

REQUEST FOR PROPOSAL

“THE SOUTHWEST TELEHEALTH ACCESS
GRID”

La Familia Medical Center

RURAL HEALTHCARE PILOT PROJECT
FUNDING YEAR 2009

SWTAG RFP 09

NETWORK INFRASTRUCTURE
PROCUREMENT

La Familia Medical Center
1035 Alto Street
Santa Fe, NM, 87501
Attn: John Cassidy

La Familia Medical Center
SWTAG RFP 09 4/19/11

i. General Information

i.1. Introduction. The Southwest Telehealth Access Grid (SWTAG) Project is one of the Federal Communication Commission's (FCC) Rural Healthcare Pilot Programs (RHCPP). It is an integrated interstate network of networks built upon the extensive experience of key participants in rural telemedicine and rural healthcare in New Mexico, Arizona and the Southwest Indian Health Service (IHS) Telehealth Consortium and associated Tribes. This Grid creates the platform to more effectively share, distribute and coordinate telemedicine clinical services, educational and training programs among the healthcare provider organizations across the region, along with their associated human resources, thus more easily and effectively filling the gaps in meeting the health care needs of the rural communities throughout the network. Through Internet2 (I2) and the National Lambda Rail (NLR), this regional TAG network of networks, which is greatly facilitated and enhanced by the current USF Rural Healthcare Pilot Program, will enable our participating hospitals, clinics, and educational institutions to partner with peers throughout the United States to improve healthcare delivery and education via telemedicine.

La Familia Medical Center (LFMC) is a not-for-profit system of growing primary healthcare and dental clinics. La Familia Medical Center has been committed to a single purpose -- improving the health of individuals, families and communities of Santa Fe County, New Mexico. These various clinics are connected back to the La Familia Medical Center Alto Street Clinic via a high speed network of circuits provided by Qwest. As we deploy an electronic medical record, electronic imaging, and investigate telemedicine opportunities, we have created a critical reliance upon network circuit availability. In order to assure no gaps in the delivery of information to support the delivery of health care we must implement an alternative network, with physical redundancy of network hardware and services. The RFP is broken down into two different network components, one being a fully meshed closed MPLS like network and a redundant broadband network, neither cannot be on the same facilities. No new circuits can exist in the same cabling or conduit as existing services, or terminate in existing switching or routing devices at any location whether it is LFMC or carrier provided devices. Offerors will not be allowed to bid carrier services for individual clinic sites.

i.2. The SWTAG and La Familia Medical Center will construct an interconnected broadband network that links providers in the aforementioned communities. Funding provided by the Federal Communications Commission (FCC) under the Commission's order 07-198 ('Rural Healthcare Support Mechanism') of 19 November 2007, as well as matching and participatory funds as defined in the Order and provided by the Partners and their member sites and organizations will be utilized to construct this network.

i.3. Overview. The La Familia Medical Center FY09 project is designed to augment and enhance its existing wide-area network. La Familia Medical Center is soliciting bids from vendors, suppliers and service providers to provide the connectivity (carrier-based broadband and dedicated fiber optic cable installations) and required edge network electronics and devices.

i.4. Offerors are asked to provide proposals based on the accompanying site, routing, and technical information. Although consolidated bids for connectivity, hardware, and services are preferred, Offerors are encouraged to submit bids for connectivity and services, or the hardware components of the project. Thus, La Familia Medical Center will entertain four types of bids under this RFP.

i.5. Consolidated – One inclusive price to provide connectivity, equipment and services for all of the sites according the specifications set forth in this RFP.

i.6. Connectivity Closed – Offer/proposed solution to provide MPLS like connectivity and carrier services for all of the sites defined in this RFP.

i.7. Connectivity Redundant – Offer/proposed solution to provide Broadband connectivity and carrier services for all sites defined in this RFP.

i.8. Hardware – Offer/proposed solution to provide hardware (logical network components, as defined herein) for all of the sites defined in this RFP.

i.9. The RFP process will allow La Familia Medical Center to receive the competitive offers for network development from independent telephone companies, local exchange carriers, cable operators, hardware distributors and manufacturers, cabling and construction contractors, and others. These competitive offers will be judged by La Familia Medical Center according to the criteria set forth within Section 2.0, and its subcomponents, of this document.

1.0 Administrative and Procedural Information

1.1. The Rural Health Care Pilot Program (RHCPP) of the Universal Service Fund, which is administered by the Universal Service Administrative Company (USAC), is a support program authorized by Congress and designed by the Federal Communications Commission (FCC) to encourage the development of rural broadband networks to provide advanced healthcare telecommunications capabilities and services to rural health care providers (HCPs).

1.2. Notice: This project is subject to the USAC procurement rules. Offerors must meet all USAC requirements. The SWTAG will submit a USAC Form 465 to USAC who will review the documentation and will post the RFP on the USAC website. More information on bidding and posting rules can be found at <http://www.lifelinesupport.org/rhc-pilot-program/Offerors>.

1.3. The following considerations apply to the proposal submission / review process:

1.3.1. Offerors may view Rural Health Care Pilot Participants FCC Form 465 and Project Scope Document postings at <http://www.lifelinesupport.org/rhc-pilot-program/vendors>. **This site shows the official RFP posting date and the allowable contract date.**

1.3.2. The SWTAG, in partnership with the University of New Mexico Purchasing Department, has established a website for the convenience of Offerors. All RFP materials and associated documents will be posted on the UNM e-Procurement site, LoboSource. Note: While registration is suggested (via the Supplier Registration link), it is not required and SWTAG Offerors may access information directly through the [Current Bid Opportunities](#) link. (Please note: LoboSource is not compatible with Internet Explorer 7 and above. You must use IE 6 or Mozilla Firefox.)

The LoboSource (SWTAG) Offeror site may be reached at
<http://www.unm.edu/~purch/lobosource.html>

1.3.3. Questions from Offerors. It is the responsibility of the Offeror to inquire about any condition of this RFP that is not understood. Queries from Offerors will be accepted via e-mail only, as described herein. Questions to individual La Familia Medical Center or SWTAG staff members via telephone/telefacsimile, e-mail or postal mail, will not be entertained.

All communication and inquiries, unless otherwise noted, must be directed to Melissa Crews at the University of New Mexico Center for Telehealth. Offerors wishing to submit questions or request technical clarifications concerning this La Familia Medical Center RFP should send e-mail inquiries to Ms. Crews at mcrews@salud.unm.edu with a copy to Tom Weeks at UNM Purchasing (tomweeks@unm.edu)

Responses to all questions that have been timely submitted will receive written responses as soon as possible and will constitute official communications from the La Familia Medical Center project. Note: any and all question submittals and requests for clarification must be submitted in writing no later than 10 days prior to stated and published proposal submittal due date and time. Responses to inquiries, if they change or clarify the RFP in a substantial manner, will be posted/distributed as a written addendum to this RFP. Any communications with SWTAG or La Familia Medical Center staff members other than as noted above should not be considered authoritative, are not binding on SWTAG or La Familia Medical Center, and may be disavowed without notice or explanation.

1.3.4. In the event it becomes necessary for La Familia Medical Center to amend, add to or delete any part of this RFP, the amendment will be posted on the USAC web site, as required by the Order and by the USAC-mandated bidding procedures, and will additionally be posted on the SWTAG Offeror site.

1.3.5. Bid proposals must be received at the La Familia Medical Center office no later than 28 days from the date of posting of this RFP on the USAC website. This receipt deadline requirement is a mandatory requirement and is not subject to waiver by SWTAG or La Familia Medical Center. Accordingly, no bid proposals will be accepted after the date and time specified. A late bid proposal will be returned unopened to the Offeror.

1.3.6. No bid proposal will be accepted by telephone, electronic mail or facsimile. The proposal receipt deadline is for actual receipt in the La Familia Medical Center delivery location shown in Section 1.3.7. Delivery, whether via postal mail or other service, must be arranged to assure arrival before the deadline set forth above.

1.3.7. One (1) original hard copy and one (1) electronic CD copy bid proposal must be mailed or otherwise physically delivered to each of the following addresses:

La Familia Medical Center
1035 Alto Street
Santa Fe, NM, 87501
Attn: Jacques Cloutier, Information Services

UNM Center for Telehealth
Southwest Telehealth Access Grid Project
1005 Columbia NE
Albuquerque, NM 87106
Attn: Melissa Crews

University of New Mexico
Purchasing Department
John & June Perovich Building
1700 Lomas NE, Suite 2600
Albuquerque, New Mexico 87131-0001
MSC-011240 Attn: Tom Weeks

NOTE: It is strongly suggested that certified delivery services be used to verify the receipt of bids by La Familia Medical Center.

1.3.8. The bid proposals and the evaluation documents created by La Familia Medical Center will remain confidential until La Familia Medical Center has evaluated all of the compliant bid proposals submitted in response to this RFP and the selection process is complete. Once the evaluation and selection process is complete, all information, except that classified as

confidential, will become public information will be available for inspection on the SWTAG web site.

1.3.9. Award information will be posted electronically on the SWTAG web site, LoboSource through the [Awarded Bid Information](#) link.

1.4. Bid Proposal General Requirements

1.4.1. Failure to comply with or supply any and all information requested to accompany bid proposals may be cause for rejection of the proposal as non-compliant.

1.4.2. Offeror assumes all costs of preparation of the bid. The University of New Mexico, SWTAG, and La Familia Medical Center and any of their employees or officers shall not be held liable for any expenses incurred by any Offeror responding to this RFP for expenses to prepare, deliver the proposal, or to attend any mandatory pre-bid meeting or oral presentations.

1.4.3. All bid proposals must be valid for a period of 120 days from the date of submission.

1.4.4. By submitting a bid proposal the Offeror agrees to the terms and conditions contained within this RFP.

2.0 Proposal Evaluation

2.0.1. The primary objective of this RFP, and any subsequent contract, is to obtain the most feasible and cost-effective installation with the required standards for product and service delivery. Offeror proposals will be evaluated for compliance with all instructions, specifications, and the terms and conditions.

2.0.2. The selection will be based on all factors indicated in this RFP, and may not go to the lowest Offeror if cost is outweighed by a combination of other features in the winning Offeror's bid. Appendix C: SWTAG FCC Pilot Program Offeror Evaluation – La Familia Medical Center indicates the evaluation criteria and scoring.

2.0.3. La Familia Medical Center reserves the right to select bid proposals which, in the sole judgment of La Familia Medical Center, most nearly conform to the specifications set forth herein, will best serve the needs of La Familia Medical Center, and provide the most cost-effective means for producing those results.

2.0.4. Multiple Awards. La Familia Medical Center reserves the right to make multiple awards, or to otherwise split the award of the items, projects, and/or sections of this proposal.

2.0.5. La Familia Medical Center reserves the right to waive any and all issues of form or presentation in considering bid presentations for acceptance or rejection, if, in the sole opinion of La Familia Medical Center, such waiver is in the best interests of the project.

2.0.6. La Familia Medical Center is not responsible for any costs incurred by an Offeror related to the preparation or delivery of the bid proposal, or any other activities carried out by the Offeror, as it relates to this RFP.

2.0.7. La Familia Medical Center is not obligated to accept any proposal received in response to this RFP. In particular, La Familia Medical Center may accept received proposals in whole or in part, or it may reject all proposals received.

2.0.8. Changes in applicable laws and rules may affect the award process or any resulting contracts. Offerors are responsible for ascertaining pertinent legal requirements and restrictions. Offerors are encouraged to visit the official Federal websites pertaining to the Pilot Project, at <http://www.lifelinesupport.org/rhc-pilot-program/> and <http://www.fcc.gov/cgb/rural/rhcp.html>.

2.0.9. The selection decisions made by La Familia Medical Center and reported to SWTAG and USAC under this RFP are final, and appeals or re-submissions will not be considered.

2.0.10. Offerors are to organize proposals in the order stated in section 2.0. In responding to this RFP, Offerors are encouraged to provide additional information if Offeror believes that information to be relevant. Responses should provide the details required and not solely a statement of acknowledgment. The submission of proposals must be organized to include, but not be limited to the following information:

2.0.11. Provide name, address, e-mail address, telephone numbers, and facsimile number of the Offeror.

2.0.12. Provide name, title, e-mail address, and telephone number of the primary contact of the Offeror.

2.0.13. Provide signature of the Offeror or of an officer/employee who certifies that he/she has the authority to make the bid.

2.0.14. Provide a statement with the dates for which this offer is valid.

2.0.15. Offers will be evaluated and scored based upon how well the Offeror describes/responds to the following evaluation criteria. The submission of proposals must be organized to include, but not be limited to the following:

EVALUATION CRITERIA

2.1. Proposal and Contract Terms (10 possible points)

2.1.1. Offeror's response to the RFP should demonstrate a clear and complete understanding of the goals of the overall project. Provide a detailed description of the work proposed in response to this RFP. The submission must include, but is not limited to, addressing all requirements and each question contained within Sections 2.1., 2.2., 2.3., 2.4., 2.5. and Section 3.0 and their subparagraphs.

2.1.2. Offeror's proposal offer is to be for providing the consolidated project needs – i.e., proposals that combine connectivity, hardware, and services.

2.1.3. The above notwithstanding, Offerors may bid for connectivity or network edge hardware exclusively.

2.1.4. Connectivity services – Bids are to be provided for 1-year, 2-year, 3-year and 5-year duration (except where noted in the detail site listing).

2.1.5. Hardware service and maintenance – Bids are to be provided for 1-year, 2-year, 3-year and 5-year duration.

2.1.6. Service Level Agreement and/or Performance guarantees are to be provided, addressing uptime and response time guarantees.

2.1.7. Proposed system testing and acceptance provisions will be required for all bid proposals. La Familia Medical Center reserves the right to work in concert with Offerors to develop appropriate testing and acceptance criteria for specific installations or configurations, to be defined and accepted by both parties prior to contract initiation.

2.1.8. Identify, describe and outline proposed specific deliverable items/services acceptance provisions.

2.1.9. Bid proposals are to contain acknowledgement of, and provisions for providing, USAC invoicing requirements and formats. Offeror will conform to invoicing procedures and processes as promulgated by USAC.

2.1.10. Offerors are to Provide a statement that if awarded the contract, the Offeror will comply with the contract Terms and Conditions as set forth in this RFP. USAC procedures and processes must be met. Please provide a statement containing acknowledgement of, and provisions for providing, USAC invoicing requirements and formats.

2.1.11. Offerors are to identify a project manager or other individual who will be the primary contact for all dealing with La Familia Medical Center. Please identify the proposed project member and provide background documentation regarding related professional experience, education, certification, licensure, etc.

2.1.12. The successful Contractor will be required to provide full documentation upon completion. This should included the complete SOW (Scope of Work) and project timeline with documentation pertinent to installation and testing.

2.2. Design Compatibility (10 possible points)

2.2.1. Offers will be evaluated and scored based upon how well the Offeror describes/responds to the following:

2.2.2. Connectivity Services

2.2.2.1. Offeror's proposal accounts for existing network design within the Member network(s) to which its bid applies, and does not require re-grooming or reconfiguration of circuits or transports not directly impacted by the project, unless specifically designated and documented in the proposal.

2.2.3. Hardware Components

2.2.3.1. Offeror's proposal for hardware meets the stated requirements of the RFP in all respects without substitution or alteration of required functionality. The hardware must be capable of being monitored by the existing CISCO LMS, for systems management, functionality and reporting.

2.2.3.2. Offeror's proposal accounts for existing hardware components and network logical and physical topology, and does not impose restrictions or reconfiguration requirements to accommodate specifications of proposed equipment that do not met RFP requirements. (This requirement does not include the reconfiguration or decommissioning of existing equipment being replaced by new La Familia Medical Center -specified devices.)

2.2.3.3. Offeror's proposal includes maintenance and support contract options.

2.2.3.4. Offeror's proposal includes only those installation and configuration services specifically requested in the RFP.

2.3. Implementation Timeframe (10 possible points)

2.3.2. Implementation timeline must begin no later than 30 days from the date of award notification for the redundant network and an install date of November of 2011 for the closed network.

2.3.3. Bid proposals must include a project plan and timeline detailing milestones and overall schedule. Critical path items and potential delay circumstances must be clearly identified.

2.4. Provider / Offeror Qualifications (10 possible points)

2.4.1. Offers will be evaluated and scored based upon how well the Offeror describes/responds to the following:

2.4.2. Provide evidence of the Offeror's prior experience and qualifications related to accomplishing the requested work. Offers will be evaluated and scored based upon how well the Offeror describes/responds to the following:

2.4.3. Offeror possesses the ability to provide proposed services or products in the manner and within the timeline(s) specified in the RFP, as determined by La Familia Medical Center, based on:

2.4.3.1. Describe and provide evidence of the Offeror's prior experience and qualifications related to accomplishing the work as requested. Offeror must provide a current Service Provider Identification Number (SPIN) in their proposal.

2.4.3.2. References: provide a list of references that identifies services provided on contractors for similar work. Include telephone numbers and mailing addresses of individuals who can attest to the Offeror's experience and qualifications of the services requested.

2.4.3.3. Reputation in the industry. Provide background regarding the Offeror, including: length of time in business, other activities performed by the Offeror, and number of individuals on staff (including owners, partners, and employees).

2.4.3.4. Contractor's history of reliability and customer service based on past performance in the experience of La Familia Medical Center; and

2.4.3.5. Objective qualifications of key staff and proposed project personnel. Describe the experience and qualifications for the specific individuals who will provide the work.

2.5. Cost (40 possible points)

2.5.1. Offers will be evaluated and scored based upon how well the Offeror describes/responds to the following:

2.5.2. La Familia Medical Center will select the most cost effective bid or bids presented, whether that is a consolidated bid for all sites, or connectivity only, or hardware only. This will be based on the best solution, including both lowest cost, Offeror capability, and operational design, interoperability with existing network equipment and may or may not be the lowest cost bid.

2.5.3. All costs may not qualify for RHCPP funding, so it is critical that accurate, detailed cost information be provided for all portions of the bid proposal. Offeror must assure that all costs associated with the proposal are identified. If La Familia Medical Center is responsible for any cost element (e.g. Electrical outlets), they must be noted in the proposal or the Offeror will assume responsibility for the cost. Please indicate on your proposal that this is understood.

2.5.4. Provide a detailed cost proposal for providing the services requested, per Section 2.1 through Section 3.0.

Note: Bid proposals must identify all costs associated with the proposed solution, including design, installation, configuration, maintenance, and monthly recurring costs.

Specifically, for connectivity proposals include costs for:

2.5.4.1. Implementation fees, including one-time connection or provisioning charges, hardware costs.

2.5.4.2. Monthly recurring charges amortized over the period of the proposed contract, for transmission at the proposed bandwidth, port charges, transport charges, taxes, fees, and assessments.

2.5.4.3. Contract termination provisions, including specific penalties, if any, for early termination by La Familia Medical Center. Specifically, an opt-out option if the grant funding, or USF program is terminated, is stipulated.

Specifically, for hardware and fiber installation proposals include costs for:

2.5.4.4. Purchase price for each unit. Bundled pricing may be cited, but individual components must be identified and detailed pricing provided.

2.5.4.5. Shipping costs for each unit or shipment.

2.5.4.6. Design, engineering, configuration and installation charges.

2.5.4.7. Taxes, permits, fees, licenses.

2.5.4.8. Maintenance and/or support charges for the proposed contract period.

3.0 Site, Routing, and Technical Information Site, Routing, and Technical Information

3.1. The La Familia Medical Center project consists of the addition and enhancement of broadband connectivity and concomitant hardware to 4 sites in New Mexico in support of its participation in the SWTAG and that project's selection as a participant on the FCC Rural Healthcare Pilot Program.

3.2. The project requires broadband connectivity, and site-based network routing hardware.

3.3. Offerors are cautioned that most sites are currently utilizing circuits funded in part by the Rural Health Care Program, administered by USAC. All connectivity bids solicited under this RFP are for newly-provisioned circuits. No bid may include any change, updating, or "re-grooming" of any circuit currently being funded by the Rural Health Care Program. Further, installation timing of new circuit installations must be coordinated such that existing circuits are decommissioned as the new, RHCPP-supported circuits are installed. Bids failing to meet these requirements will be rejected without further consideration.

3.4. Site Locations:

1. Alto Clinic, 1035 Alto Street, Santa Fe, NM 87501
2. Southside Clinic, 2145 Caja Del Oro Grant Rd, Santa Fe, NM 87507
3. Healthcare for the Homeless Clinic, 818 Camino Sierra Vista, Santa Fe, NM 87501
4. SFCC Clinic, 6401 Richards Avenue, Santa Fe, NM 87508

3.4.1. All broadband links specified are to provide transport between the indicated site and the Cisco switching system currently in use for connecting to the Alto Clinic at 1035 Alto Street, Santa Fe, NM 87501. See Appendix A, page 13 for the Site Connectivity diagram.

The Cisco system is currently maintained by:

La Familia Medical Center
1035 Alto Street
Santa Fe, NM 87501

3.4.2. The requirement to connect to the existing Cisco system notwithstanding, Offerors are encouraged to propose specific designs for providing the backhaul services and connectivity needed to accomplish that goal.

3.4.3. Connectivity Requirements – Broadband Links

3.4.3.1. All circuits are to be fully provisioned from end-point to core location. Physical facility installation to the demarcation point at each site affected must be included in the bid.

3.4.3.2. Transport: To be determined by Offeror, but must be transparent to layer-3 and higher protocols, including Cisco.

3.4.3.3. Bandwidth: 10 Mbps minimum between clinic sites and the system, unless otherwise specified in the detail site listing.

3.4.3.4. Latency: < 60ms; (between site and core routers at each location).

3.4.3.5. Stability (video): jitter: good 0 – 20 ms, acceptable 20 – 50ms; packet loss good 0 – 0.5%, acceptable 0.5 – 1.5%

3.4.3.6. Site connectivity physical circuit redundancy should be proposed where the site's location and circumstances provide the capability of effectively providing redundant entry points to the facility, and the appropriate network hardware needed to manage the redundant circuits.

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3.4.3.7. Site connectivity backhaul redundancy and resiliency should be proposed when possible, to provide separate physical and logical paths for redundant circuits. Resiliency for backhaul circuit transport is required, with provisioning to take into account that need.

3.4.3.8. Physical facilities and provisioning to the demarcation point of each site must be included in the proposal, where needed.

3.4.4. Edge Hardware (Router) Requirements

3.4.4.1. Routers are required for most sites as specified in the detailed site listing, Appendix B.

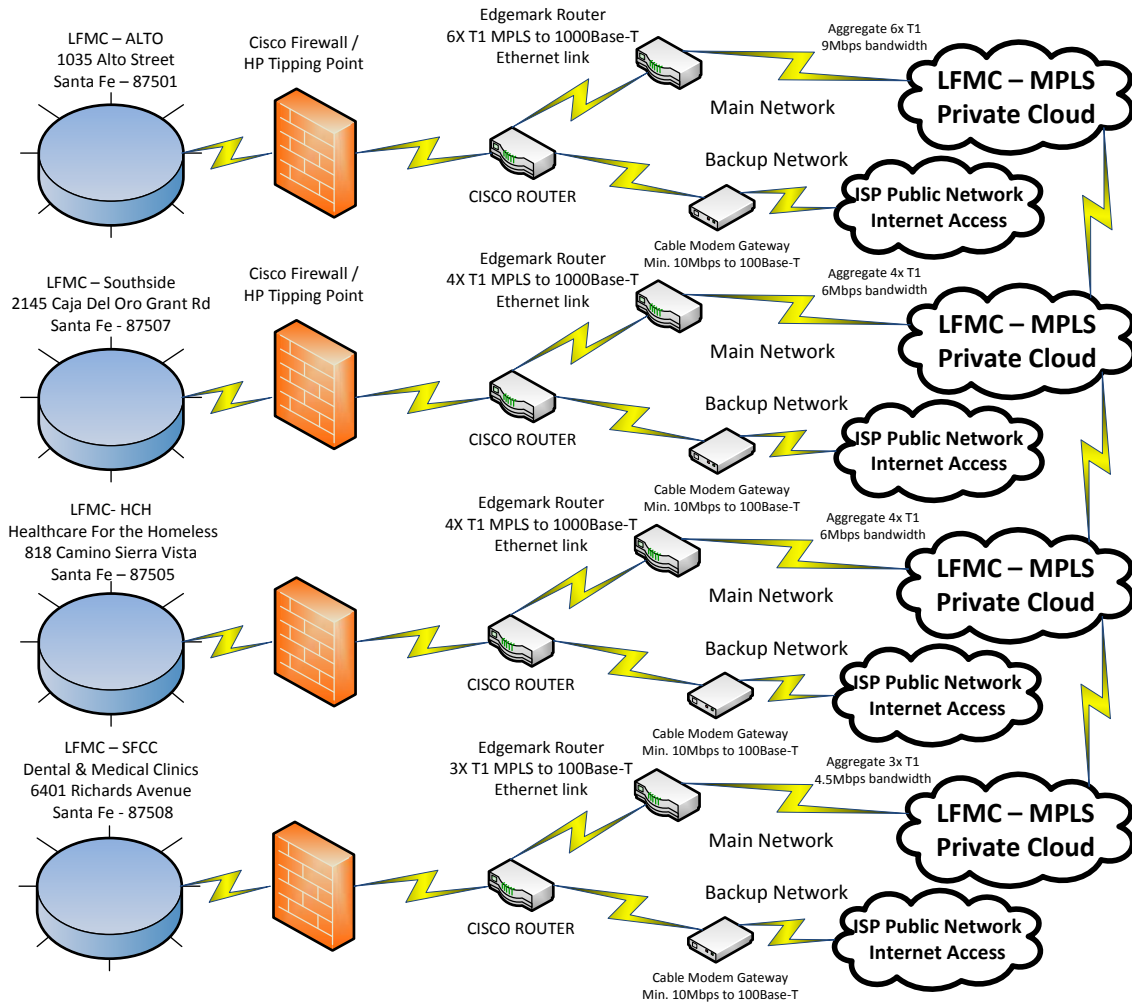
3.4.4.2. Routers must be compatible with existing network hardware in the La Familia Medical Center organization on a functional, configuration, and physical level.

3.4.4.3. General configuration information for the router type is specified in Appendix B: Site Detail Specifications. These configurations are based on Cisco products, but Cisco-brand hardware is not required. Proposals offering alternate brands and configurations are acceptable, with due consideration of the requirements for compatibility and interoperability set forth above and in Section 2.0.

3.4.4.4. All network and networking related equipment must support 802.1Q from end-to-end (site-to-site).

Appendix A: Site Connectivity Drawings

The following drawings provide a graphical depiction of the connectivity solicited by this RFP. The drawings are schematic in nature and are intended to provide an overview only. In the event of a discrepancy between the drawings and the Detail Site Specifications or any written description or specification in this RFP, the written version shall be considered to be authoritative.



Appendix B: Detailed Site Specifications

The following pages provide information for each site for which bids are solicited, organized by site and proposed network:

1. **ALTO Clinic: p. 14**
2. **Southside Clinic: p. 15**
3. **Healthcare for the Homeless Clinic: p. 16**
4. **SFCC Clinic: p. 17**

Each specification sheet provides site physical and contact information, as well as connectivity and hardware requirements.

Connectivity: Specified in terms of the desired transport type (Ethernet or TDM (DS1/DS3)). Multiple TDM circuits, if specified, are to be 'bonded' to provide aggregate bandwidth. Equivalent bandwidth of alternate types may be proposed, provided all requirements of Section 3.0 herein are met.

Hardware: Specified in terms of the Cisco Systems type/model desired for the primary router(s) to provide OSI Layer 3 'edge' connectivity for the circuits. Other brands or systems may be proposed, but Offerors are cautioned that the compatibility requirements of Section 3.0 herein must be met.

Facility #1: Alto Clinic
 1035 Alto Street
 Santa Fe NM, 87501

Facility Phone: 505-982-4599

Facility Contact: Jacques Cloutier
Phone 505-795-9189

Funding year: FY3-2009

Closed Connectivity: 9Mbps MPLS 6xT1 bonded or Bandwidth Equivalent See RFP Section 3.4 for routing and connectivity requirements

Hardware: Cisco 3845 or Equivalent Specifications:

Quantity	Product	Description
1	CISCO3845-CCME/K9	3845 Voice Bundle w/ PVDM2-64,FL-CCME-250,SP Serv,128F/512D
1	MEMUSB-256FT	256MB USB Flash Token for Cisco 1800/2800/3800 series
1	MEM3800-256U512D	256 to 512MB DRAM (single DIMM) Factory upgrade for 3800
	PWR-3845-AC	Cisco 3845 AC power supply
1	PWR-3845-AC/2	Cisco3845 redundant AC power supply
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m
	S384SPSK9-12415T	Cisco 3845 SP SERVICES
	ROUTER-SDM	CD for SDM software
1	CAB-AC	Power Cord,110V
1		
1		
1	APC3000XLM	APC 3000 XLM UPS
1	CON-SNT-3845CCME	SNT 8X5XNBD + SAU 3845 Voice Bundle

Redundant Connectivity: 10 Mbps Broadband or Bandwidth Equivalent for redundant backup.

Hardware: Cisco ASA5510 Adaptive Security Appliance Firewall or Equivalent Specifications:

Quantity	Product	Description
1	C5510-ASA	Cisco ASA5510 Adaptive Security Appliance Firewall, CSC-SSM Module
1	MEMC5510-1GB	1GB DDR DRAM Memory for the Cisco ASA5510
1	APC3000XLM	APC 3000 XLM UPS
1	CON-SNT-AS1C10K9	SNT 8X5XNBD + SAU ASA 5510 Security Appliance

Facility #2: Southside Clinic
 2145 Caja Del Oro Grant Rd
 Santa Fe, NM, 87507

Facility Phone: 505-438-3195

Facility Contact: Jacques Cloutier
Phone 505-795-9189

Funding year: FY3-2009

Closed Connectivity: 6Mbps MPLS 4xT1 bonded or Bandwidth Equivalent See RFP Section 3.4 for routing and connectivity requirements

Hardware: Cisco 2821 or Equivalent Specifications:

Quantity	Product	Description
1	C2821-VSEC-SRST/K9	2821 VSEC Bundle w/PVDM2-32,FL-SRST-48,Adv IP Serv,128F/256D
1	S28NRAISK9-12415T	Cisco 2800 AISK9-AISK9 FEAT SET FACTORY UPG FOR BUNDLES
1	MEM2821-256U512D	256 to 512MB DDR DRAM factory upgrade for the Cisco 2821
1	MAX-28/38-FLASH-BN	64 to 256 MB CF Factory Upgrade and 256MB USB Flash Token for 2800/3800
1	PVDM2-32U64	PVDM2 32-channel to 64-channel factory upgrade
1	PWR-2821-51-AC-IP	Cisco 2821/51 AC/IP power supply
1	CAB-AC	Power Cord,110V
1	ROUTER-SDM	Device manager for routers
1	MEM2800-64U256CF	64 to 256 MB CF Factory Upgrade for Cisco 2800 Series
1	MEMUSB-256FT	256MB USB Flash Token for Cisco 1800/2800/3800 series
1	MEM2800-256D-INC	256MB DDR DRAM Memory factory default for the Cisco 2800
1	CON-SNT-2821SRST	SNT 8X5XNBD + SAU 2821 Voice Bundle
1	FL-SRST-MEDIUM	Feat Lic Survivable Remote Site Telephony up to 48 phones

Redundant Connectivity: 10 Mbps Broadband or Bandwidth Equivalent See RFP Section 3.4 for routing and connectivity requirements

Hardware: Cisco ASA5510 Adaptive Security Appliance Firewall or Equivalent Specifications:

Quantity	Product	Description
1	C5510-ASA	Cisco ASA5510 Adaptive Security Appliance Firewall, CSC-SSM Module
1	MEMC5510-1GB	1GB DDR DRAM Memory for the Cisco ASA5510
1	APC3000XLM	APC 3000 XLM UPS
1	CON-SNT-AS1C10K9	SNT 8X5XNBD + SAU ASA 5510 Security Appliance

Facility #3: Healthcare for the Homeless Clinic
 818 Camino Sierra Vista
 Santa Fe, NM, 87501

Facility Phone: 505-988-1742

Facility Contact: Jacques Cloutier
Phone 505-795-9189

Funding year: FY3-2009

Closed Connectivity: 6Mbps MPLS 4xT1 bonded or Bandwidth Equivalent See RFP Section 3.4 for routing and connectivity requirements

Hardware: Cisco 2821 or Equivalent Specifications:

Quantity	Product	Description
1	C2821-VSEC-SRST/K9	2821 VSEC Bundle w/PVDM2-32,FL-SRST-48,Adv IP Serv,128F/256D
1	S28NRAISK9-12415T	Cisco 2800 AISK9-AISK9 FEAT SET FACTORY UPG FOR BUNDLES
1	MEM2821-256U512D	256 to 512MB DDR DRAM factory upgrade for the Cisco 2821
1	MAX-28/38-FLASH-BN	64 to 256 MB CF Factory Upgrade and 256MB USB Flash Token for 2800/3800
1	PVDM2-32U64	PVDM2 32-channel to 64-channel factory upgrade
1	PWR-2821-51-AC-IP	Cisco 2821/51 AC/IP power supply
1	CAB-AC	Power Cord,110V
1	ROUTER-SDM	Device manager for routers
1	MEM2800-64U256CF	64 to 256 MB CF Factory Upgrade for Cisco 2800 Series
1	MEMUSB-256FT	256MB USB Flash Token for Cisco 1800/2800/3800 series
1	MEM2800-256D-INC	256MB DDR DRAM Memory factory default for the Cisco 2800
1	CON-SNT-2821SRST	SNT 8X5XNBD + SAU 2821 Voice Bundle
1	FL-SRST-MEDIUM	Feat Lic Survivable Remote Site Telephony up to 48 phones

Redundant Connectivity: 10 Mbps Broadband or Bandwidth Equivalent See RFP Section 3.4 for routing and connectivity requirements

Hardware: Cisco ASA5510 Adaptive Security Appliance Firewall or Equivalent Specifications:

Quantity	Product	Description
1	C5510-ASA	Cisco ASA5510 Adaptive Security Appliance Firewall, CSC-SSM Module
1	MEMC5510-1GB	1GB DDR DRAM Memory for the Cisco ASA5510
1	APC3000XLM	APC 3000 XLM UPS
1	CON-SNT-AS1C10K9	SNT 8X5XNBD + SAU ASA 5510 Security Appliance

Facility #4: SFCC Clinic
 6401 Richards Avenue
 Santa Fe, NM, 87508

Facility Phone: 505-984-5048

Facility Contact: Jacques Cloutier
Phone 505-501-7063

Funding year: FY3-2009

Redundant Connectivity: 10 Mbps Broadband or Bandwidth Equivalent See RFP Section 3.4 for routing and connectivity requirements

Hardware: Cisco 2821 or Equivalent Specifications:

Quantity	Product	Description
1	C2821-VSEC-SRST/K9	2821 VSEC Bundle w/PVDM2-32,FL-SRST-48,Adv IP Serv,128F/256D
1	S28NRAISK9-12415T	Cisco 2800 AISK9-AISK9 FEAT SET FACTORY UPG FOR BUNDLES
1	MEM2821-256U512D	256 to 512MB DDR DRAM factory upgrade for the Cisco 2821
1	MAX-28/38-FLASH-BN	64 to 256 MB CF Factory Upgrade and 256MB USB Flash Token for 2800/3800
1	PVDM2-32U64	PVDM2 32-channel to 64-channel factory upgrade
1	PWR-2821-51-AC-IP	Cisco 2821/51 AC/IP power supply
1	CAB-AC	Power Cord,110V
1	ROUTER-SDM	Device manager for routers
1	MEM2800-64U256CF	64 to 256 MB CF Factory Upgrade for Cisco 2800 Series
1	MEMUSB-256FT	256MB USB Flash Token for Cisco 1800/2800/3800 series
1	MEM2800-256D-INC	256MB DDR DRAM Memory factory default for the Cisco 2800
1	CON-SNT-2821SRST	SNT 8X5XNBD + SAU 2821 Voice Bundle
1	FL-SRST-MEDIUM	Feat Lic Survivable Remote Site Telephony up to 48 phones

Hardware: Cisco A SA5510 Adaptive Security Appliance Firewall or Equivalent Specifications:

Quantity	Product	Description
1	C5510-ASA	Cisco ASA5510 Adaptive Security Appliance Firewall, CSC-SSM Module
1	MEMC5510-1GB	1GB DDR DRAM Memory for the Cisco ASA5510
1	CON-SNT-AS1C10K9	SNT 8X5XNBD + SAU ASA 5510 Security Appliance

Hardware: Transition Networks Media Converters or Equivalent Specifications:

Quantity	Product	Description
2	M/GE-PSW-LX-01	Transition Networks 10/100/1000 Base-T (RJ-45) to 1000BASE-LX 1310nm SM fiber (Single Mode)
1	WMBM	Wall Mount Bracket for Mini
1	RMBM	Rack Mount Bracket for Mini

Appendix C: SWTAG FCC Pilot Program Offeror Evaluation- La Familia Medical Center

	Evaluation of Desirable Elements	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6	Offeror 7
	Total Solution Offerors							
1	Cost (See Section 2.5) (Proposals will be ranked 1-40, with 40 being the lowest cost solution):							
		+	+	+	+	+	+	+
2	Implementation Timeframe (See Section 2.3) (Proposals will be ranked 1 - 10, with 10 signifying appropriate timeframe)							
		+	+	+	+	+	+	+
3	Provider/Offeror Experience and Expertise (See Section 2.4) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
4	Proposal & Contract Terms (See Section 2.1) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
5	Design Compatibility (See Section 2.2) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
		=	=	=	=	=	=	=
	Total Score (add Rows 1 - 5):							
	Final Offeror Ranking (Highest score is the top ranked Offeror):							

Appendix C: SWTAG FCC Pilot Program Offeror Evaluation- La Familia Medical Center

	Evaluation of Desirable Elements	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6	Offeror 7
	Closed Carrier Services Only Offerors							
1	Cost (See Section 2.5) (Proposals will be ranked 1-40, with 40 being the lowest cost solution):							
		+	+	+	+	+	+	+
2	Implementation Timeframe (See Section 2.3) (Proposals will be ranked 1 - 10, with 10 signifying appropriate timeframe)							
		+	+	+	+	+	+	+
3	Provider/Offeror Experience and Expertise (See Section 2.4) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
4	Proposal & Contract Terms (See Section 2.1) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
5	Design Compatibility (See Section 2.2) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
		=	=	=	=	=	=	=
	Total Score (add Rows 1 - 5):							
	Final Offeror Ranking (Highest score is the top ranked Offeror):							

Appendix C: SWTAG FCC Pilot Program Offeror Evaluation- La Familia Medical Center

	Evaluation of Desirable Elements	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6	Offeror 7
	Redundant Carrier Services Only Offerors							
1	Cost (See Section 2.5) (Proposals will be ranked 1-40, with 40 being the lowest cost solution):							
		+	+	+	+	+	+	+
2	Implementation Timeframe (See Section 2.3) (Proposals will be ranked 1 - 10, with 10 signifying appropriate timeframe)							
		+	+	+	+	+	+	+
3	Provider/Offeror Experience and Expertise (See Section 2.4) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
4	Proposal & Contract Terms (See Section 2.1) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
5	Design Compatibility (See Section 2.2) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
		=	=	=	=	=	=	=
	Total Score (add Rows 1 - 5):							
	Final Offeror Ranking (Highest score is the top ranked Offeror):							

Appendix C: SWTAG FCC Pilot Program Offeror Evaluation- La Familia Medical Center

	Evaluation of Desirable Elements	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6	Offeror 7
	Equipment Solution Only Offerors							
1	Cost (See Section 2.5) (Proposals will be ranked 1-40, with 40 being the lowest cost solution):							
		+	+	+	+	+	+	+
2	Implementation Timeframe (See Section 2.3) (Proposals will be ranked 1 - 10, with 10 signifying appropriate timeframe)							
		+	+	+	+	+	+	+
3	Provider/Offeror Experience and Expertise (See Section 2.4) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
4	Proposal & Contract Terms (See Section 2.1) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
5	Design Compatibility (See Section 2.2) (Proposals will be ranked 1 - 10, with 10 signifying optimal suitability)							
		+	+	+	+	+	+	+
		=	=	=	=	=	=	=
	Total Score (add Rows 1 - 5):							
	Final Offeror Ranking (Highest score is the top ranked Offeror):							

