evaluate Bids & Select	FCC Report ar	nd Order 19-78	FAQs
Healthcare Con Fund Program	nect	Service Provider	Funding Year	Overview	Contact Us
Determine Eligibili	ity of Your	Submit Funding Requests	Authorization	15	
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Select Services		Invoice USAC	Site and Servi	ice Substitutions	
Evaluate Bids & Se Service Provider	lect		Document Re	etention	
			FCC Orders ar	nd Resources	
Submit Funding R	equests				
Review Your Fundi			Resources		
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Invoice USAC			Appeals & Au	dits	
What is a Consorti	um?		Forms		
			My Portal		
			Sample Docu	iments	
			Tools		

• Click "Requests for Services" under the Open Data section.

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Funding Commitments 🗹	Look up funding commitments (FCC Form 462 and 466) information for both the HCF and Telecom Programs.
Requests for Services 🗹	Look up request for services (FCC Form 461 and 465) information for both the HCF and Telecom Program. Please keep in mind that this information is updated daily, so if your requests for services was approved today, it will appear in the Open Dataset tomorrow.
Request for Services Data Set	The Request for Services data set is also available in the USAC Open Data Portal. In this data set you can view both HCF and Telecom program information for FCC Forms 461 and 465 for current and past funding years. Please note that the data set contains the previous day's data.

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Sear	ch Posted Service	s											
How	to use this Feature >												
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HCF	RHC46100001047	17224	Indiana Telehealth N	2023	CONSORTIUM		2022-11-07	2022-12-07	2022-12-08	http://publicdata.usa	31	<u>http://p</u>	
HCF	RHC4610000800	17264		2023	CONSORTIUM		10000000000000						
			Utah Telehealth Net	2023	CONSORTION		2022-10-10	2022-11-07	2022-11-08	http://publicdata.usa	1	<u>http://p</u>	



#### Search Posted Services

#### How to use this Feature >

The Search Posted Services Tool allows service providers to view service request information provided by individual health care providers (HCPs) and consortia applying for funding through the Healthcare Connect Fund (HCP) Program.

Requests for services may include the following information:

- · Posting Start Date: Date that the request for services is posted to this page.
- Posting End Date: Date that the request for service posting will expire applicants are required to post for a minimum of 28 days but may choose to post for a period exceeding 28 days.
- ACSD: The Allowable Contract Selection Date (ACSD) is the date that the applicant can enter into a contract with the selected service provider.
- Other Documentation: Links to documents related to the request for services as submitted by the applicant, such as FCC Form 461, Request for Proposal (RFP), Network Plan. The FCC Form 461, the RFP and any additional documents uploaded, by the applicant, can be accessed using the hyperlinks in the columns with their respective names.

To search for requests for services, type the full or partial criteria in the appropriate box below.

The search results will show a summary of each HCP whose service request(s) match the search criteria entered, with options to view additional information. View more information about each HCP by clicking on the corresponding row in the search results. All supporting documentation will be available for download on this expanded view.

• Apply filters to narrow search

Funding Year	rogram	HCP Number	Applic	ation Number	Site State	Site C	ounty	Site City	Posting Start Date			
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# **Search Posted Services (continued)**

• Click on hyperlink to download a PDF copy of the FCC Form 461 or 465 and RFP

Filters (1) 👩	nding Year 2023 V	Program Select	HCP Numb	er 🗸 🗸	Application Number Select	Site State		e County Select	Site City Select	Posting Start Date	~		
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HCF	RHC46100001047	17224	Indiana Telehealth N	2023	CONSORTIUM		2022-11-07	2022-12-07	2022-12-08	http://publicdata.usa		<u>http://p</u>	
HCF	RHC4610000800	17264	Utah Telehealth Net	2023	CONSORTIUM		2022-10-10	2022-11-07	2022-11-08	http://publicdata.usa		<u>http://p</u>	
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HCF	RHC46100001518	45560	Northwest Hospital	2023	CONSORTIUM		2022-11-07	2022-12-05	2022-12-06	http://publicdata.usa		<u>http://p</u>	
HCF	RHC46100001160	49488	Ballad Health	2023	CONSORTIUM		2022-11-07	2022-12-05	2022-12-06	http://publicdata.usa		<u>http://p</u>	
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## **Search Posted Services (continued)**

- Click on arrow at the top right to download data in Excel
- Click hyperlinks on the bottom right to view more postings

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HCF	RHC4610000800	17264	Utah Telehealth Net	2023	CONSORTIUM			2022-10-10	2022-11-07	2022-11-08	http://publicdata.usa	1	<u>http://p</u>	
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HCF	RHC46100001518	45560	Northwest Hospital	2023	CONSORTIUM			2022-11-07	2022-12-05	2022-12-06	http://publicdata.usa	1	<u>http://p</u>	
HCF	RHC46100001160	49488	Ballad Health	2023	CONSORTIUM			2022-11-07	2022-12-05	2022-12-06	http://publicdata.usa	1	<u>http://p</u>	
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# **Bid Evaluation Criteria Process**

- The bid evaluation criteria is a list of weighted standards that HCPs will use to determine the most cost-effective bid. Service providers cannot assist with this process.
- Each criterion is given a certain weight, and the sum of these weights will equal 100.
  - Cost must be a primary factor for evaluating HCF program bids.
  - Examples of evaluation criteria include cost, reliability, quality of transmission.
- The bid evaluation criteria should address the HCP's needs, as indicated on the FCC Form 461 or 465, and be based on the FCC's definition of "cost-effective."

## **Example of Evaluation Criteria**

Block 5: Bi	id Evaluation	
	selection criteria (and weights assigned to each) that will t for services. Attach supplemental information (if necessa	
Cri	iteria	Weight
a. Co	ost	25
b. Te	echnical Support	15
c. Pr	rior experience, including past performance	15
d. Re	eliability of Service	20
e. Ot	ther (Single Point of Contact)	25

# When Can a Contract Be Signed?

- Allowable Contract Selection Date (ACSD): Once a Request for Services is publicly posted on the USAC website, service providers have at least 28 days to submit their bids to the applicant.
  - The HCP and service provider may not enter into an agreement to purchase services until after 28 days from the date the FCC Form 461 or 465 is posted on USAC's website.
  - After the 28-day period ends, the HCP and the selected service provider may sign a contract.

#### September 2023

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# **Competitive Bidding Exemptions**

Per RHC program rules, applicants are exempt from competitive bidding under the following circumstances:

- For HCF program only: Applicants seeking support for \$10,000 or less of total undiscounted eligible expenses for a single year;
- Applicants that are purchasing services from a government master service agreement (MSA) negotiated by a federal, state, Tribal, or local governmental entity on its behalf, and which was awarded pursuant to applicable competitive bidding requirements;
- Applicants that are requesting support using contracts previously approved by USAC (MSA under the RHC Pilot Program or the HCF Program);
- Applicants that are using an active multi-year contract designated as evergreen for the RHC program (exemption applies for the life of the contract plus up to five years of voluntary extensions); or
- Applicants that are using a contract approved under the E-rate program.

# **Competitive Bidding Exemptions - Evergreen Contracts**

- A contract is considered "evergreen" when it covers more than one funding year and is granted evergreen status by USAC.
- An evergreen contract exempts the HCP from seeking bids for services requested under the contract for the life of the contract, including voluntary extensions not to exceed five years in the aggregate (or until the contract is modified).
- A contract is reviewed for evergreen designation at the time of the FCC Form 462/466 submission.
- The contract may be designated as "evergreen" if the contract meets all of the following requirements:
  - Both parties identified;
  - Contract specifies the service type, bandwidth, and quantity;
  - Contract is signed and dated by the HCP or consortium leader after the Allowable Contract Selection Date (ACSD);
  - Contract specifies the term and cost of service(s); and
  - Contract includes the physical addresses of the HCP(s) purchasing from the contract.

# **Competitive Bidding Exemptions - Evergreen Contracts** (continued)

- Telecom program HCPs with approved evergreen contracts must submit the FCC Forms 466 annually for every funding year in which funding is requested under the terms of the contract.
- HCF program HCPs with approved evergreen contracts can submit the FCC Forms 462 for a multi-year funding commitment and receive up to three years of funding at a time.
- If USAC designates a contract as "evergreen" under the Telecom program, that designation will also apply under the HCF program and vice versa.
- Notification of evergreen designation is shown on the Funding Commitment Letter (FCL).

#### **Documentation**

- All bid correspondence and supporting documentation should be sent via email for audit purposes.
- All communications with the HCP regarding the discounted services, facilities, or equipment should be in writing and retained.
- All documentation related to the delivery of discounted services, facilities, or equipment must be retained for at least five years after the last day of delivery of discounted services, facilities or equipment (47 CFR § 54.631(b)(1)(iii) & (2)(ii)).

#### **Key Takeaways for Service Providers**

- RHC program rules and FCC Orders require that the competitive bidding process be "fair and open."
  - All potential bidders and service providers must have access to the same information about the HCP's service needs and must be treated in the same manner.
  - Use <u>Search Posted Services</u> to download Request for Services forms to provide the applicant with a bid.
- Service providers who plan to bid cannot also simultaneously help the HCP choose a winning bidder or participate in the vendor selection process in any way.

## **Key Takeaways for Service Providers (continued)**

- The HCP and service provider may not enter into an agreement to purchase services until after 28 days from the date the FCC Form 461/465 is posted on USAC's website.
  - After the 28-day period ends, the HCP and the selected service provider may sign a contract.
- All bid correspondence and supporting documentation should be handled via email for audit purposes.
- All documentation related to the delivery of discounted services, facilities, or equipment must be retained for at least five years after the last day of delivery of discounted services.

Available for Public Use



Available for Public Use

#### **Funding Requests**

#### Service Providers Best Practices for FY2024

# **Application Process**



# What is a Funding Request?

- Once a service provider is selected, the HCP submits a funding request (FCC Form 462/466) to USAC.
- Specifies the type of service(s) ordered, cost, name of service provider(s), and terms of the service agreement(s).
- HCP must demonstrate that selected services are the most cost-effective option of the offers received.
- The FCC Forms 462/466 must be submitted by the close of the <u>filing window period</u> to be considered for funding.
  - The FY2024 filing window opened on December 1, 2023, and ends on May 1, 2024, at 11:59 p.m. ET.

## **Funding Requests and Service Providers**

- It is the responsibility of the HCP to ensure all forms submitted are accurate and complete.
- The service providers must provide the HCP with any additional information needed by USAC to complete the form review.
- The HCP and service provider should work together to ensure that Information Requests are answered before their deadline (within 14 days).
- All information on approved funding requests will be used for invoicing.
  - Be sure to work with the HCP to make sure everything entered into the FCC Forms 462/466 is accurate.

#### **Telecom Program Rural Rate**

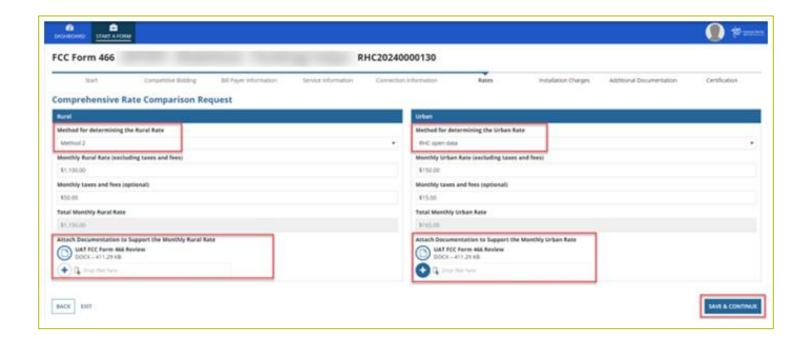
- Your customer may not have the information needed to document that the rural rate on the FCC Form 466 is compliant with the rule.
  - You should check the rural rate for a service before you submit a bid in response to the FCC Form 465.
  - Carriers should not begin the process of determining a rural rate when they submit a bid. They should already know what their rural rates are.
- Be sure that the correct contact person is on the FCC Form 498 (Service Provider Identification Number and General Contact Information Form) so that Information Requests that require the service provider's input are received in a timely manner.
- Be sure to copy everyone on the email with your Information Request response and be mindful of deadlines.
- In the rare case where you deem the information provided to USAC as confidential, please mark it clearly as confidential in the subject line and take the appropriate measures to protect the email correspondence.

# **Calculating Urban Rates**

- As with rural rates, <u>Order DA 22-580</u> allows the use of the most recently-approved urban rate within the past five funding years for the same service at the same facility.
  - If there is no approved rate for a particular facility/service combination, the HCP and its carrier may use urban rates approved for the same or similar services to the facility with the same or similar geographic characteristics. You and/or your service provider must show that the urban rates were previously approved.
  - If there are no previously approved rates available, the urban rate generated by the Rates Database should be used to avoid a denial of the funding request.
  - **NOTE:** For all previously approved urban and rural rates, you must provide USAC with the previous FRN associated with that approved rate and submit all supporting documentation associated with that rate.

## **Entering Rural Rate and Urban Rate**

- Applicant enters method used to determine Rural and Urban rates.
- Applicant enters calculated rural rate.
- Applicant uploads documentation to support rates entered into the fields.



# **Information Requests**

- FCC Forms with missing or incomplete information or documentation cannot be processed.
- USAC will send out an Information Request to an applicant when it requires information that cannot be located on the submitted supporting documentation.
- Information Requests can be received two ways:
  - Via My Portal and RHC Connect; or
  - Via email from an RHC reviewer.
- Applicants are given 14 calendar days to provide a response to the Information Request.
- Information Requests not responded to within 14 calendar days will result in a denial of that form.
- It is incumbent on the HCP to include the service provider on all information requested.

## **Key Takeaways for Service Providers**

- Once you are selected to provide services, work closely with the HCP to provide information needed to submit accurate information to USAC.
- Applicants have 14 calendar days to respond to Information Requests.
- All information on approved funding requests will be used for invoicing.
- All documentation related to the delivery of discounted services must be retained for at least five years after the last day of delivery of discounted services (47 CFR § 54.631(b)(2)(ii)).
- Telecom program reminders:
  - Service providers should continue to provide rural rate information to their customers as necessary per <u>FCC Order 23-6</u>.

Available for Public Use

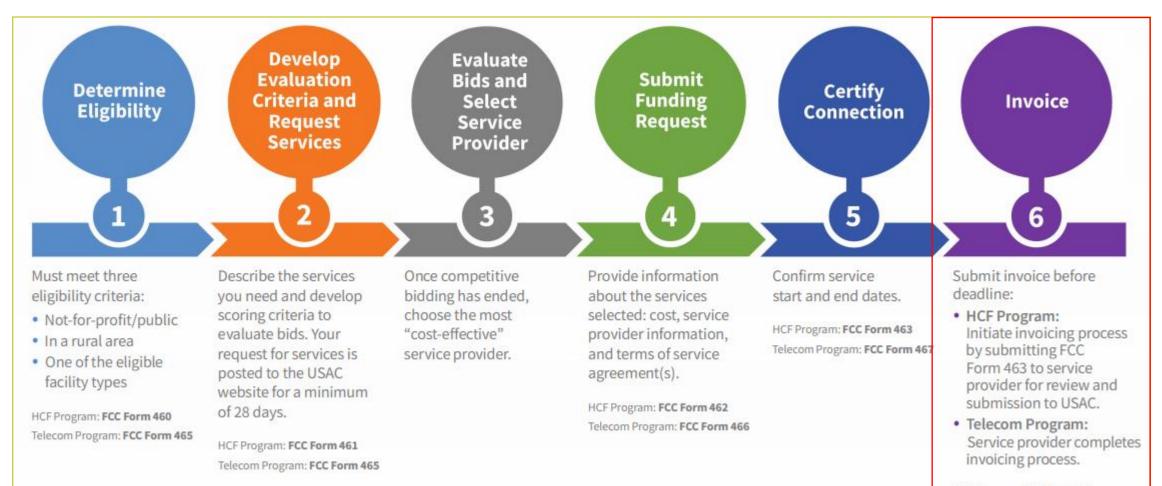
# **Questions?**

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## **Invoicing and Disbursement**

#### Service Providers Best Practices for FY2024

# **Application Process**



HCF Program: FCC Form 463 Telecom Program: Invoice

# **Reminder: Invoicing Deadlines**

- Invoicing guidelines adopted in FCC <u>Report and Order 19-78</u> became effective beginning with FY2020 applicants. The invoice filing deadline will be four months (120 days) from the service delivery deadline in both the HCF and Telecom Programs, which is normally October 28 of the funding year.
- Please use the <u>RHC Invoicing Deadline Tool</u> in the Open Data section of the USAC website to look up invoicing deadlines.
- For more information, please see the <u>HCF invoice page</u> and <u>Telecom invoice page</u>.

# **Telecom Program Invoicing**

- Service providers initiate the invoicing process after the HCP submits the FCC Form 467 (Connection Certification Form).
- Service providers should file an invoice after they:
  - Receive an HCP Support Schedule (HSS); and
  - Credit the HCP's account for the discounted services.
- Once the Telecom program invoice is approved by USAC, funds are disbursed to the service provider.
- The invoice filing deadline will be four months (120 days) from the service delivery deadline. The service delivery deadline is June 30 of the funding year for which program support is sought.
- All FY2023 Telecom FRNs have an invoice filing deadline of **October 28, 2024**.
- All FY2024 Telecom FRNs have an invoice filing deadline of **October 28, 2025**.

# **HCF Program Invoicing**

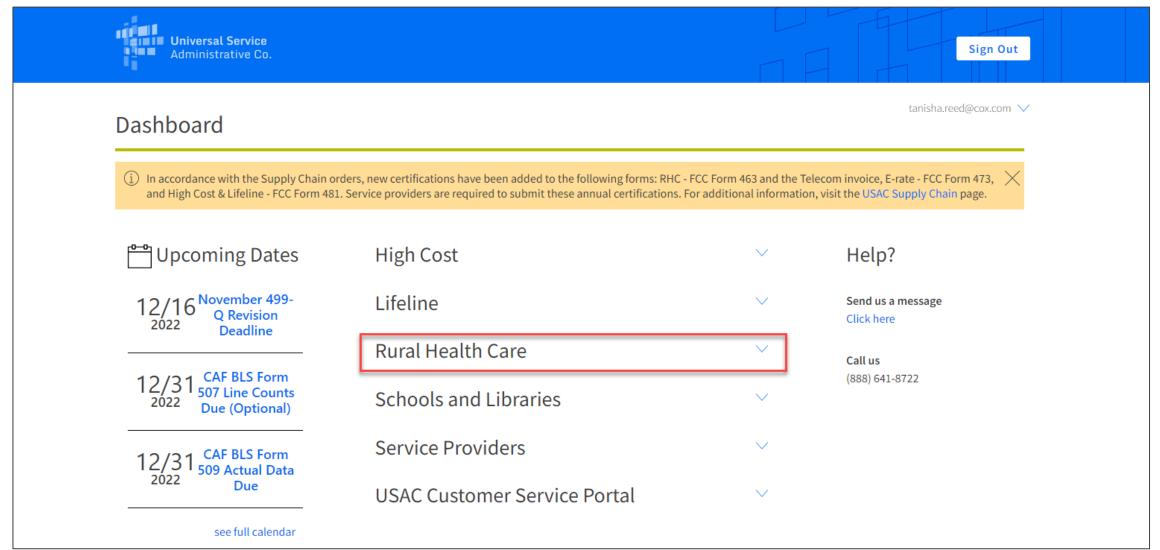
- Invoicing is completed when both the HCP and service provider have certified and signed the FCC Form 463 and submitted it to USAC.
- The HCP initiates the invoicing process after it receives an approved FCC Form 462 funding commitment letter (FCL) and services have been rendered.
- Service providers must review, certify, and sign the FCC Form 463 in My Portal\*.
- Once an FCC Form 463 is approved, USAC disburses funds to the service provider.
- The **invoice filing deadline will be four months (120 days) from the service delivery deadline**. The service delivery deadline is June 30 of the funding year for which program support is sought.

\*Note: FCC Forms 463 for FRNs prior to FY2022 will continue to be submitted in My Portal. Starting with FY2022, FCC Forms 463 will be submitted in RHC Connect.

## **RHC Connect for Service Providers - Reminders**

- The General Contact on the FCC Form 498 is the only user for the company who can create additional logins for other users.
- If you have trouble accessing RHC Connect, it may be a result of outdated information on the FCC Form 498 (Service Provider and Billed Entity Identification Number and General Contact Information Form). To correct the issue, please update your <u>FCC Form 498</u> as soon as possible.
- You may need to update your Unique Entity Identifier (UEI) on the <u>SAM.GOV</u> webpage.
- A <u>user guide for the FCC Form 463</u> specifically for service providers is available on the <u>Step 5: Invoice USAC</u> webpage in the RHC service provider section of the USAC website.

## **RHC Connect – HCF Program**



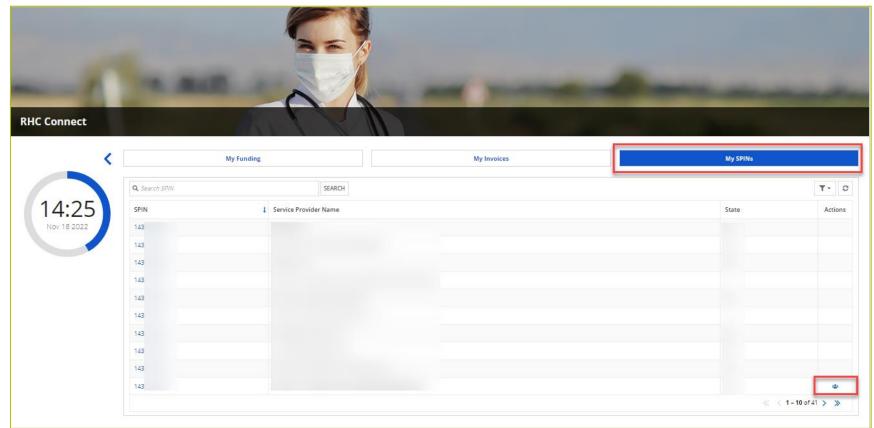
# **RHC Connect – HCF Program (continued)**

- Click on "Telecom Invoice" to submit all Telecom program invoices.
- Click on "My Portal FCC Form 463" to submit FCC Forms 463 for HCF for FY2021 and earlier and for CCPP.
- Click on RHC Connect to submit FCC Forms 463 for HCF for FY2022 and later.

High Cost	$\sim$
Lifeline	$\sim$
Rural Health Care	^
<b>Telecom Invoice</b> - Service Providers must use this page to submit and manage invoices in the Telecommunications Program.	
My Portal FCC Form 463 - Service providers must use this page to submit and manage invoices (FCC Forms 463) in the Healthcare Connect Fund (HCF) Program for FY2021 and earlier, and the Connected Care Pilot Program (CCPP).	
RHC Connect - Service providers must use this page to submit and manage invoices (FCC Forms 463) in the Healthcare Connect Fund (HCF) Program for FY2022 and later	

#### **RHC Connect – User Management**

- Go to "My SPINs" tab.
- Click on "Manage Users" icon under "Actions" column.



• Click "Create New User" then click "Next."

🕸 Dashboard				
	#143			
		Which action woul	d you like to take?	
		Create New User	Update User	
		CANCEL	NEXT	
	© 2022 Universal Service Administrative Company. All rights reserved.			PRIVACY POLICIES

 New user account must be created in E-File before added to RHC Connect.

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- Click boxes beside available SPINs. #143
- Click "Add SPIN(s)."

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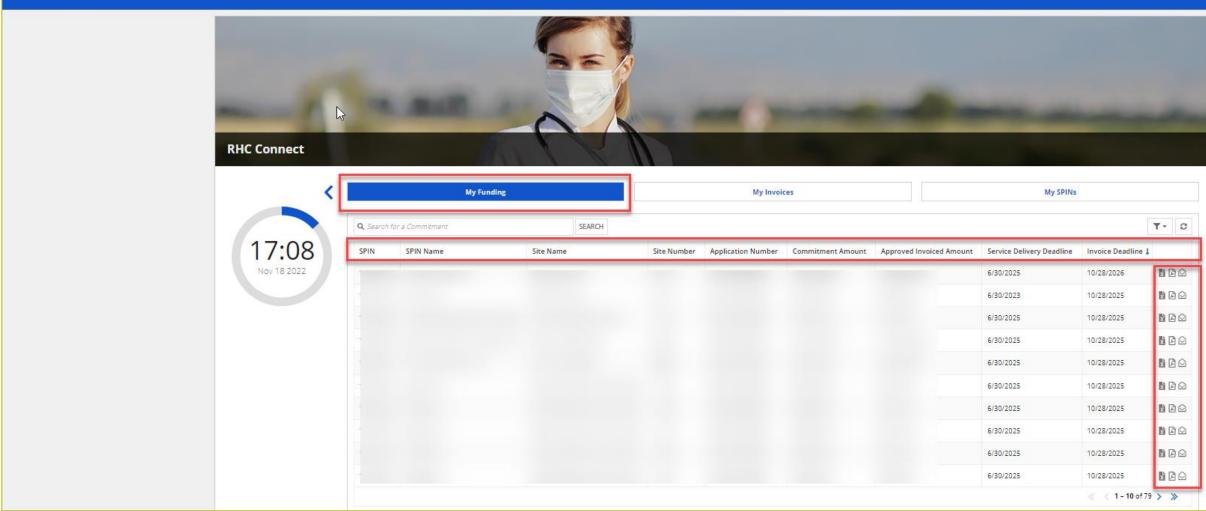
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- Click "Save."

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#### **RHC Connect – My Funding**

#### Dashboard



## **RHC Connect – My Invoices**

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#### **RHC Connect – My SPINs**

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### **Invoice Filing Deadline Extension**

- Per <u>FCC Order 19-78</u>, applicants and service providers may request and automatically receive a one-time, 120-day extension of the deadline to file an invoice.
- Invoice filing deadline extension requests must be submitted on or before the original invoice deadline.
- The invoice filing deadline is included in the <u>applicant's FCL</u>.
- Please use the <u>RHC Connect User Guide Invoice Filing Deadline for Service Providers</u> in the <u>Invoice USAC</u> section on the USAC website to help you submit your request.
- The invoice filing deadline for FY2023 is October 28, 2024.
  - The invoice filing deadline extension for FY2023 is February 25, 2025

#### My Portal – Telecom Program

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RURAL HEALTH CARE				Contact RHC   About	t My Portal
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# My Portal – HCF Program

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#### What to Expect After Submitting an Invoice to USAC

- Review Time:
  - Review generally takes less than 10 days, barring any outstanding Information Requests or other reviews.
- If an Information Request is sent, it will come from <u>rhc-invoicing@usac.org</u>
  - Invoice will be held until response is received and reviewed.
- Email notification of invoice approval will be emailed from <a href="mailto:rhoddersation.org">rhoddersation.org</a> to account holders after USAC review and approval.

#### **Disbursement Process**

- HCP and service provider receive email notification from <a href="mailto:rhommons.rhom"><u>rhcadmin@usac.org</u></a> once an invoice is approved.
- Funds are disbursed to the service provider on the 6th and 21st of each month, barring weekends and holidays.
- Record-keeping and Audits:
  - Both the HCP and service provider are required to maintain records regarding billing and invoices to USAC for a term of at least five years after the last day of delivery of discounted services.
  - Both HCPs and service providers may be subject to audits regarding participation in the RHC program.

#### **Red Light Status and Voluntary Netting**

- <u>Red Light status</u>:
  - Contact Customer Support: (888) 641-8722
- Voluntary Netting:

Block 17: Offsetting Disbursement Payments Against Federal Universal Service Contribution Obligations For Rural Healthcare Participants See Instruction Section III.O The following information pertains only to telecommunications companies participating in the Rural Health Care Program. In accordance with FCC rule section 54.679

regarding Rural Health Care payments, a telecommunications company may choose to offset its payment against its Federal universal service contribution. A telecommunications company must have an FCC Form 499 Filer ID number in order to offset its Rural Health Care Program payments against its Federal universal service contribution. In order to obtain an FCC Form 499 Filer ID number, visit http://www.usac.org/cont/tools/forms/default.aspx and select FCC Form 499. You do not need an FCC Form 499 Filer ID in order to be issued a FCC Form 498 ID.

94 Yes, I want my Rural Health Care Program disbursement payments to be offset against my Federal universal service contribution obligations. This box must be checked in order to receive offsets. The Default is "No."

### **Key Takeaways for Service Providers**

- Telecom program:
  - Service providers may file an invoice once they have received an approval of the FCC Form 467, HCP Support Schedule (HSS), and credited the HCP's account for the discounted services.
- HCF program:
  - The HCP submits the FCC Form 463, and the service provider confirms the information on the form.
  - Invoicing is completed when both the HCP and service provider have certified and signed the FCC Form 463 and submitted it to USAC.
- Funds are disbursed to the service provider on the 6th and 21st of each month, barring weekends and holidays.
- The HCP and service provider must work together to ensure invoices are submitted to USAC prior to their invoice deadline.
  - The invoice deadline for single-year FY2024 FRNs is October 28, 2025, for FY2024 FRNs.

# **Questions?**

#### **RHC Program Resources**

#### Service Providers Best Practices for FY2024

## **Online Resources**

- <u>Service Providers</u>
- <u>Competitive Bidding Exemptions</u>
- <u>Search Posted Services</u> HCF and Telecom programs
- Search Posted Services CCPP program
- Step 6: Invoice USAC HCF program
- <u>Step 6 Invoice USAC</u> Telecom program
- <u>RHC Connect User Guide FCC Form 463 User Guide</u>
- <u>RHC Connect User Guide Invoice Filing Deadline Extension</u>
- <u>Webinars</u>

#### **RHC Program Customer Service Center**

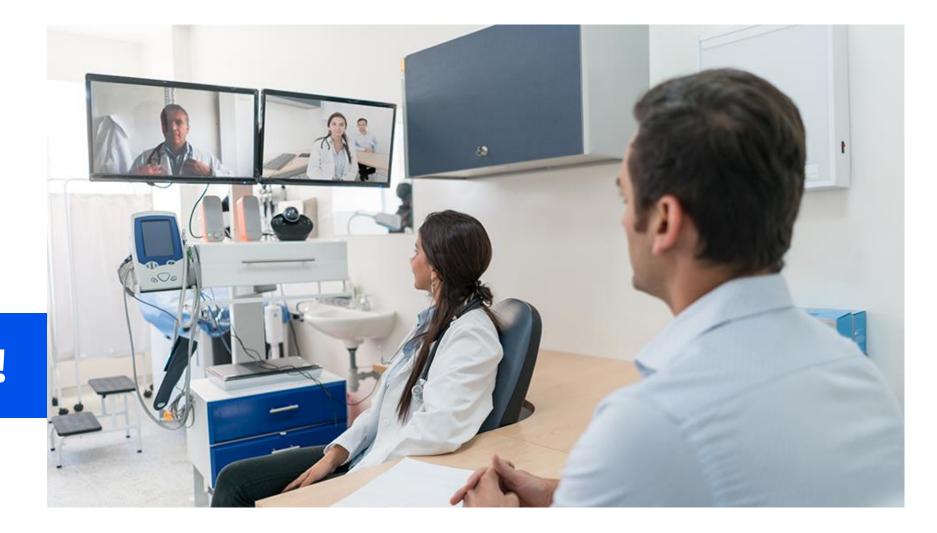


- Email: <u>RHC-Assist@usac.org</u>
- Include in your email:
  - HCP Number
  - FRN Number
- Phone: (800) 453-1546
  - Hours are 8 a.m. 8 p.m. ET
  - Monday- Friday

#### **Customer Service Center**

The Customer Service Center CAN	The Customer Service Center CANNOT
Answer general questions regarding both programs.	Determine eligibility of a specific site or service before an official form submission.
Provide account holder information for an HCP.	Review a form or document for accuracy before an official submission.
Provide clarity regarding FCC Report and Order 19-78.	Contact a service provider or other account holder on someone else's behalf.
Provide helpful resources and best practices for forms.	Provide documents that are not already accessible in My Portal and/or RHC Connect.
Assist with My Portal and RHC Connect	Transfer a call to a specific form reviewer.

# **Questions?**



## **Thank You!**

