

# REQUEST FOR PROPOSAL

“THE SOUTHWEST TELEHEALTH ACCESS  
GRID”

## **NEW MEXICO PRIMARY CARE ASSOCIATION**

RURAL HEALTHCARE PILOT PROJECT  
FUNDING YEAR 2009

SWTAG RFP 10

NETWORK INFRASTRUCTURE  
PROCUREMENT

NEW MEXICO PRIMARY CARE ASSOCIATION  
4206 Louisiana Blvd NE  
Albuquerque, New Mexico 87109  
Attn: Robert Longstreet

New Mexico Primary Care Association  
SWTAG RFP 10 Draftv4 04/14/2011

## **i. General Information**

i.1. Introduction. The Southwest Telehealth Access Grid (SWTAG) Project is one of the Federal Communication Commission's (FCC) Rural Healthcare Pilot Programs (RHCPP). It is an integrated interstate network of networks built upon the extensive experience of key participants in rural telemedicine and rural healthcare in New Mexico, Arizona and the Southwest Indian Health Service (IHS) Telehealth Consortium and associated Tribes. This Grid creates the platform to more effectively share, distribute and coordinate telemedicine clinical services, educational and training programs among the healthcare provider organizations across the region, along with their associated human resources, thus more easily and effectively filling the gaps in meeting the health care needs of the rural communities throughout the network. Through Internet2 (I2) and the National Lambda Rail (NLR), this regional TAG network of networks, which is greatly facilitated and enhanced by the current USF Rural Healthcare Pilot Program, will enable our participating hospitals, clinics, and educational institutions to partner with peers throughout the United States to improve healthcare delivery and education via telemedicine.

The New Mexico Primary Care Association (NMPCA), a participant in the SWTAG, is a non-profit association representing 15 member organizations with 119 primary care and dental clinics serving rural and frontier communities throughout New Mexico. Association members have partnered with The University of New Mexico's Project ECHO and Sangre de Cristo Community Health Partnership to provide telehealth services to their patients. A subset of the membership, the New Mexico Health Choice Network ( La Clinica de Familia, La Casa Family Health, First Nations Community Healthsource, Ben Archer Health Centers, Mora Valley Health Services, and El Centro Family Health) has implemented a shared practice management system and is currently implementing a shared electronic medical records system. As these systems are implemented and mature, the need for reliable, secure and robust broadband telecommunications connections becomes critical. Offerors will not be allowed to bid carrier services for individual clinic sites -- the carrier services must be bid as a whole; however, the contracts will be between the carrier and the individual organization (La Clinica de Familia, La Casa Family Health, First Nations Community Health Source, Ben Archer Health Centers, Mora Valley Health Services, El Centro Family Health, and New Mexico Primary Care Association).

i.2. The SWTAG and New Mexico Primary Care Association will construct an interconnected broadband network that links providers in the aforementioned communities. Funding provided by the Federal Communications Commission (FCC) under the Commission's order 07-198 ('Rural Healthcare Support Mechanism') of 19 November 2007, as well as matching and participatory funds as defined in the Order and provided by the Partners and their member sites and organizations will be utilized to construct this network.

i.3. Overview. The New Mexico Primary Care Association FY09 project is designed to augment and enhance its existing wide-area network. New Mexico Primary Care Association is soliciting bids from vendors, suppliers and service providers to provide the connectivity (carrier-based broadband and dedicated fiber optic cable installations) and required edge network electronics and devices.

i.4. Offerors are asked to provide proposals based on the accompanying site, routing, and technical information. Although consolidated bids for connectivity, hardware, and services are preferred, Offerors are encouraged to submit bids for connectivity and services, or the hardware components of the project. Thus, New Mexico Primary Care Association will entertain four types of bids under this RFP.

i.5. Consolidated – One inclusive price to provide connectivity, equipment and services for all of the sites according the specifications set forth in this RFP.

i.6. Connectivity – Offer/proposed solution to provide MPLS like connectivity and carrier services for all of the sites defined in this RFP.

i.7. Hardware – Offer/proposed solution to provide hardware (logical network components, as defined herein) for all of the sites defined in this RFP.

i.8. The RFP process will allow New Mexico Primary Care Association to receive the competitive offers for network development from independent telephone companies, local exchange carriers, cable operators, hardware distributors and manufacturers, cabling and construction contractors, and others. These competitive offers will be judged by New Mexico Primary Care Association according to the criteria set forth within Section 2.0, and its subcomponents, of this document.

## 1.0 Administrative and Procedural Information

1.1. The Rural Health Care Pilot Program (RHCPP) of the Universal Service Fund, which is administered by the Universal Service Administrative Company (USAC), is a support program authorized by Congress and designed by the Federal Communications Commission (FCC) to encourage the development of rural broadband networks to provide advanced healthcare telecommunications capabilities and services to rural health care providers (HCPs).

1.2. Notice: This project is subject to the USAC procurement rules. Offerors must meet all USAC requirements. The SWTAG will submit a USAC Form 465 to USAC who will review the documentation and will post the RFP on the USAC website. More information on bidding and posting rules can be found at <http://www.lifelinesupport.org/rhc-pilot-program/Offerors>.

1.3. The following considerations apply to the proposal submission / review process:

1.3.1. Offerors may view Rural Health Care Pilot Participants FCC Form 465 and Project Scope Document postings at <http://www.usac.org/rhc-pilot-program/tools/search-postings-2009.aspx>. **This site shows the official RFP posting date and the allowable contract date.**

1.3.2. The SWTAG, in partnership with the University of New Mexico Purchasing Department, has established a website for the convenience of Offerors. All RFP materials and associated documents will be posted on the UNM e-Procurement site, LoboSource. Note: While registration is suggested (via the Supplier Registration link), it is not required and SWTAG Offerors may access information directly through the [Current Bid Opportunities](#) link. (Please note: LoboSource is not compatible with Internet Explorer 7 and above. You must use IE 6 or Mozilla Firefox.)

**The LoboSource (SWTAG) Offeror site may be reached at**  
**<http://www.unm.edu/~purch/lobosource.html>**

1.3.3. Questions from Offerors. It is the responsibility of the Offeror to inquire about any condition of this RFP that is not understood. Queries from Offerors will be accepted via e-mail only, as described herein. Questions to individual New Mexico Primary Care Association or SWTAG staff members via telephone/telefacsimile, e-mail or postal mail, will not be entertained.

All communication and inquiries, unless otherwise noted, must be directed to Denise Dion at the University of New Mexico Center for Telehealth. Offerors wishing to submit questions or request technical clarifications concerning this New Mexico Primary Care Association RFP should send e-mail inquiries to Denise Dion at [dmdion@salud.unm.edu](mailto:dmdion@salud.unm.edu) with a copy to Tom Weeks at UNM Purchasing ([tomweeks@unm.edu](mailto:tomweeks@unm.edu))

Responses to all questions submitted will receive written responses as soon as possible and will constitute official communications from the New Mexico Primary Care Association project. Note: any and all question submittals and requests for clarification must be submitted in writing and no later than 10 days prior to bid closing. Responses to inquiries, if they change or clarify the RFP in a substantial manner, will be posted/distributed as a written addendum to this RFP. Any communications with SWTAG or New Mexico Primary Care Association staff members other than as noted above should not be considered authoritative, are not binding on SWTAG or New Mexico Primary Care Association, and may be disavowed without notice or explanation.

1.3.4. In the event it becomes necessary for New Mexico Primary Care Association to amend, add to or delete any part of this RFP, the amendment will be posted on the USAC web site, as required by the Order and by the USAC-mandated bidding procedures, and will additionally be posted on the SWTAG Offeror site.

1.3.5. Bid proposals must be received at the New Mexico Primary Care Association office no later than 28 days from the date of posting of this RFP on the USAC website. This receipt deadline requirement is a mandatory requirement and is not subject to waiver by SWTAG or New Mexico Primary Care Association. Accordingly, no bid proposals will be accepted after the date and time specified. A late bid proposal will be returned unopened to the Offeror.

1.3.6. No bid proposal will be accepted by telephone, electronic mail or facsimile. The proposal receipt deadline is for actual receipt in the New Mexico Primary Care Association delivery location shown in Section 1.3.7. Delivery, whether via postal mail or other service, must be arranged to assure arrival before the deadline set forth above.

1.3.7. One (1) original hard copy bid proposal must be mailed or otherwise physically delivered to each of the following addresses:

NEW MEXICO PRIMARY CARE ASSOCIATION  
4206 Louisiana Blvd NE  
Albuquerque, New Mexico 87111  
Attn: Robert Longstreet

UNM Center for Telehealth  
Southwest Telehealth Access Grid Project  
1005 Columbia NE  
Albuquerque, NM 87106  
Attn: Denise Dion

University of New Mexico  
Purchasing Department  
John & June Perovich Building  
1700 Lomas NE, Suite 2600  
Albuquerque, New Mexico 87131-0001  
MSC-011240 Attn: Tom Weeks

**NOTE:** It is strongly suggested that certified delivery services be used to verify the receipt of bids by New Mexico Primary Care Association.

1.3.8. The bid proposals and the evaluation documents created by New Mexico Primary Care Association will remain confidential until New Mexico Primary Care Association has evaluated all of the compliant bid proposals submitted in response to this RFP and the selection process is complete. Once the evaluation and selection process is complete, all information, except that

classified as confidential, will become public information will be available for inspection on the SWTAG web site.

1.3.9. Award information will be posted electronically on the SWTAG web site, LoboSource through the [Awarded Bid Information](#) link.

#### **1.4. Bid Proposal General Requirements**

1.4.1. Failure to comply with or supply any and all information requested to accompany bid proposals may be cause for rejection of the proposal as non-compliant.

1.4.2. Offeror assumes all costs of preparation of the bid. The University of New Mexico, SWTAG, and New Mexico Primary Care Association and any of their employees or officers shall not be held liable for any expenses incurred by any Offeror responding to this RFP for expenses to prepare, deliver the proposal, or to attend any mandatory pre-bid meeting or oral presentations.

1.4.3. All bid proposals must be valid for a period of 120 days from the date of submission.

1.4.4. By submitting a bid proposal the Offeror agrees to the terms and conditions contained within this RFP.

## **2.0 Proposal Evaluation**

2.0.1. The primary objective of this RFP, and any subsequent contract, is to obtain the most feasible and cost-effective installation with the required standards for product and service delivery. Offeror proposals will be evaluated for compliance with all instructions, specifications, and the terms and conditions.

2.0.2. The selection will be based on all factors indicated in this RFP, and may not go to the lowest Offeror if cost is outweighed by a combination of other features in the winning Offeror's bid. Appendix C: SWTAG FCC Pilot Program Offeror Evaluation – New Mexico Primary Care Association indicates the evaluation criteria and scoring.

2.0.3. New Mexico Primary Care Association reserves the right to select bid proposals which, in the sole judgment of New Mexico Primary Care Association, most nearly conform to the specifications set forth herein, will best serve the needs of New Mexico Primary Care Association, and provide the most cost-effective means for producing those results.

2.0.4. Multiple Awards. New Mexico Primary Care Association reserves the right to make multiple awards, or to otherwise split the award of the items, projects, and/or sections of this proposal.

2.0.5. New Mexico Primary Care Association reserves the right to waive any and all issues of form or presentation in considering bid presentations for acceptance or rejection, if, in the sole opinion of New Mexico Primary Care Association, such waiver is in the best interests of the project.

2.0.6. New Mexico Primary Care Association is not responsible for any costs incurred by an Offeror related to the preparation or delivery of the bid proposal, or any other activities carried out by the Offeror, as it relates to this RFP.

2.0.7. New Mexico Primary Care Association is not obligated to accept any proposal received in response to this RFP. In particular, New Mexico Primary Care Association may accept received proposals in whole or in part, or it may reject all proposals received.

2.0.8. Changes in applicable laws and rules may affect the award process or any resulting contracts. Offerors are responsible for ascertaining pertinent legal requirements and restrictions. Offerors are encouraged to visit the official Federal websites pertaining to the Pilot Project, at <http://www.lifelinesupport.org/rhc-pilot-program/> and <http://www.fcc.gov/cgb/rural/rhcp.html>.

2.0.9. The selection decisions made by New Mexico Primary Care Association and reported to SWTAG and USAC under this RFP are final, and appeals or re-submissions will not be considered.

2.0.10. Offerors are to organize proposals in the order stated in section 2.0. In responding to this RFP, Offerors are encouraged to provide additional information if Offeror believes that information to be relevant. Responses should provide the details required and not solely a statement of acknowledgment. The submission of proposals must be organized to include, but not be limited to the following information:

2.0.11. Provide name, address, e-mail address, telephone numbers, and facsimile number of the Offeror.

2.0.12. Provide name, title, e-mail address, and telephone number of the primary contact of the Offeror.

2.0.13. Provide signature of the Offeror or of an officer/employee who certifies that he/she has the authority to make the bid.

2.0.14. Provide a statement with the dates for which this offer is valid.

2.0.15. Offers will be evaluated and scored based upon how well the Offeror describes/responds to the following evaluation criteria. The submission of proposals must be organized to include, but not be limited to the following:

## **EVALUATION CRITERIA**

### **2.1. Proposal and Contract Terms (10 possible points)**

#### **Offeror**

2.1.1. Offeror's response to the RFP demonstrates a clear and complete understanding of the goals of the overall project. Provide a detailed description of the work proposed in response to this RFP. The submission must include, but is not limited to, addressing all requirements and each question contained within Sections 2.1., 2.2., 2.3., 2.4., 2.5. and Section 3.0 and their subparagraphs.

2.1.2. Offeror's proposition is for providing the consolidated project needs – i.e., proposals that combine connectivity, hardware, and services.

2.1.3. The above notwithstanding, Offerors may bid for connectivity or network edge hardware exclusively.

2.1.4. Connectivity services – Bids are provided for 3-year and 5-year duration (except where noted in the detail site listing).

2.1.5. Hardware service and maintenance – Bids are provided for 3-year and 5-year duration.

2.1.6. Service Level Agreement and/or Performance guarantees are provided, including uptime and response time guarantees.

2.1.7. Proposed system testing and acceptance provisions will be required on all bid proposals. New Mexico Primary Care Association reserves the right to work in concert with Offerors to develop appropriate testing and acceptance criteria for specific installations or configurations, to be defined and accepted by both parties prior to contract initiation.

2.1.8. Identify, describe and outline proposed specific deliverable items/services acceptance provisions.

2.1.9. Bid proposals are to contain acknowledgement of, and provisions for providing, USAC invoicing requirements and formats. Offeror will conform to invoicing procedures and processes as promulgated by USAC.

2.1.10. Provide a statement of the Offeror, if awarded the contract, will comply with the contract Terms and Conditions as set forth in this RFP. USAC procedures and processes must be met. Please provide a statement containing acknowledgement of, and provisions for providing, USAC invoicing requirements and formats.

2.1.11. Offeror agrees to provide a project manager or other individual who will be the primary contact for all dealing with New Mexico Primary Care Association. Please identify the proposed project member and provide background documentation regarding related professional experience, education, certification, licensure, etc.

2.1.12. The successful Contractor will be required to provide full documentation upon completion.

## **2.2. Design Compatibility (10 possible points)**

2.2.1. Offers will be evaluated and scored based upon how well the Offeror describes/responds to the following:

### **2.2.2. Connectivity Services**

2.2.2.1. Offeror's proposal accounts for existing network design within the Member network(s) to which its bid applies, and does not require re-grooming or reconfiguration of circuits or transports not directly impacted by the project, unless specifically designated and documented in the proposal.

### **2.2.3. Hardware Components**

2.2.3.1. Offeror's proposal for hardware meets the stated requirements of the RFP in all respects without substitution or alteration of required functionality. The hardware must be capable of being monitored by the existing CISCO LMS, for systems management, functionality and reporting.

2.2.3.2. Offeror's proposal accounts for existing hardware components and network logical and physical topology, and does not impose restrictions or reconfiguration requirements to accommodate specifications of proposed equipment that do not meet RFP requirements. (This

requirement does not include the reconfiguration or decommissioning of existing equipment being replaced by new New Mexico Primary Care Association -specified devices.)

2.2.3.3. Offeror's proposal includes maintenance and support contract options.

2.2.3.4. Offeror's proposal includes only those installation and configuration services specifically requested in the RFP.

### **2.3. Implementation Timeframe (10 possible points)**

2.3.2. Implementation timeline must begin no later than 30 days from the date of award notification..

2.3.3. Bid proposals must include a project plan and timeline detailing milestones and overall schedule. Critical path items and potential delay circumstances must be clearly identified.

2.3.4. Implementation timeline must begin no later than 30 days from the date of award notification. Bid proposals must include a project plan and timeline detailing milestones and overall schedule. Critical path items and potential delay circumstances must be clearly identified.

### **2.4. Provider / Offeror Qualifications (10 possible points)**

2.4.1. Offers will be evaluated and scored based upon how well the Offeror describes/responds to the following:

2.4.2. Provide evidence of the Offeror's prior experience and qualifications related to accomplishing the requested work. Offers will be evaluated and scored based upon how well the Offeror describes/responds to the following:

2.4.3. Offeror possesses the ability to provide proposed services or products in the manner and within the timeline(s) specified in the RFP, as determined by New Mexico Primary Care Association, based on:

2.4.3.1. Describe and provide evidence of the Offeror's prior experience and qualifications related to accomplishing the work as requested. Offeror must provide a current Service Provider Identification Number (SPIN) in their proposal.

2.4.3.2. References: provide a list of references that identifies services provided on contractors for similar work. Include telephone numbers and mailing addresses of individuals who can attest to the Offeror's experience and qualifications of the services requested.

2.4.3.3. Reputation in the industry. Provide background regarding the Offeror, including: length of time in business, other activities performed by the Offeror, and number of individuals on staff (including owners, partners, and employees).

2.4.3.4. Contractor's history of reliability and customer service based on past performance in the experience of New Mexico Primary Care Association; and

2.4.3.5. Objective qualifications of key staff and proposed project personnel. Describe the experience and qualifications for the specific individuals who will provide the work.



## **2.5. Cost (40 possible points)**

2.5.1. Offers will be evaluated and scored based upon how well the Offeror describes/responds to the following:

2.5.2. New Mexico Primary Care Association will select the most cost effective bid or bids presented, whether that is a consolidated bid for all sites, or connectivity only, or hardware only. This will be based on the best solution, including both lowest cost, Offeror capability, and operational design, interoperability with existing network equipment and may or may not be the lowest cost bid.

2.5.3. All costs may not qualify for RHCPP funding, so it is critical that accurate, detailed cost information be provided for all portions of the bid proposal. Offeror must assure that all costs associated with the proposal are identified. If New Mexico Primary Care Association is responsible for any cost element (e.g. Electrical outlets), they must be noted in the proposal or the Offeror will assume responsibility for the cost. Please indicate on your proposal that this is understood.

2.5.4. Provide a detailed cost proposal for providing the services requested, per Section 2.1 through Section 3.0.

Note: Bid proposals must identify all costs associated with the proposed solution, including design, installation, configuration, maintenance, and monthly recurring costs.

### **Specifically, for connectivity proposals include costs for:**

2.5.4.1. Implementation fees, including one-time connection or provisioning charges, hardware costs.

2.5.4.2. Monthly recurring charges amortized over the period of the proposed contract, for transmission at the proposed bandwidth, port charges, transport charges, taxes, fees, and assessments.

2.5.4.3. Contract termination provisions, including specific penalties, if any, for early termination by New Mexico Primary Care Association. Specifically, an opt-out option if the grant funding, or USF program is terminated, is stipulated.

### **Specifically, for hardware and fiber installation proposals include costs for:**

2.5.4.4. Purchase price for each unit. Bundled pricing may be cited, but individual components must be identified and detailed pricing provided.

2.5.4.5. Shipping costs for each unit or shipment.

2.5.4.6. Design, engineering, configuration and installation charges.

2.5.4.7. Taxes, permits, fees, licenses.

2.5.4.8. Maintenance and/or support charges for the proposed contract period.

## **3.0 Site, Routing, and Technical Information Site, Routing, and Technical Information**

3.1. The New Mexico Primary Care Association project consists of the addition and enhancement of broadband connectivity and concomitant hardware to 33 sites in New Mexico in support of its participation in the SWTAG and that project's selection as a participant on the FCC Rural Healthcare Pilot Program.

3.2. The project requires broadband connectivity, and site-based network routing hardware.

3.3. Offerors are cautioned that most sites are currently utilizing circuits funded in part by the Rural Health Care Program, administered by USAC. All connectivity bids solicited under this RFP are for newly-provisioned circuits. No bid may include any change, updating, or "re-grooming" of any circuit currently being funded by the Rural Health Care Program. Further, installation timing of new circuit installations must be coordinated such that existing circuits are decommissioned as the new, RHCPP-supported circuits are installed. Bids failing to meet these requirements will be rejected without further consideration.

### **3.4. Site Locations:**

#### **El Centro Family Health**

Española Medical Clinic, 2010 Industrial Park Rd., Española, NM 87532  
Las Vegas Medical Clinic, 1235 8th Street, Las Vegas, NM 87701  
Española Bond Medical Clinic, 711 Bond Street, Española, NM 87532  
La Loma Medical Clinic, 1058 La Loma Road, Anton Chico, NM 87711  
Española Admin, 620 Coronado St., Española, NM 87532  
Roy Medical Clinic, 555 Wagon Mound Highway, Roy, NM 87743  
Coyote Medical Clinic, State Road 96 # 3396, Coyote, NM 87012  
San Miguel Medical Clinic, 275 New Mexico 3, Bldg 2, Ribera, NM 87560  
Embudo Medical Clinic, Highway 68 # 2243 Rinconada, Embudo, NM 87531  
Springer Medical Clinic, 403 Prospect Avenue, Springer, NM 87747  
Highlands University Medical Clinic, 901 Baca, Las Vegas, NM 87701  
Wagon Mound Medical Clinic, 604 Catron Avenue, Wagon, Mound, NM 87752  
Peñasco Medical Clinic, State Road 75 # 15136, Peñasco, NM 87553  
Truchas Medical Clinic, County Road 75 # 60, Truchas, NM 87578  
Chama Medical Clinic, 211 N. Pine, Chama, NM 87520  
Española Dental Clinic, 608-B La Joya Street, Española, NM 87532  
Las Vegas Dental Clinic, 3031 Hot Springs Blvd, Las Vegas, NM 87701  
Resource Center, 544 N Paseo de Oñate, Espanola NM 87532

#### **Ben Archer Health Centers**

Hatch Clinic, 255 Highway 187, Hatch, NM 87937  
Truth or Consequences, 1960 Date Street, Truth or Consequences, NM 87901  
Dona Ana, 1600 Thorpe Road, Las Cruces, NM 88012  
Columbus, 626 Taft Street, Columbus, NM 88029  
Alamogordo, 2150 South US Highway 54., Alamogordo, NM 88310  
Deming, 125 Chaparral, Deming, NM 88030  
Radium Springs, 12080 LB Lindbeck Rd, Radium Springs, NM 88054

**La Casa Family Health Center**

Portales Clinic, 1515 W. Fir, Portales, NM 88130  
Clovis Clinic, 1521 W. 13th, Clovis, NM 88101  
Roswell Clinic, 1511 S. Grand, Roswell, NM 88202  
Los Ninos Pediatrics, 200 W. Wilshire, Suite A, Roswell NM 88201

**La Clinica de Familia**

Administrative Office, 385 Calle de Alegra, Las Cruces, NM 88005

**Mora Valley Community Health Service**

Mora Clinic, Highway 518 Mile Marker 26, Mora NM 87732

**First Nations Community Healthsource**

First Nations, 5608 Zuni Road SE, Albuquerque, NM 87108

**New Mexico Primary Care Association**

Data Center, 400 Tijeras Avenue NW, Albuquerque NM 87102  
Data Center, 99 NE 8th St, Miami FL 33132

3.4.1. All broadband links specified are to provide transport between the indicated site(s) in a fully meshed topology. See Appendix A, page 13 for the Site Connectivity diagram.

3.4.2. Offerors are encouraged to propose specific designs for providing the backhaul services and connectivity needed to accomplish that goal.

3.4.3. Connectivity Requirements – Broadband Links

3.4.3.1. All circuits are to be fully provisioned from end-point to core location. Physical facility installation to the demarcation point at each site affected must be included in the bid.

3.4.3.2. Transport: To be determined by Offeror, but must be transparent to layer-3 and higher protocols.

3.4.3.3. Bandwidth: 3.072 Mbps (2 x DS1) minimum between clinic sites, unless otherwise specified in the detail site listing.

3.4.3.4. Latency: < 60ms; (between site and core routers at each location).

3.4.3.5. Stability (video): jitter: good 0 – 20 ms, acceptable 20 – 50ms; packet loss good 0 – 0.5%, acceptable 0.5 – 1.5%

3.4.3.6. Site connectivity physical circuit redundancy should be proposed where the site's location and circumstances provide the capability of effectively providing redundant entry points to the facility, and the appropriate network hardware needed to manage the redundant circuits.

3.4.3.7. Site connectivity backhaul redundancy and resiliency should be proposed when possible, to provide separate physical and logical paths for redundant circuits. Resiliency for backhaul circuit transport is required, with provisioning to take into account that need.

3.4.3.8. Physical facilities and provisioning to the demarcation point of each site must be included in the proposal, where needed.

3.4.4. Edge Hardware (Router) Requirements

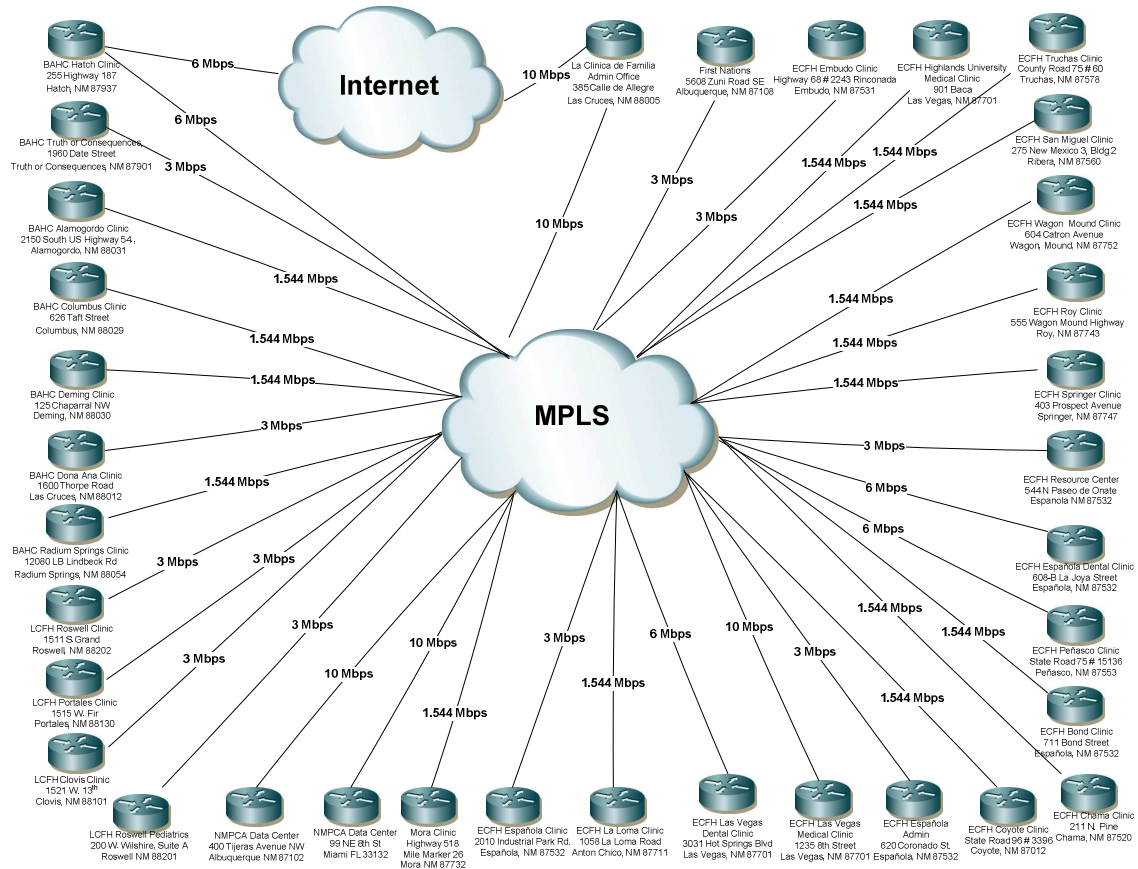
3.4.4.1. Routers are required for most sites as specified in the detailed site listing, Appendix B.

3.4.4.2. Routers must be compatible with existing network hardware in the New Mexico Primary Care Association organization on a functional, configuration, and physical level.

3.4.4.3. General configuration information for the router type is specified in Appendix B: Site Detail Specifications. These configurations are based on Cisco products, but Cisco-brand hardware is not required. Proposals offering alternate brands and configurations are acceptable, with due consideration of the requirements for compatibility and interoperability set forth above and in Section 2.0.

# Appendix A: Site Connectivity Drawings

The following drawings provide a graphical depiction of the connectivity solicited by this RFP. The drawings are schematic in nature and are intended to provide an overview only. In the event of a discrepancy between the drawings and the Detail Site Specifications or any written description or specification in this RFP, the written version shall be considered to be authoritative.



## **Appendix B: Detailed Site Specifications**

The following pages provide information for each site for which bids are solicited, organized by site and proposed network:

### **El Centro Family Health**

Española Medical Clinic, 2010 Industrial Park Rd., Española, NM 87532  
Las Vegas Medical Clinic, 1235 8th Street, Las Vegas, NM 87701  
Española Bond Medical Clinic, 711 Bond Street, Española, NM 87532  
La Loma Medical Clinic, 1058 La Loma Road, Anton Chico, NM 87711  
Española Admin, 620 Coronado St., Española, NM 87532  
Roy Medical Clinic, 555 Wagon Mound Highway, Roy, NM 87743  
Coyote Medical Clinic, State Road 96 # 3396, Coyote, NM 87012  
San Miguel Medical Clinic, 275 New Mexico 3, Bldg 2, Ribera, NM 87560  
Embudo Medical Clinic, Highway 68 # 2243 Rinconada, Embudo, NM 87531  
Springer Medical Clinic, 403 Prospect Avenue, Springer, NM 87747  
Highlands University Medical Clinic, 901 Baca, Las Vegas, NM 87701  
Wagon Mound Medical Clinic, 604 Catron Avenue, Wagon, Mound, NM 87752  
Peñasco Medical Clinic, State Road 75 # 15136, Peñasco, NM 87553  
Truchas Medical Clinic, County Road 75 # 60, Truchas, NM 87578  
Chama Medical Clinic, 211 N. Pine, Chama, NM 87520  
Española Dental Clinic, 608-B La Joya Street, Española, NM 87532  
Las Vegas Dental Clinic, 3031 Hot Springs Blvd, Las Vegas, NM 87701  
Resource Center, 544 N Paseo de Oñate, Espanola NM 87532

### **Ben Archer Health Centers**

Hatch Clinic, 255 Highway 187, Hatch, NM 87937  
Truth or Consequences, 1960 Date Street, Truth or Consequences, NM 87901  
Dona Ana, 1600 Thorpe Road, Las Cruces, NM 88012  
Columbus, 626 Taft Street, Columbus, NM 88029  
Alamogordo, 2150 South, US Highway 54, Alamogordo, NM 88031  
Deming, 125 Chaparral, Deming, NM 88030  
Radium Springs, 12080 LB Lindbeck Rd, Radium Springs, NM 88054

### **La Casa Family Health Center**

Portales Clinic, 1515 W. Fir, Portales, NM 88130  
Clovis Clinic, 1521 W. 13th, Clovis, NM 88101  
Roswell Clinic, 1511 S. Grand, Roswell, NM 88202  
Los Ninos Pediatrics, 200 W. Wilshire, Suite A, Roswell NM 88201

### **La Clinica de Familia**

Administrative Office, 385 Calle de Alegra, Las Cruces, NM 88005

### **Mora Valley Community Health Service**

Mora Clinic, Highway 518 Mile Marker 26, Mora NM 87732

### **First Nations Community Healthsource**

First Nations, 5608 Zuni Road SE, Albuquerque, NM 87108

### **New Mexico Primary Care Association**

Data Center, 400 Tijeras Avenue NW, Albuquerque NM 87102  
Data Center, 99 NE 8th St, Miami FL 33132

Each specification sheet provides site physical and contact information, as well as connectivity and hardware requirements.

Connectivity: Specified in terms of the desired transport type (Ethernet or TDM (DS1/DS3)). Multiple TDM circuits, if specified, are to be 'bonded' to provide aggregate bandwidth. Equivalent bandwidth of alternate types may be proposed, provided all requirements of Section 3.0 herein are met.

Hardware: Specified in terms of the Cisco Systems type/model desired for the primary router(s) to provide OSI Layer 3 'edge' connectivity for the circuits. Other brands or systems may be proposed, but Offerors are cautioned that the compatibility requirements of Section 3.0 herein must be met.

**Facility #1: El Centro Family Health**  
Espanola Medical Clinic  
2010 Industrial Park Rd.  
Espanola, NM 87532

**Facility Phone: 505-753-7395**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 2 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**



**Facility #2: El Centro Family Health**  
La Vegas Medical Clinic  
1235 8th Street  
Las Vegas, NM 87701

**Facility Phone: 505-425-6788**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 7 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #3: El Centro Family Health**  
Espanola Bond Medical Clinic  
711 Bond Street  
Espanola, NM 87532

**Facility Phone: 505-753-9503**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #4: El Centro Family Health**  
La Loma Medical Clinic  
1058 La Loma Road  
Anton Chico, NM 87711

**Facility Phone: 575-427-5036**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #5: El Centro Family Health**  
Espanola Admin  
620 Coronado Street  
Espanola, NM 87532

**Facility Phone: 505-753-5200**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 2 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #6: El Centro Family Health**  
Roy Medical Clinic  
555 Wagon Mound Highway  
Roy, NM 87743

**Facility Phone: 575-485-2484**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #7: El Centro Family Health**  
Coyote Medical Clinic  
State Road 96 #3396  
Coyote, NM 87012

**Facility Phone: 575-638-5487**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #8: El Centro Family Health**  
San Miguel Medical Clinic  
275 New Mexico 3, Bldg. 2  
Ribera, NM 87560

**Facility Phone: 575-421-1113**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #9: El Centro Family Health**  
Embudo Medical Clinic  
Highway 68, #2243 Rinconada  
Embudo, NM 87531

**Facility Phone: 505-579-4255**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 2 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**



**Facility #10: El Centro Family Health**  
Springer Medical Clinic  
403 Prospect Avenue  
Springer, NM 87747

**Facility Phone: 575-483-0282**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #11: El Centro Family Health**  
Highlands Medical Clinic  
901 Baca  
Las Vegas, NM 87701

**Facility Phone: 505-454-3218**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #12: El Centro Family Health**  
Wagon Mound Medical Clinic  
604 Catron Avenue  
Wagon Mound, NM 87752

**Facility Phone: 575-666-2288**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #13: El Centro Family Health**  
Penasco Medical Clinic  
State Road 75 #15136  
Penasco, NM 87553

**Facility Phone: 575-587-2205**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 4 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #14: El Centro Family Health**  
Las Vegas Dental  
3031 Hot Springs Blvd.  
Las Vegas, NM 87701

**Facility Phone: 505-425-9464**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 4 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #15: El Centro Family Health**  
Truchas Medical Clinic  
County Road 75 #60  
Truchas, NM 87578

**Facility Phone: 505-689-2461**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #16: El Centro Family Health**  
Chama Medical Clinic  
211 N. Pine  
Chama, NM 87520

**Facility Phone: 575-756-2143**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #17: El Centro Family Health**  
Espanola Dental Clinic  
608-B La Joya Street  
Espanola, NM 87532

**Facility Phone: 505-753-9454**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 4 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**



**Facility #18: El Centro Family Health**  
Resource Center  
544 N. Paseo de Oate, Espanola, NM 87532

**Facility Phone: 505-747-5910**

**Facility Contact: Joseph Lopez**  
**Phone 505-425-2021**

**Funding year: FY3-2009**

**Connectivity: 2 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #19: Ben Archer Health Centers  
Hatch Clinic  
255 Highway 187  
Hatch, NM 87937**

**Facility Phone:**

**Facility Contact: Jay Toenniges  
Phone 575-267-3296**

**Funding year: FY3-2009**

**Connectivity: 4 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Hardware Cisco 2821 Configuration or Equivalent Specifications:**

<b>Quantity</b>	<b>Product</b>	<b>Description</b>
1	C2821-SEC/K9	2821 Security Bundle, Adv Security
1	CAB-AC	Power Cord,110V
4	WIC-1DSU-T1-V2	Updated 1-Port T1/Fractional DSU/CSU
1	CON-SNT-C2821SEC	SmartNet 8X5XNBD Cisco-2821-SEC/K9

**Internet Connectivity: 4 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #20: Ben Archer Health Centers**  
Truth or Consequences Medical Clinic  
1960 Date Street  
Truth or Consequences, NM 87901

**Facility Phone:**

**Facility Contact: Jay Toenniges**  
**Phone 575-267-3296**

**Funding year: FY3-2009**

**Connectivity: 2 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Hardware Cisco 2821 Configuration or Equivalent Specifications:**

<b>Quantity</b>	<b>Product</b>	<b>Description</b>
<b>1</b>	<b>C2821-SEC/K9</b>	<b>2821 Security Bundle, Adv Security</b>
<b>1</b>	<b>CAB-AC</b>	<b>Power Cord,110V</b>
<b>2</b>	<b>WIC-1DSU-T1-V2</b>	<b>Updated 1-Port T1/Fractional DSU/CSU</b>
<b>1</b>	<b>CON-SNT-C2821SEC</b>	<b>SmartNet 8X5XNBD Cisco-2821-SEC/K9</b>

**Facility #21: Ben Archer Health Centers**

Dona Ana Clinic  
1600 Thorpe Road  
Las Cruces, NM 88012

**Facility Phone:**

**Facility Contact:** Jay Toenniges  
**Phone** 575-267-3296

**Funding year: FY3-2009**

**Connectivity: 2 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Hardware Cisco 2821 Configuration or Equivalent Specifications:**

Quantity	Product	Description
1	C2821-SEC/K9	2821 Security Bundle, Adv Security
1	CAB-AC	Power Cord,110V
2	WIC-1DSU-T1-V2	Updated 1-Port T1/Fractional DSU/CSU
1	CON-SNT-C2821SEC	SmartNet 8X5XNBD Cisco-2821-SEC/K9

**Facility #22: Ben Archer Health Centers**

Columbus Clinic  
626 Taft Street  
Columbus, NM 88029

**Facility Phone:**

**Facility Contact:** Jay Toenniges  
**Phone** 575-267-3296

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Hardware Cisco 2821 Configuration or Equivalent Specifications:**

Quantity	Product	Description
1	C2821-SEC/K9	2821 Security Bundle, Adv Security
1	CAB-AC	Power Cord,110V
1	WIC-1DSU-T1-V2	Updated 1-Port T1/Fractional DSU/CSU
1	CON-SNT-C2821SEC	SmartNet 8X5XNBD Cisco-2821-SEC/K9

**Facility #23: Ben Archer Health Centers**  
Alamogordo Clinic  
2150 South US Highway 54  
Alamogordo, NM 88031

**Facility Phone:**

**Facility Contact: Jay Toenniges**  
**Phone 575-267-3296**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Hardware Cisco 2821 Configuration or Equivalent Specifications:**

<b>Quantity</b>	<b>Product</b>	<b>Description</b>
1	C2821-SEC/K9	2821 Security Bundle, Adv Security
1	CAB-AC	Power Cord,110V
1	WIC-1DSU-T1-V2	Updated 1-Port T1/Fractional DSU/CSU
1	CON-SNT-C2821SEC	SmartNet 8X5XNBD Cisco-2821-SEC/K9

**Facility #24: Ben Archer Health Centers**  
Deming Clinic  
125 Chaparral  
Deming, NM 88030

**Facility Phone:**

**Facility Contact: Jay Toenniges**  
**Phone 575-267-3296**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Hardware Cisco 2821 Configuration or Equivalent Specifications:**

<b>Quantity</b>	<b>Product</b>	<b>Description</b>
1	C2821-SEC/K9	2821 Security Bundle, Adv Security
1	CAB-AC	Power Cord,110V
1	WIC-1DSU-T1-V2	Updated 1-Port T1/Fractional DSU/CSU
1	CON-SNT-C2821SEC	SmartNet 8X5XNBD Cisco-2821-SEC/K9

**Facility #25: Ben Archer Health Centers**  
Radium Springs Clinic  
12080 LB Lindbeck Road  
Radium Springs, NM 88054

**Facility Phone:**

**Facility Contact: Jay Toenniges**  
**Phone 575-267-3296**

**Funding year: FY3-2009**

**Connectivity: 1 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Hardware Cisco 2821 Configuration or Equivalent Specifications:**

<b>Quantity</b>	<b>Product</b>	<b>Description</b>
1	C2821-SEC/K9	2821 Security Bundle, Adv Security
1	CAB-AC	Power Cord,110V
1	WIC-1DSU-T1-V2	Updated 1-Port T1/Fractional DSU/CSU
1	CON-SNT-C2821SEC	SmartNet 8X5XNBD Cisco-2821-SEC/K9



**Facility #26: La Casa Family Health**  
Portales Clinic  
1515 W. Fir  
Portales, NM 88130

**Facility Phone:**

**Facility Contact: Michael Lamb**  
**Phone 575-359-3760**

**Funding year: FY3-2009**

**Connectivity: 2 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #27: La Casa Family Health**  
Clovis Clinic  
1521 W. 13th  
Clovis, NM 88101

**Facility Phone:**

**Facility Contact: Michael Lamb**  
**Phone 575-359-3760**

**Funding year: FY3-2009**

**Connectivity: 2 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #28: La Casa Family Health**  
Roswell Clinic  
1511 S. Grand  
Roswell, NM 88202

**Facility Phone:**

**Facility Contact: Michael Lamb**  
**Phone 575-359-3760**

**Funding year: FY3-2009**

**Connectivity: 2 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #29: La Casa Family Health**  
Los Ninos Pediatrics  
200 W. Wilshire, Suite A  
Roswell NM 88201

**Facility Phone: 575-622-5956**

**Facility Contact: Michael Lamb**  
**Phone 575-359-3760**

**Funding year: FY3-2009**

**Connectivity: 2 x DS1 Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Facility #30: La Clinica de Familia**  
 Administrative Office  
 385 Calle de Alegria  
 Las Cruces, NM 88005

**Facility Phone: 575-526-1105**

**Facility Contact: Daniel Guevara**  
**Phone 575-526-1105**

**Funding year: FY3-2009**

**Connectivity: 10 Mbps MPLS Ethernet or Bandwidth Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

**Hardware Cisco 2821 Configuration or Equivalent Specifications:**

Quantity	Product	Description
1	C2821-SEC/K9	2821 Security Bundle, Adv Security
1	CAB-AC	Power Cord,110V
7	WIC-1DSU-T1-V2	Updated 1-Port T1/Fractional DSU/CSU
1	CON-SNT-C2821SEC	SmartNet 8X5XNBD Cisco-2821-SEC/K9

**Internet Connectivity: 10 Mbps Ethernet or Bandwidth Equivalent (See RFP Section 3.4 for routing and connectivity requirements)**

Quantity	Product	Description
1	WS-C3560V2-48TS-S	Cisco Catalyst 3560 Switch
1	CON-OSP-C356048TS	SmartNet 8X5XNBD

**Facility #31: Mora Valley Community Health Service**  
Mora Clinic  
Highway 518, Mile Marker 26  
Mora, NM 87732

**Facility Phone: 575-387-5069**

**Facility Contact: Ken Abeyta**  
**Phone 575-387-5069**

**Funding year: FY3-2009**

**Connectivity: 1xT1 MPLS Equivalent See RFP Section 3.4 for routing and connectivity requirements**

**Hardware: Cisco 2821 or Equivalent Specifications:**

Quantity	Product	Description
1	C2821-SEC/K9	2821 Security Bundle, Adv Security
1	CAB-AC	Power Cord,110V
1	WIC-1DSU-T1-V2	Updated 1-Port T1/Fractional DSU/CSU
1	CON-SNT-C2821SEC	SmartNet 8X5XNBD Cisco-2821-SEC/K9

**Facility #32: First Nations Community Healthsource**  
5608 Zuni Road SE  
Albuquerque, NM 87108

**Facility Phone: 505-262-2481**

**Facility Contact: Jason Bradley**  
**Phone 505-262-2481**

**Funding year: FY3-2009**

**Connectivity: 2xT1 MPLS Equivalent See RFP Section 3.4 for routing and connectivity requirements**

**Hardware: Cisco 2821 or Equivalent Specifications:**

<b>Quantity</b>	<b>Product</b>	<b>Description</b>
1	C2821-SEC/K9	2821 Security Bundle, Adv Security
1	CAB-AC	Power Cord,110V
1	WIC-1DSU-T1-V2	Updated 1-Port T1/Fractional DSU/CSU
1	CON-SNT-C2821SEC	SmartNet 8X5XNBD Cisco-2821-SEC/K9

**Facility #32: New Mexico Primary Care Association**  
Data Center  
400 Tijeras Avenue NW  
Albuquerque, NM 87102

**Facility Phone:**

**Facility Contact: Robert Longstreet**  
**Phone 505-855-6963**

**Funding year: FY3-2009**

**Connectivity: 10 Mbps MPLS Ethernet or Bandwidth Equivalent See RFP Section 3.4 for routing and connectivity requirements**

**Hardware: Cisco 3845 or Equivalent Specifications:**

Quantity	Product	Description
1	C2821-SEC/K9	2821 Security Bundle, Adv Security
1	CAB-AC	Power Cord,110V
7	WIC-1DSU-T1-V2	Updated 1-Port T1/Fractional DSU/CSU
1	CON-SNT-C2821SEC	SmartNet 8X5XNBD Cisco-2821-SEC/K9



**Facility #33: New Mexico Primary Care Association**  
Data Center  
99 NE 8th Street  
Miami, FL 33132

**Facility Phone: 505-880-8882**

**Facility Contact: Robert Longstreet**  
**Phone 305-328-8000**

**Funding year: FY3-2009**

**Connectivity: 10 Mbps MPLS Ethernet or Bandwidth Equivalent See RFP Section 3.4 for routing and connectivity requirements**

**Hardware: Cisco 3845 or Equivalent Specifications:**

Quantity	Product	Description
1	C2821-SEC/K9	2821 Security Bundle, Adv Security
1	CAB-AC	Power Cord,110V
7	WIC-1DSU-T1-V2	Updated 1-Port T1/Fractional DSU/CSU
1	CON-SNT-C2821SEC	SmartNet 8X5XNBD Cisco-2821-SEC/K9

### Appendix C: SWTAG FCC Pilot Program Offeror Evaluation- New Mexico Primary Care Association

	Evaluation of Desirable Elements	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6	Offeror 7
	<b>Total Solution Offerors</b>							
1	Cost (See Section 2.5) (Proposals will be ranked 1-40, with 40 being the lowest cost solution):							
		+	+	+	+	+	+	+
2	Implementation Timeframe (See Section 2.3) (Proposals will be ranked 1 - 10, with 10 signifying appropriate timeframe)							
		+	+	+	+	+	+	+
3	Provider/Offeror Experience and Expertise (See Section 2.4) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
4	Proposal & Contract Terms (See Section 2.1) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
5	Design Compatibility (See Section 2.2) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
		=	=	=	=	=	=	=
	<b>Total Score (add Rows 1 - 5):</b>							
	<b>Final Offeror Ranking (Highest score is the top ranked Offeror):</b>							

### Appendix C: SWTAG FCC Pilot Program Offeror Evaluation- New Mexico Primary Care Association

	Evaluation of Desirable Elements	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6	Offeror 7
	<b>Closed Carrier Services Only Offerors</b>							
1	<b>Cost (See Section 2.5) (Proposals will be ranked 1-40, with 40 being the lowest cost solution):</b>							
		+	+	+	+	+	+	+
2	<b>Implementation Timeframe (See Section 2.3) (Proposals will be ranked 1 - 10, with 10 signifying appropriate timeframe)</b>							
		+	+	+	+	+	+	+
3	<b>Provider/Offeror Experience and Expertise (See Section 2.4) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)</b>							
		+	+	+	+	+	+	+
4	<b>Proposal &amp; Contract Terms (See Section 2.1) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)</b>							
		+	+	+	+	+	+	+
5	<b>Design Compatibility (See Section 2.2) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)</b>							
		+	+	+	+	+	+	+
		=	=	=	=	=	=	=
	<b>Total Score (add Rows 1 - 5):</b>							
	<b>Final Offeror Ranking (Highest score is the top ranked Offeror):</b>							

### Appendix C: SWTAG FCC Pilot Program Offeror Evaluation- New Mexico Primary Care Association

	Evaluation of Desirable Elements	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6	Offeror 7
	<b>Redundant Carrier Services Only Offerors</b>							
1	<b>Cost (See Section 2.5) (Proposals will be ranked 1-40, with 40 being the lowest cost solution):</b>							
		+	+	+	+	+	+	+
2	<b>Implementation Timeframe (See Section 2.3) (Proposals will be ranked 1 - 10, with 10 signifying appropriate timeframe)</b>							
		+	+	+	+	+	+	+
3	<b>Provider/Offeror Experience and Expertise (See Section 2.4) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)</b>							
		+	+	+	+	+	+	+
4	<b>Proposal &amp; Contract Terms (See Section 2.1) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)</b>							
		+	+	+	+	+	+	+
5	<b>Design Compatibility (See Section 2.2) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)</b>							
		+	+	+	+	+	+	+
		=	=	=	=	=	=	=
	<b>Total Score (add Rows 1 - 5):</b>							
	<b>Final Offeror Ranking (Highest score is the top ranked Offeror):</b>							

### Appendix C: SWTAG FCC Pilot Program Offeror Evaluation- New Mexico Primary Care Association

	Evaluation of Desirable Elements	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6	Offeror 7
	<b>Equipment Solution Only Offerors</b>							
1	Cost (See Section 2.5) (Proposals will be ranked 1-40, with 40 being the lowest cost solution):							
		+	+	+	+	+	+	+
2	Implementation Timeframe (See Section 2.3) (Proposals will be ranked 1 - 10, with 10 signifying appropriate timeframe)							
		+	+	+	+	+	+	+
3	Provider/Offeror Experience and Expertise (See Section 2.4) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
4	Proposal & Contract Terms (See Section 2.1) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
5	Design Compatibility (See Section 2.2) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
		=	=	=	=	=	=	=
	<b>Total Score (add Rows 1 - 5):</b>							
	<b>Final Offeror Ranking (Highest score is the top ranked Offeror):</b>							

