Avoiding Common Audit Findings

High Cost Program

October 26, 2022
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• A copy of the slide deck is in the “Handouts” section of webinar panel.
Welcome

Today’s Speakers:

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Agenda

1. Improper Inclusion of Ineligible Items
   • Intended Use/Unallowable Expenses

2. Inadequate Documentation
   • Inaccurate Data

3. Improper Affiliate Transactions

4. Improper Allocation Methodology
   • Inaccurate/Misclassified Access Line/Loop Counts
   • Misclassified Assets, Expenses, and/or Liabilities

5. Inaccurate Depreciation Calculation

6. Key Takeaways & Resources

7. Questions
Improper Inclusion of Ineligible Items

- Potential Errors
  - Inclusion of costs not necessary for the provision, maintenance, or upgrading of facilities and services for which the support is intended.
  - Improper inclusion of ineligible items, allocation of non-regulated assets or expenses or unallowable expenses.
Improper Inclusion of Ineligible Items

- Ineligible Items
  - Intended Use Rule, 47 CFR § 54.7
  - “Intended Use Public Notice” see FCC 15-133
  - FCC 18-29

- Best Practices
  - Review accounting costs for unallowable and non-regulated items
  - Ensure cost allocation to remove unallowable items from data submitted in High Cost filings
  - Maintain adequate documentation
## Category of Expenses Excluded from USF

**FCC 15-133 Public Notice**

<table>
<thead>
<tr>
<th>Category of Expenses Excluded from USF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personal travel</td>
</tr>
<tr>
<td>Entertainment</td>
</tr>
<tr>
<td>Alcohol</td>
</tr>
<tr>
<td>Food and Beverage (except reasonable amount for work and work-related travel), including but not limited to meals to celebrate personal events, such as weddings, births, or retirements;</td>
</tr>
<tr>
<td>Membership fees and dues in clubs and organizations</td>
</tr>
<tr>
<td>Penalties or fines for statutory or regulatory violations ; Penalties or fees for any late payments on debt, loans or other payments</td>
</tr>
<tr>
<td>Political contributions</td>
</tr>
<tr>
<td>Charitable donations</td>
</tr>
<tr>
<td>Scholarships</td>
</tr>
<tr>
<td>Sponsorships of conferences or community events</td>
</tr>
<tr>
<td>Gifts to employees</td>
</tr>
<tr>
<td>Personal expenses of employees, board members, family members of employees and board members, contractors, or any other individuals affiliated with the ETC, including but not limited to personal expenses for housing, such as rent or mortgages.</td>
</tr>
</tbody>
</table>
## Category of Expenses Excluded from USF

<table>
<thead>
<tr>
<th>FCC 16-33A1 Rate-of-Return Reform Further Notice</th>
</tr>
</thead>
<tbody>
<tr>
<td>Artwork and other objects that possess aesthetic value</td>
</tr>
<tr>
<td>Corporate Aircraft</td>
</tr>
<tr>
<td>Watercraft</td>
</tr>
<tr>
<td>Off-road Vehicles (except reasonable business travel expenses or as necessary to access areas not reachable by road travel)</td>
</tr>
<tr>
<td>Personal Vehicles (any vehicle for personal use)</td>
</tr>
<tr>
<td>Tangible Property not logically related or necessary to offering voice or broadband service</td>
</tr>
<tr>
<td>Childcare</td>
</tr>
<tr>
<td>Cost of Operating Cafeterias/Dining Facilities</td>
</tr>
<tr>
<td>Housing Allowances</td>
</tr>
</tbody>
</table>
Inadequate Documentation / Inaccurate Data

Potential Errors

- Insufficient Continuing Property Records (CPRs)
- Insufficient supporting documentation for affiliate transactions, cost study balances and adjustments, expenses, and geocoded locations
- Inaccurate/Misclassified Assets, Expenses, liabilities, Access line and/or loops counts
- Reporting Errors (misapplication of rules)
Inadequate Documentation / Inaccurate Data

- Error Detection
  - Review Policies and Procedures (P&Ps)

- Best Practices
  - Implement / update P&Ps as appropriate
  - Confirm data available after software conversion, acquisition/merger, or other data-related event
  - 47 CFR §54.320(b) and §32.12
**Inadequate Documentation / Inaccurate Data**

- **Best Practices (cont’d)**
  - Establish a methodology to ensure CPRs are maintained in accordance with Rules and Orders;
  - Enhance the preparation, review and approval processes over work-orders and expenses to ensure that costs are properly classified as assets and expenses;
  - Enhance the preparation, review and approval processes related to the documentation and reporting of access lines and loop counts, and the expenses associated with them;
  - Implement an internal control where all nonregulated and other cost study adjustments are reviewed for reasonableness and accuracy, as well as, receiving approval by management;
  - Consider creating and maintaining a repository of important documents that are accessible to the appropriate users in the organization.
Questions?
Improper Affiliate Transactions

Potential Errors

• Not observing a price ceiling when purchasing from an affiliate
• Not observing a price floor when providing services to an affiliate
• Insufficient documentation / record retention
Improper Affiliate Transactions

- **Error Detection**
  - Compare pricing and costs related to transactions with affiliates versus fees for non-related entities

- **Best Practices**
  - Policies, Procedures, Systems
  - Sufficient documentation to support proper compliance (47 CFR §32.27 and 36.2(c))
## Improper Affiliate Transaction: Best Practice

<table>
<thead>
<tr>
<th>Transaction Type</th>
<th>Asset/Service Type</th>
<th>Annual Asset Value/Annual Service Amount</th>
<th>Transferring Entity</th>
<th>Recipient</th>
<th>Appropriate Pricing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asset Transfer</td>
<td>general asset</td>
<td>less than $500,000</td>
<td>regulated carrier</td>
<td>subsidiary</td>
<td>net book cost</td>
</tr>
<tr>
<td></td>
<td></td>
<td>greater than $500,000 (a)</td>
<td>regulated carrier</td>
<td>subsidiary</td>
<td>no less than higher of FMV or NBC</td>
</tr>
<tr>
<td></td>
<td>tariffed asset (b)</td>
<td>all</td>
<td>regulated carrier</td>
<td>subsidiary</td>
<td>no higher than lower of FMV or NBC</td>
</tr>
<tr>
<td></td>
<td>prevailing price asset (c)</td>
<td>all</td>
<td>regulated carrier</td>
<td>subsidiary</td>
<td>prevailing price</td>
</tr>
<tr>
<td>Service</td>
<td>general service</td>
<td>less than $500,000</td>
<td>regulated carrier</td>
<td>subsidiary</td>
<td>fully distributed cost</td>
</tr>
<tr>
<td></td>
<td></td>
<td>greater than $500,000 (a)</td>
<td>regulated carrier</td>
<td>subsidiary</td>
<td>no less than higher of FMV or FDC</td>
</tr>
<tr>
<td></td>
<td>tariffed service (b)</td>
<td>all</td>
<td>regulated carrier</td>
<td>subsidiary</td>
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<td>prevailing price service (c)</td>
<td>all</td>
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<td>subsidiary</td>
<td>prevailing price</td>
</tr>
</tbody>
</table>

**Notes:**

(a) If the total aggregate annual value of the asset(s) or service(s) reaches or exceeds $500,000 for the first time, the carrier must perform a market valuation to determine fair market value.

(b) Tariffed Assets are assets that are sold or transferred between a carrier and its affiliate pursuant to a tariff.

(c) In order to qualify for prevailing price valuation, sales of a particular asset or service to third parties must encompass greater than 25% of the total quantity of such product or service sold by an entity. Carriers shall apply this 25% threshold on an asset-by-asset and service-by-service basis rather than on a product line or service basis.
Improper Allocation Methodology

- Potential Errors
  - Failure to use cost allocator
  - Use of inaccurate factors
  - Outdated inputs
  - Failure to maintain supporting documentation
  - Failure to use documented factors or methodology
**Improper Allocation Methodology**

- **Error Detection**
  - Review accounting costs for de-regulated activity
  - 47 CFR §64.901

- **Best Practices**
  - Implement policies and procedures to approve underlying data used in development of allocation factors
  - Maintain adequate documentation to support allocation factors
Inaccurate Depreciation Calculation

- Common Errors
  - Using month end balances to calculate depreciation
  - Retired assets not removed and/or asset additions not included.
  - Formula errors in the calculation.
  - Using a rate inapplicable to that asset type.
  - Using a rate that was not approved by the state commission, (where applicable).
Inaccurate Depreciation Calculation

- **Error Detection**
  - Review accounting costs for de-regulated activity
  - See 47 CFR §32.2000(g)

- **Best Practices**
  - Establish adequate controls
  - Perform a review and reconciliation of historical data
  - Enhance the preparation, review and approval processes
  - Implement and maintain policies and procedures
**Inaccurate Depreciation Calculation: Best Practice**

**Depreciation Expense Calculation**

\[
\text{Monthly Depreciation Expense} = \frac{\text{Monthly average balance of the associated plant category}}{\text{Annual depreciation rate for 12 months}}
\]

\[
\text{(Asset Balance on first day of the month + Asset Balance on the last day of the month)} \div 2
\]
Key Takeaways

1. Maintain Sufficient Documentation
2. Develop, Review, and Update Policies and Procedures, as Necessary
3. Stay Abreast of Updates from the FCC on High Cost Program Rules and Regulations
References

- **Common Audit Findings:**
  https://www.usac.org/about/appeals-audits/beneficiary-and-contributor-audit-program-bcap/common-audit-findings-high-cost-program/

- **Documentation for Auditors Checklist:**

- **DA 98-855:**

- **FCC 15-133:**

- **FCC 16-33A1:**

- **FCC 18-29A1:**

- **FCC “Defining Recoverable Expenses for Rate of Return Providers”:**
References (cont.)

- **Code of Federal Regulations** *(highlighted Rules):*
  https://www.ecfr.gov/
  - Intended use of USF: 47 CFR §54.7 and 47 CFR 54.7(c)
  - CPRs: 47 CFR § 32.2000(e) and 32.2000(f)
  - Documentation Retention: 47 CFR § 54.320(b)
  - Record Keeping: 47 CFR §32.12
  - Cost Allocations: 47 CFR §64.901
Questions?