

# E-rate Program Applicant Training

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# Opening Remarks

October – November 2015

Washington DC • Tampa • Albuquerque • Minneapolis • New Orleans • Los Angeles • Philadelphia • Portland

## Change is necessary

- To close the Wi-Fi gap
- To make E-rate dollars go farther
- To improve administration of the program
- To deliver faster, simpler more efficient applications
- To provide a better stakeholder experience

## Benefits of Achieving the Goals

- Level playing field for all
- Funding for C1 and C2 for everyone
- Improved administrative process
- Improved stakeholder experience
- Data Transparency
- Lower costs
- Better fund administration

## Changes Implemented

- Instituted a budget for schools and libraries
- C1 and C2 no more P1 and P2
- Added more data collection points
- Item 21 data required at application submission
- Electronic submission of all applications
- Target deadline for application review
- Stood up a Portal

## Results

- WE successfully submitted 48,000 applications, I say we because we all were involved in that process ... from the Orders to training and outreach, IT and submission.
- EVERYONE who submitted a timely application was eligible for C2 money – what an accomplishment!
- Enough money to fund all applications – demand did not outstrip available funds
- To date, WE issued decisions faster and for more money than EVER

## Results

- Over 97% of all invoices were paid within 30 days
- We undertook a data clean up project and corrected over 12,000 applications to help ensure data quality
- We stood up a Portal where OVER 17,000 are in and working
- Over \$800M of Broadband funded (100+ Mbps)

## Implementation Challenges

- We had to extend the window by three weeks.
- WE had to hire and train more reviewers to get timely decisions.
- WE had to adapt to a new FCC Form 471.
- WE still have 6,000 applications to review.
- WE have a new portal that needs improvement.

## What are we doing to meet challenges?

- Improved administrative review process
- Maintained PIA resources and added IT resources
- Listened to the “field” and acted on suggestions
- Instituted user testing for new offerings
- Where possible starting projects earlier



## Training Agenda Highlights

- Portal and EPC demo and benefits
- Direct BEAR payment to applicants process
- How to prepare for audits and what you need
- What the new ESL means for you
- Fiber basics and rules you must know

## Training Themes

- Partnering for success
  - You are a part of the solution
  - You define success
- We are here to help
  - Outreach and education
  - Act on your input
- Benefits
  - Better solutions
  - Successful process changes

# QUESTIONS?

# Thank you!