



# Request for Quotes (RFQ) IT-21-015

## I. DELL EMC TLA renewal

This is a request for quotes (RFQ). The purpose of this procurement is to renew USAC DELL EMC Transformational License Agreement (TLA). A full description of the products required by this RFQ is set forth in **Attachment 1**. This synopsis constitutes the only notice of this procurement; no separate written solicitation will be issued. The solicitation number is **IT-21-015**.

Contractor shall provide the DELL products/services at the fixed prices set forth in **Attachment 1**. Please email [Susana.iannino@usac.org](mailto:Susana.iannino@usac.org) using the solicitation number in the subject if you need the Dell POC information.

Contractor must be an authorized DELL Partner/Reseller capable of ordering and providing the subscription products at the time of award selection. Contractor shall provide USAC with the complete (not partial) version specifications and quantities of the required line items identified on **Attachment 1**. Most recent commercially available versions and releases must be supplied. New items only; no refurbished, grey market, or previously used items will be accepted. Grey market is defined as trade of a commodity through distribution channels which are legal but are unofficial, unauthorized, or unintended by the original manufacturer.

## II. PERIOD OF PERFORMANCE

Service period shall be one year unless the period of performance states otherwise on Attachment 1.

## III. CONTACT INFORMATION

**Contracting Office Address:**

700 12th St NW Suite 900  
Washington, DC 20005

**Place of Performance:**

700 12th St NW Suite 900  
Washington, DC 20005

**Primary Point of Contact:**

Susana Iannino  
Contract Administration Specialist  
Universal Service Administrative Company 700 12th St NW Suite 900  
Washington, DC 20005  
Phone: 202-414-2729  
Email: [Susana.iannino@usac.org](mailto:Susana.iannino@usac.org)

## IV. COMPANY PROFILE

USAC is not a Federal agency, a government corporation, a government controlled corporation or other establishment in the Executive Branch of the United States Government. USAC is not a contractor to the Federal Government. The contract awarded as a result of this RFQ will not be a subcontract under a Federal prime contract. However, USAC conducts its procurements in accordance with the terms of a Memorandum of Understanding with the FCC, which requires USAC to adhere to the following provisions from the Code of Federal Regulations, 2 C.F.R. §§ 200.318-321, 200.323, 200.325-326 and App. II to C.F.R. Part 200 (collectively "Procurement Regulations"). Contractor shall comply with the procurement regulations and all applicable Federal, State and local laws, executive orders, rules and regulations applicable to its performance under this Agreement, including USAC [Terms and Conditions](#).

## V. INSTRUCTIONS FOR BIDDING

Offeror's quotes should include the following:

1. Solicitation number.
2. A quote that includes all line items in Attachment 1.
3. A description of goods and/or services being offered in sufficient detail to evaluate compliance with the requirements in the solicitation.
4. The official letter of authorization from the manufacturer confirming that Offeror is, and will be, an authorized partner or reseller of DELL products and services as of the date(s) of award and time of delivery.
5. Name, address and telephone number of the Offeror.
6. Company TIN and Duns number.

Although the quote form breaks out different items, this is a firm-fixed-price contract and, ultimately, the total firm-fixed-price amount is the amount taken into consideration when reviewing the quotes. The quote form provides for the following:

1. A breakdown of the components of the quote on a line item basis, if applicable.
2. All applicable federal, state, and local sales, use, and excise taxes.
3. All costs for configuration of equipment, if applicable.
4. All other costs (i.e. labeling, packaging, packing, loading, storage, insurance, etc.).
5. All blanks shall be filled in accordingly. Any alteration or erasure must be initialed by the signer of the quote.

**Please email quotes to [Susana.iannino@usac.org](mailto:Susana.iannino@usac.org). Quotes must be received by USAC no later than Tuesday, March 23, 2021 at 10:00 AM ET.** USAC reserves the right to amend, revise or cancel this RFQ at any time at the sole discretion of USAC and no legal or other obligations are assumed by USAC by virtue of the issuance of this RFQ, including any commitment to procure the products or services sought herein.

USAC will evaluate all Quotes that are submitted in compliance with the requirements of this RFQ. USAC will issue a purchase order to the responsible Offeror(s) submitting the lowest priced technically acceptable Quote.

In order to be deemed responsible, a prospective contractor must have adequate resources to perform the contract, or the ability to obtain them, and a satisfactory record of integrity and business ethics. A responsible offeror will be deemed technically acceptable if: (1) it is a DELL partner or reseller at the time of submission of its quote and at time of award; *and* (2) it proposes to provide, and has the apparent capability to provide, all the items identified in **Attachment 1** in accordance with the terms of this RFQ, including the [Terms and Conditions](#) and all attachments hereto. By submitting a bid in response to this solicitation, Contractor certifies that it agrees to the USAC terms and conditions. USAC [Terms and Conditions](#) take precedence over any terms and conditions submitted in response to this solicitation.

**ATTACHMENT 1**

**Bid Sheet**

This quote is submitted by the undersigned company (“Company”), who agrees to provide the items as the prices set forth, in accordance with the terms and conditions of Contract No. IT-21-015. This bid sheet is valid for 120 days from the date set forth below.

**Submitted by:** \_\_\_\_\_

**Company Name:** \_\_\_\_\_

**Authorized Representative:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Print Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Date:** \_\_\_\_\_

Item No.	SKU	Description	Qty	PoP	Price
1	VSL3-000-703	TLA UNITY AFA OE & BASE SW=CB	576	05/17/2021 - 05/16/2024	
2	M-PSM-SW-TLA-019	PROSUPPORT 4HR/MC SW SUPPORT UNITY	1	05/17/2021 - 05/16/2024	
3	VSL3-000-707	TLA RP ADV REMOTE FOR UNITY ALL FLASH=CB	288	05/17/2021 - 05/16/2024	
4	M-PSM-SW-TLA-019	PROSUPPORT 4HR/MC SW SUPPORT UNITY	1	05/17/2021 - 05/16/2024	
5	VSL3-001-533	TLA ONEFS PRODUCT CAP LIC TIER 3=CB	960	05/17/2021 - 05/16/2024	
6	M-PSM-SW-TLA-035	PROSUPPORT 4HR/MC SW SPPT TLA IS2	1	05/17/2021 - 05/16/2024	
7	VSL3-001-575	TLA ISILON ENT ADV BUNDLE CAP TIER 3=CB	960	05/17/2021 - 05/16/2024	
8	M-PSM-SW-TLA-035	PROSUPPORT 4HR/MC SW SPPT TLA IS2	1	05/17/2021 - 05/16/2024	
9	VSL-001-516-CF	TLA ONEFS OE T2 (X210/NL410)=ID	576	05/17/2021 - 05/16/2024	
10	M-PSM-SW-TLA-002	PROSUPPORT 4HR/MC SW SUPPORT-ISILON	1	05/17/2021 - 05/16/2024	
11	VSL-001-513-CF	TLA ENTERPR ADV BUNDLE 1TB LIC GEN5=CB	576	05/17/2021 - 05/16/2024	
12	M-PSM-SW-TLA-002	PROSUPPORT 4HR/MC SW SUPPORT-ISILON	1	05/17/2021 - 05/16/2024	
13	VSL3-001-529	TLA ONEFS ENC/KEY MGT LICENSE TIER 3=ID	8	05/17/2021 - 05/16/2024	
14	M-PSM-SW-TLA-035	PROSUPPORT 4HR/MC SW SPPT TLA IS2	1	05/17/2021 - 05/16/2024	
15	VSL3-001-541	TLA SMARTDEDUPE CAP LIC TIER 3=CB	960	05/17/2021 - 05/16/2024	
16	M-PSM-SW-TLA-035	PROSUPPORT 4HR/MC SW SPPT TLA IS2	1	05/17/2021 - 05/16/2024	
17	VSL3-000-361	POWERMAX ESSENTIALS SUITE OS 1TB TLA=CC	352	05/17/2021 - 05/16/2024	
18	M-PSM-SW-TLA-030	PROSUPPORT 4HR/MC SW SPPT TLAPWRMAX	1	05/17/2021 - 05/16/2024	
19	VSL3-001-025	IDPA DDOE SW 1TB RAW ENABLER TLA=CB	480	05/17/2021 - 05/16/2024	
20	M-PSM-SW-TLA-029	PROSUPPORT 4HR/MC SW SUPPORT IDPA	1	05/17/2021 - 05/16/2024	
<b>Total</b>					
<b>Applicable Taxes (USAC is required to pay 6% DC sales tax)</b>					
<b>Lead time from date of purchase</b>					
<b>Other (describe)</b>					
<b>Total Firm-Fixed Price</b>					

*\*Provide a break down for tools and fully burdened labor rates or deliverable schedule for services.*

Accepted by USAC:

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