



Universal Service
Administrative Co.

E-rate Program Applicant Training

Opening Remarks

September – November 2016

Who is Craig Davis?

- Background
 - USAC for 12 years
 - Director, High Cost Program
 - VP, Rural Health Care
- Personal Philosophy
 - Stakeholders come first
 - How can I help

FY 2016 Was Very Challenging

- Adjusting to a New System (EPC)
- Application Process hurdles
- Two Filing periods
- Pace of Commitments
- Stakeholder information not timely available

Thank You For Your

- Patience
- Understanding
- Feedback
- Solutions
- Perseverance

FY 2016 Results

- There was sufficient funding to meet all demand for C1 and C2 requests and the FCC directed USAC to fully fund all eligible requests.
- To date (through Wave 13), we have issued decisions on 26,842 applications (59% of total) for over \$579.8 million.
- Direct BEAR payments to applicants.

How FY 2017 Will Be A Better Experience

- Stakeholders will be involved sooner
- We are all more familiar with the systems
- Profile already established in EPC
- FCC Form 471 applicant information pre-populated
- One filing window
- Application review will start earlier
- Funding decisions will come sooner and faster

Training Agenda Highlights

- Portal and EPC demo and benefits
- Direct BEAR payment to applicants process
- How to prepare for audits and what you need
- Fiber basics and rules you must know



Training Themes

- Partnering for Success
 - You are a part of the solution
 - You define success
- We are here to help
 - Outreach and education
 - Act on your input
- Benefits
 - Better solutions
 - Successful process changes



QUESTIONS?



Thank you!