

Bacon County Health Services, Inc.

Request for Proposal

BCHS00

For

Georgia Rural Health Network

___/___/___ (Actual Posting Date)

FCC Rural Healthcare Pilot Project

1.0 The Georgia Rural Healthcare Network is a consortium of 5 Rural Hospitals which are creating a high bandwidth communications network to each other, the Internet and Internet2, or like connection. The exact addresses are given in the attached spreadsheet. There are 15 sites total. See posted 465 Attachment for network sites. See network diagram.

Appling Healthcare System
163 East Tollison Street
Baxley, Ga. 31513

Bacon County Health Services, Inc.
302 S. Wayne Street
Alma, Ga. 31510

Coffee Regional Medical Center
1101 Ocilla Road
Douglas, Ga. 31533

Satilla Regional Medical Center
410 Darling Avenue
Waycross, Ga. 31501

Wayne Memorial Hospital
856 S. First Street
Jesup, Ga. 31545

Submission of Proposals

- 1.1 Sealed proposals for construction of a health care network for non-profit healthcare providers located in rural Southeast Georgia so that they will have improved access to advanced telemedicine, telecommunications and information will be received until midnight of the **30th day after posting date** at the Bacon County Health Services, Inc., 302 S. Wayne Street, Alma, Georgia 31510 at which time and place they will be publicly opened and read. No proposal may be withdrawn after the closing time for the receipt of proposals for a period of sixty (60) days. No bid proposals will be accepted after the deadline.
- 1.2 Proposal should be mailed certified or Hand delivered to Ms Cindy Turner, CEO and be clearly marked Confidential BID.
- 1.3 Multiple Proposals from the same vendor will not be accepted.
- 1.4 The successful bidder must meet all other Requirements prescribed by USAC.

1.5 The work to be done shall consist of furnishing all (materials) products and performing all labor necessary to construct the proposed network as shown on the FCC forms 465 and 465 Attachment.

1.6 A service provider number (SPIN) from USAC is required for all bidders and must be specified in the proposal.

1.7 Bonds: All proposals must be accompanied by a Bid Bond in an amount of not less than ten percent (10%) of the total amount of proposal (two-year total of installation and monthly recurring charges).

1.8 The successful proposer, if awarded the contracts must provide liability insurance in the amount of at least \$10 million, and have all appropriate state and local licenses.

1.9 Bacon County Health Services, Inc. (BCHS), owner, reserves the right to reject any or all bids, to waive any and all technicalities and award all or any part of a contract in a manner that is in the best interest of BCHS. Owner also reserves the right to rescind an awarded bid.

Network Requirements

2.0 Proposals must include the following costs:

Local Bandwidth-Bandwidth from the health facility end location back to the common router/switch.

Internet Bandwidth- Bandwidth from the end location to the Public Internet.

Internet2, or like connection, Bandwidth- Bandwidth from the end location to the Internet 2, or like connection, network.

2.1 Connections should be redundant when possible. Bidder to specify when connections are not redundant.

2.2 Maintenance must be provided with a maximum 24 hours.

2.3 Connections should be fiber, Sonet Ring, wireless, T-1. All connections should specify the type of facility.

2.4 Routers/switches and/or firewalls must be provided by the bidder at the end of each circuit to secure the network and to provide network monitoring.

2.5 Bids must specify calendar days for project completion for each location.

Proposal Format

- 3.0 By submitting a Bid the proposer accepts all provisions of this RFP unless specifically noted as an exception.
- 3.1 Proposal should be on 8.5 x 11 inch paper unbound. An electronic copy and three paper copies should be provided.
- 3.2 All proposals will be treated as Public information after the bid opening.
- 3.3 BCHS and or other members of this consortium intend to enter into contracts with the vendor. BCHS and other members do not guarantee any minimum compensation to vendor. Some locations may be omitted for various reasons.
- 3.4 In evaluating proposals, BCHS will consider the following selection criteria:
- Cost for service of recurring and non-recurring items.
 - Qualifications and Experiences of the proposer
 - Agreement to comply with all FCC Pilot Program Regulations
 - Agreement to apply Pilot support on BCHS account in a timely manner and to invoice on a monthly basis using the RHCPP invoice format
 - Length of Construction time
 - Other Criteria as may be deemed necessary.
- 3.5 Questions should be submitted to Bacon Health System via e-mail. Responses will be via e-mail and be made available to all bidders. **Email hbennett@bchsi.org**
- 3.6 Bid proposals must be received at Bacon Health System until midnight of the **30th day after posting date**. No emails or faxes will be accepted.
- 3.7 Proposals must include a construction timeline.
- 3.8 Invoicing and payment terms will conform to USAC procedures and rules.
- 3.9 Bid proposals must identify all costs associated with the proposed solution, including design, installation, configuration, maintenance, and monthly recurring costs.
- 3.10 Bacon County Health System reserves the right to reject any or all bids.
- 3.11 Bidders are bidding on bandwidth between locations or networks. Facilities used must be specified in the proposal as well as the amount of bandwidth. A specific type of facility is not required.
- 3.12 Contract term will be three years. Any exceptions must be specified.

3.13 Bidders will include a standard contract if any with the proposal. Contracts will have to meet USAC requirements.

3.14 For uniformity in evaluating bids. The Proposal must include the bid sheet in Attachment 1.

Construction and Installation

4.1 The optimal facility will be fiber optic cable with gigabit Ethernet copper or optical interface.

4.2 When construction is required at the owner's location, the owner will specify the construction route from the Public right of way to the hospital property.

4.3 The demarcation point will be at the location designated by the owner. Fiber must be terminated on patch panels using SC or ST connectors.

